

## Chargeurs: a global leader in niche industrial markets

**Our ambition:** To make Chargeurs a global champion in segments with very high potential for value creation: protection for premium materials, fashion and luxury, visitor experience, and healthcare



### A global Group

2,400 employees  
in 90 countries  
on 5 continents



### A reference shareholder

Groupe Familial Fribourg,  
with long-term commitment



### Recognized expertise

17 production plants  
16 laboratories  
14 service centers



### 2020 objectives

Revenue > €800m  
ROP > €70m



### Clear CSR objectives

CO2 emissions  
Water use  
Occupational accidents  
Sustainable products








### Recurring dividends

Up 33% since 2015  
Script dividend option

## Leader in 5 industrial and service niches

Traditional activities showing strong resilience in 2020

New and highly promising activities

Protective Films	Fashion Technologies	Luxury Materials	Museum Solutions	Healthcare Solutions
Worldwide leader in temporary surface protection	Worldwide leader in technical textiles for the luxury and fashion industries	Worldwide leader in premium, certified and traceable wool fibers	Worldwide leader in museum services	A new leader in value-added PPE
<ul style="list-style-type: none"> <li>2019 Sales : €278.1m</li> <li>2020 9/M Sales : €200.8m</li> </ul>	<ul style="list-style-type: none"> <li>2019 Sales : €210.6m</li> <li>2020 9/M Sales : €98.4m</li> </ul>	<ul style="list-style-type: none"> <li>2019 Sales : €100.2m</li> <li>2020 9/M Sales : €50.2m</li> </ul>	<ul style="list-style-type: none"> <li>2019 Sales : €37.3m</li> <li>2020 9/M Sales : €38.2m</li> </ul>	<ul style="list-style-type: none"> <li>2020 9/M Sales : €300.6m</li> </ul>
<ul style="list-style-type: none"> <li>Supplies the construction, manufacturing, electronics and other industries with self-adhesive plastic films for the temporary protection of fragile surfaces</li> <li>Highly technical films maintaining a product's surface integrity</li> <li>More than 90% of sales generated internationally</li> </ul>	<ul style="list-style-type: none"> <li>Expert in the production of interlinings that enable garments to keep their shape and stay sharp</li> <li>Works with world's leading clothing brands</li> <li>Brings together chemical and textile engineers to design and apply coating technology</li> <li>More than 90% of sales generated internationally</li> </ul>	<ul style="list-style-type: none"> <li>As a global leader in premium wool trading, it supplies the world's finest wool fibers</li> <li>Selects the finest greasy wool tops from worldwide producers</li> <li>Sustainable cycle of production and distribution</li> <li>100% of sales generated internationally</li> </ul>	<ul style="list-style-type: none"> <li>Provides turnkey solutions for visitor experiences advertising and decoration</li> <li>Offers graphic displays in iconic places and supports clients through every phase of creating a branded experience, including creative design, project management and manufacturing.</li> <li>&gt;70% of sales out of France</li> </ul>	<ul style="list-style-type: none"> <li>Develops technical solutions for the health and personal protective equipment sectors</li> <li>Offers a powerful range of products (PPE &amp; disinfection solutions) and complete solutions for product traceability, stock management, and recycling.</li> <li>Creation of dedicated distribution channels and BtoB and BtoC partnerships</li> </ul>
				

## The Chargeurs share and ownership structure

Total shareholder return: +22.6% per annum

Retail shareholders represent 20% of the capital base

