



# 99 problems

(but interest rates ain't one)

VFB Trefpunt Gent  
Artevelde – 8 oktober 2024

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Senior financial economist



# Het decennium van de ontnuchtering?

Kunnen we alsjeblieft weer terug naar normaal?

- 2020 "Hoeveel versie van Covid heb jij al gehad?"
- 2021 "Hoe verstoort kan een supply chain eigenlijk raken?"
- 2022 "Ik zei toch dat de inflatie op een dag zou terugkeren"
- 2023 "Verdorie, waarom is écht álles zo duur?"
- 2024 "Spaargeld brengt weer op? Bedankt, ChatGPT!"
- 2025 "Wanneer komt er weer groei?"

# ATH's à-gogo op de beurzen

Geboren om te verliezen, iesteren om te winnen

## S&P500 all time high

(logaritmische schaal)



Bron: LSEG Datastream

## Eu Stoxx 600 all time high

(logaritmische schaal)



Bron: LSEG Datastream

# ATH's à-gogo op de beurzen

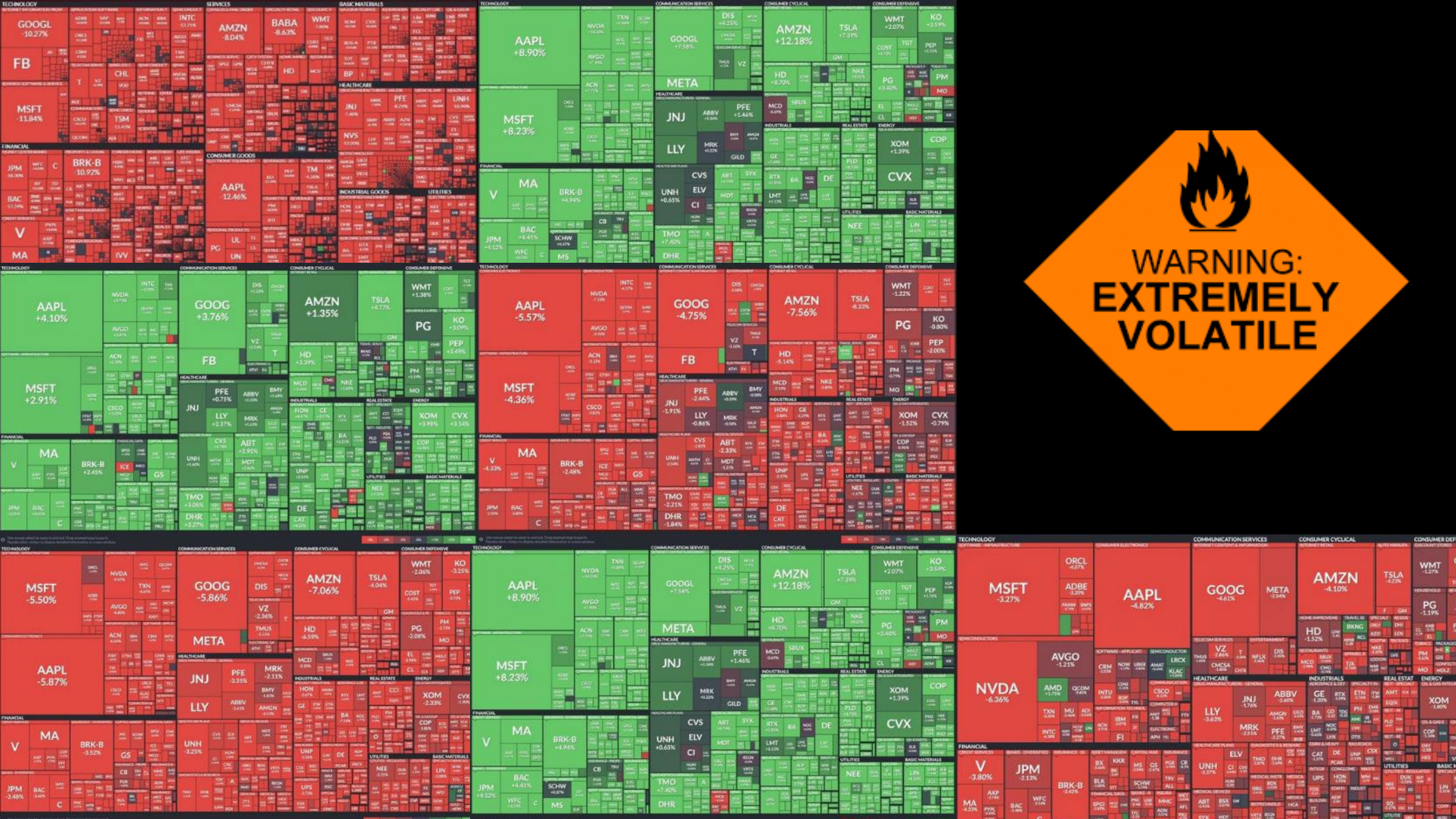
If you're not long, you were very wrong

| REGIONS                | This month    | -1m    | -3m     | YTD*    | 2023   | 2022    | -5 year** | -10 year** |
|------------------------|---------------|--------|---------|---------|--------|---------|-----------|------------|
| World (incl. EM)       | 0,74%         | 6,66%  | 2,13%   | 18,32%  | 18,06% | -13,02% | 12,48%    | 11,04%     |
| World                  | 0,49%         | 6,07%  | 1,64%   | 18,22%  | 19,60% | -12,78% | 13,33%    | 11,75%     |
| Europe                 | -0,58%        | 2,67%  | 0,79%   | 10,98%  | 15,83% | -9,49%  | 9,09%     | 7,23%      |
| EMU                    | -0,83%        | 4,05%  | 0,30%   | 10,73%  | 18,78% | -12,47% | 8,67%     | 7,42%      |
| Europe ex-EMU          | -0,31%        | 1,27%  | 1,31%   | 11,22%  | 12,94% | -6,42%  | 9,50%     | 7,10%      |
| United States          | 0,60%         | 6,95%  | 1,27%   | 20,80%  | 22,21% | -14,59% | 15,77%    | 14,39%     |
| Pacific                | 1,31%         | 5,26%  | 3,93%   | 13,56%  | 11,36% | -7,34%  | 6,78%     | 7,52%      |
| Japan                  | 1,86%         | 3,70%  | 1,28%   | 13,27%  | 16,24% | -11,18% | 7,01%     | 8,06%      |
| Emerging Markets       | 2,82%         | 11,79% | 6,36%   | 18,93%  | 6,11%  | -14,86% | 6,09%     | 5,55%      |
| EM Asia                | 3,52%         | 14,21% | 7,64%   | 24,54%  | 4,12%  | -15,94% | 7,65%     | 7,36%      |
| EM Latin-America       | 1,44%         | 3,34%  | -0,20%  | -12,16% | 28,21% | 16,06%  | 2,31%     | 1,62%      |
| EM Europe              | -3,14%        | -2,46% | -10,12% | 7,72%   | 25,44% | -69,30% | -14,41%   | -5,68%     |
| SECTORS                | Current month | -1m    | -3m     | YTD*    | 2023   | 2022    | -5 year** | -10 year** |
| Energy                 | 7,05%         | 8,90%  | 1,28%   | 12,51%  | 1,41%  | 41,84%  | 10,89%    | 4,72%      |
| Materials              | -0,51%        | 9,48%  | 4,19%   | 6,55%   | 8,34%  | -5,81%  | 10,43%    | 8,25%      |
| Industrials            | 0,84%         | 7,99%  | 6,73%   | 17,79%  | 17,76% | -7,39%  | 12,17%    | 10,95%     |
| Consumer durables      | 0,21%         | 10,66% | 3,40%   | 13,18%  | 24,76% | -27,29% | 10,33%    | 11,08%     |
| Consumer staples       | -1,11%        | -0,33% | 3,74%   | 9,71%   | -0,98% | -0,43%  | 5,44%     | 7,43%      |
| Health Care            | -0,15%        | -0,83% | 3,33%   | 12,75%  | 0,07%  | 0,01%   | 11,22%    | 10,18%     |
| Financials             | 1,10%         | 4,69%  | 6,99%   | 21,19%  | 11,63% | -3,93%  | 11,13%    | 9,27%      |
| Information Technology | 0,80%         | 9,86%  | -4,66%  | 25,91%  | 45,91% | -26,55% | 22,92%    | 20,95%     |
| Communication Services | 1,51%         | 10,82% | -0,70%  | 26,16%  | 33,08% | -31,28% | 10,69%    | 7,74%      |
| Utilities              | -0,83%        | 3,99%  | 10,28%  | 20,27%  | -2,95% | 1,59%   | 6,18%     | 7,83%      |
| Real estate            | -1,65%        | 0,95%  | 10,94%  | 9,81%   | 6,46%  | -20,90% | 2,74%     | 7,06%      |

Bron: LSEG Datastream

Last 7/10/2024



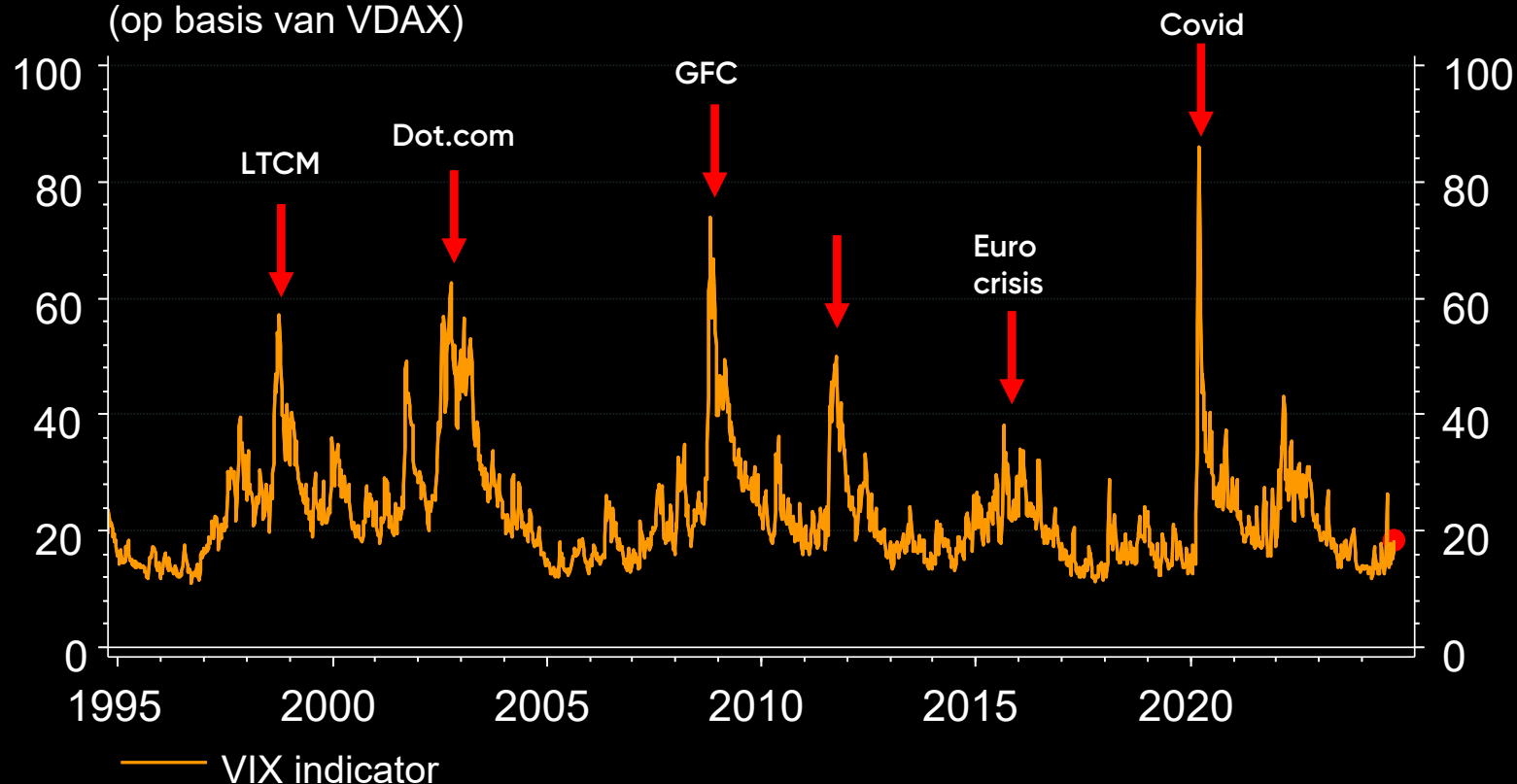


# Nervositeit wordt overschat

Stilte voor de storm?

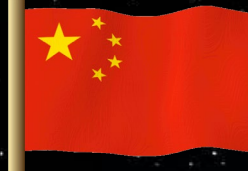
We zijn helemaal niet zenuwachtig

(op basis van VDAX)



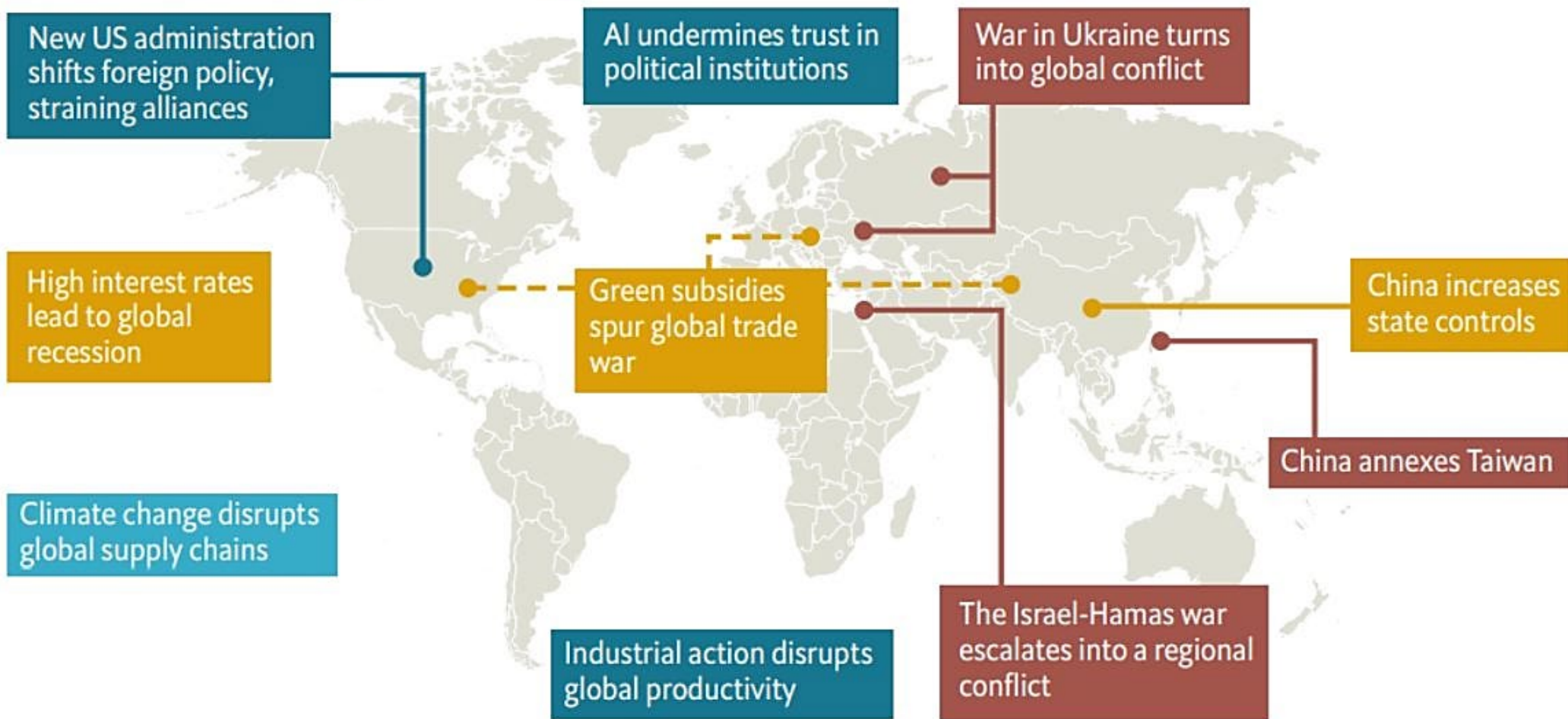
Bron: LSEG Datastream





# Global risk scenarios

■ Political ■ Military ■ Economic ■ Environmental



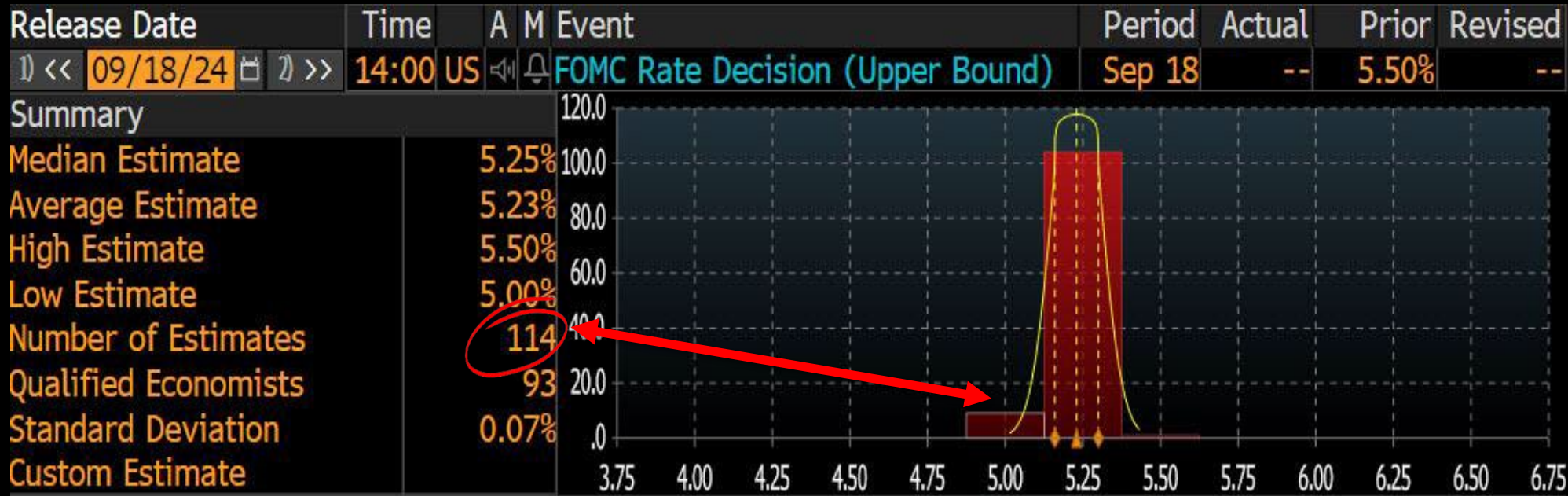


# 99 problems, maar ook crisis?



# Er was eens ... de Fed

Bijna ALLE marktwaarnemers hadden het op 18 september bij het verkeerde eind



# Er was eens ... de Fed

Van 60% kans naar 8% kans: nog "22 basispunten" verwacht in november 2024





# 99 problems, maar ook crisis?

FX volatiliteit

Schulden

Inflatie 2.0

Recessie

Financiering

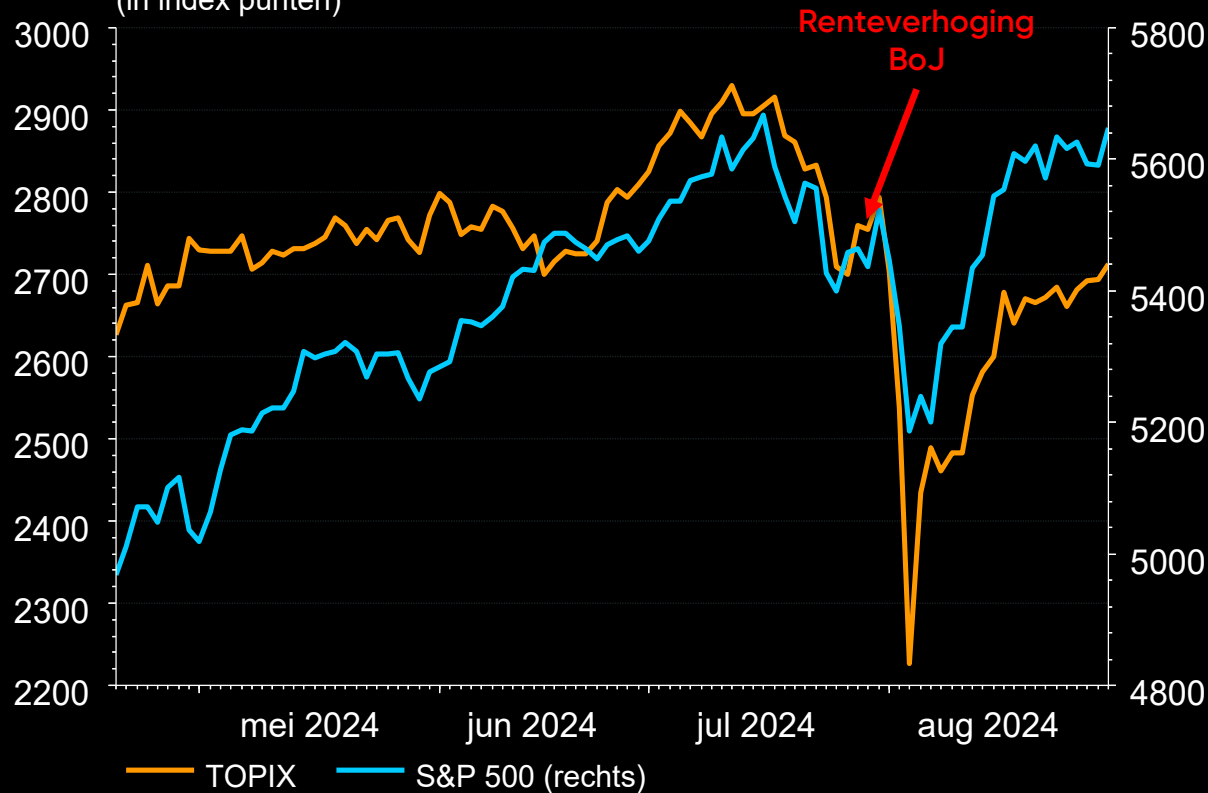
Politiek

# Einde van gratis Japans geld?

Japanse renteverrassing schudde aandelenmarkten (kortstondig) door elkaar

## Carry trade paniek veroorzaakt mini-crash

(in index punten)



Bron: LSEG Datastream

# Einde van gratis Japans geld?

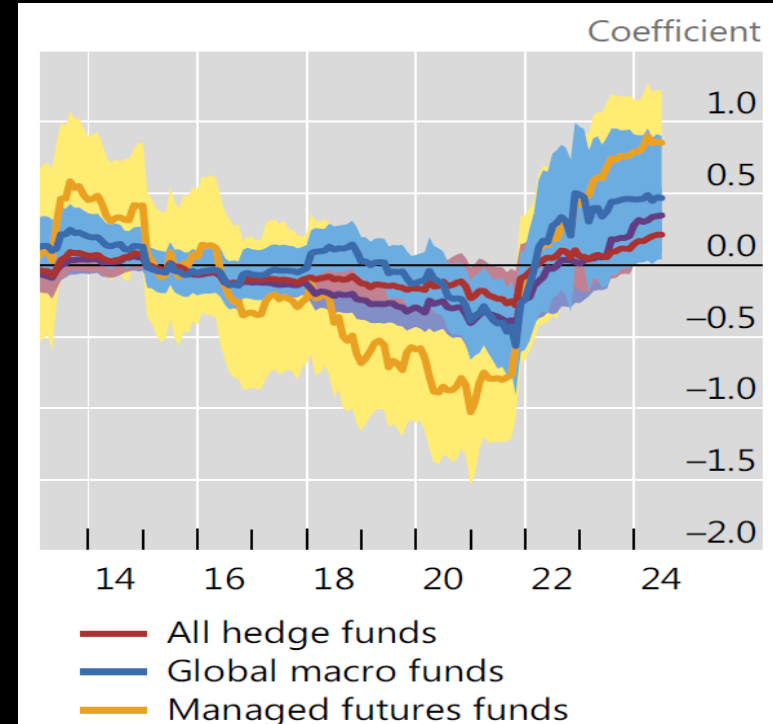
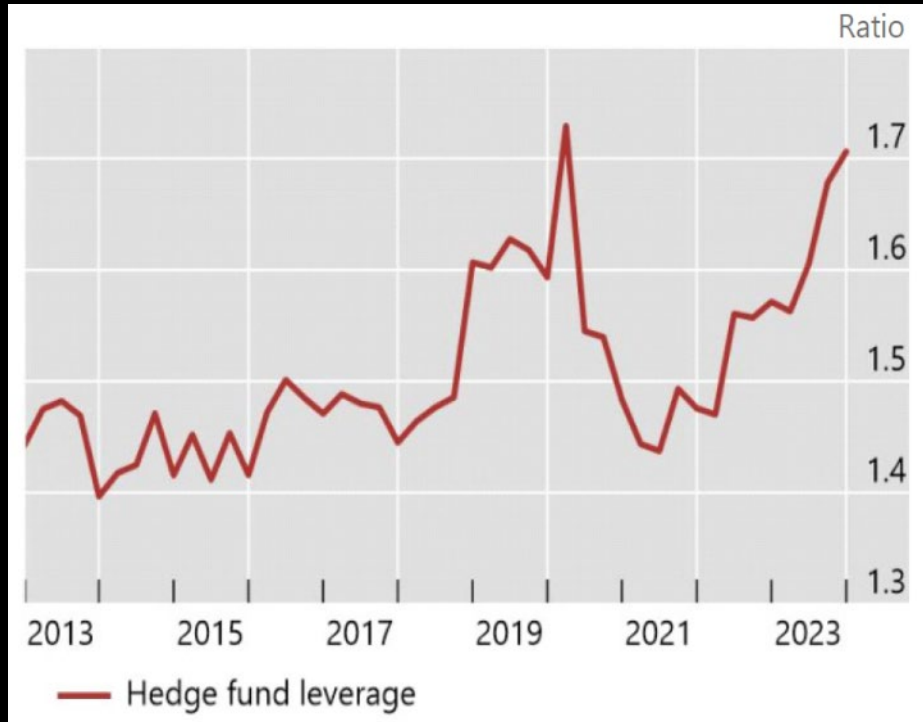
Carry trade steeg tot recordhoogte – FW-swapmarkt in volle bloei



# Einde van gratis Japans geld?

Carry trade steeg tot recordhoogte – FX-swapmarkt in volle bloei

➔ BIS-schattingen: gemiddeld dagvolume van nieuwe FX-swapcontracten: \$4 biljoen





# Einde van gratis Japans geld?

De Japanse yen is sterk gerevalueerd sinds de renteverhoging

## Amerikaanse dollar tegenover Japanse Yen

(Spot rate)

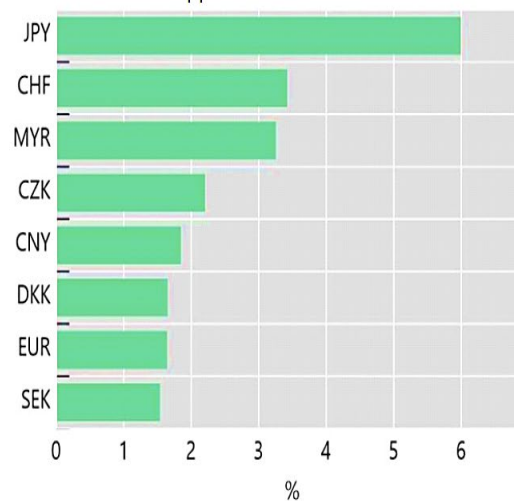


Bron: LSEG Datastream

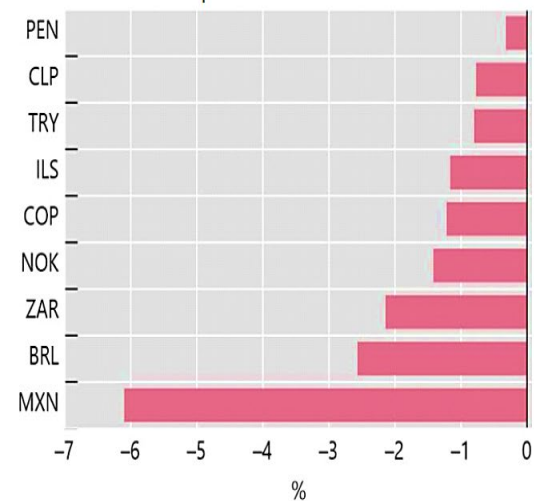
## Changes in exchange rates against the US dollar, 1–5 August

Graph 5

### A. Currencies that appreciated most



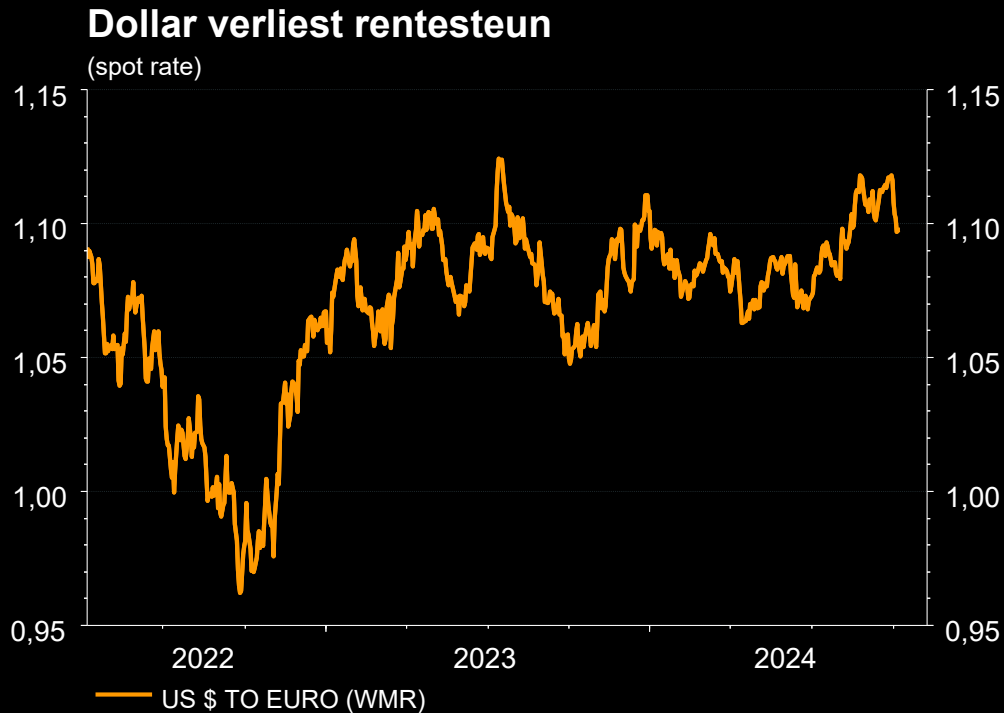
### B. Currencies that depreciated most



Sources: BIS bilateral exchange rates; authors' calculations.

# Einde van gratis Japans geld?

Koning dollar verliest zijn glans

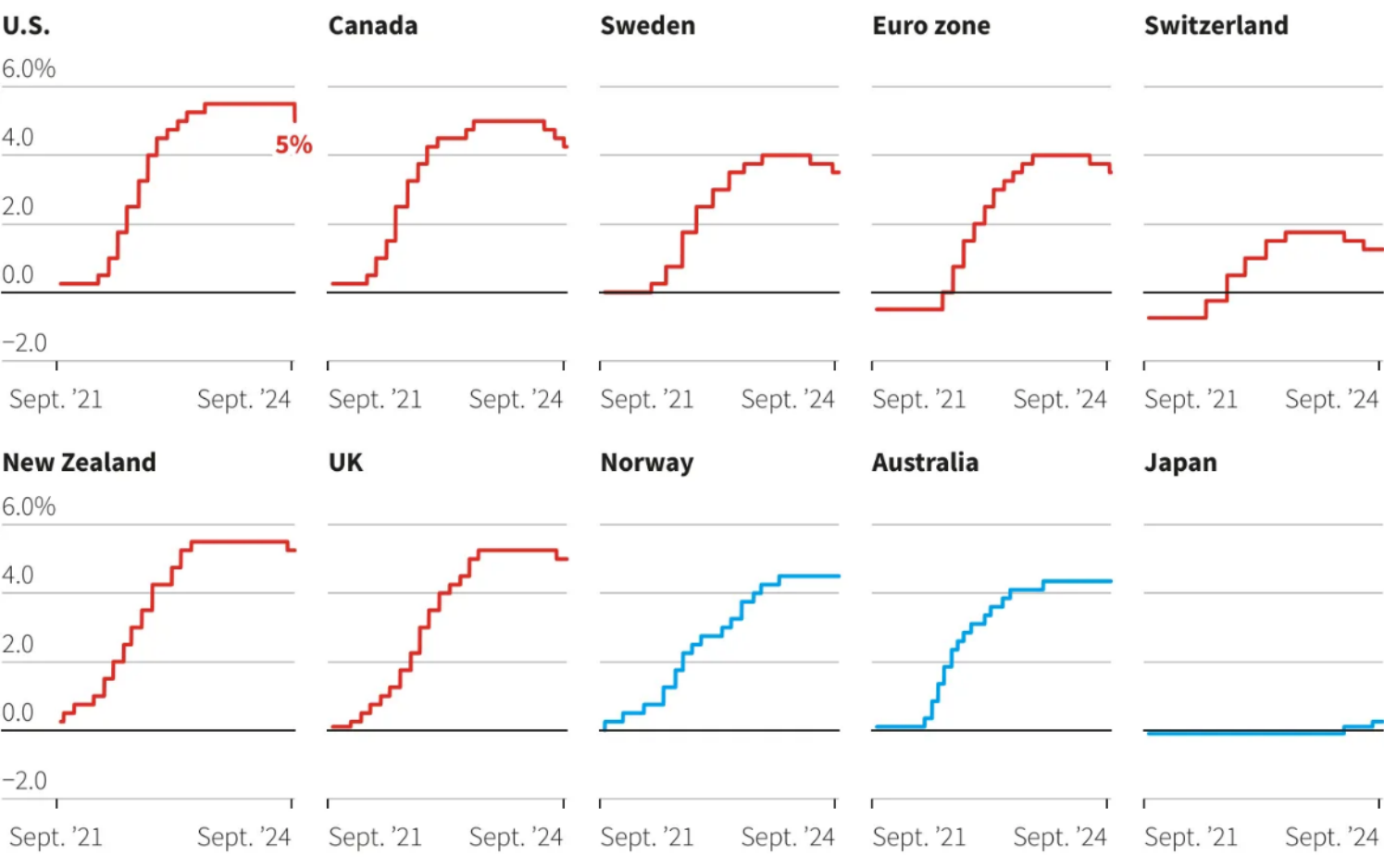


Bron: LSEG Datastream



# De Global Easing Cycle is in volle gang

6 van de 10 grote centrale banken hebben de rente al verlaagd



# De Global Easing Cycle is in volle gang

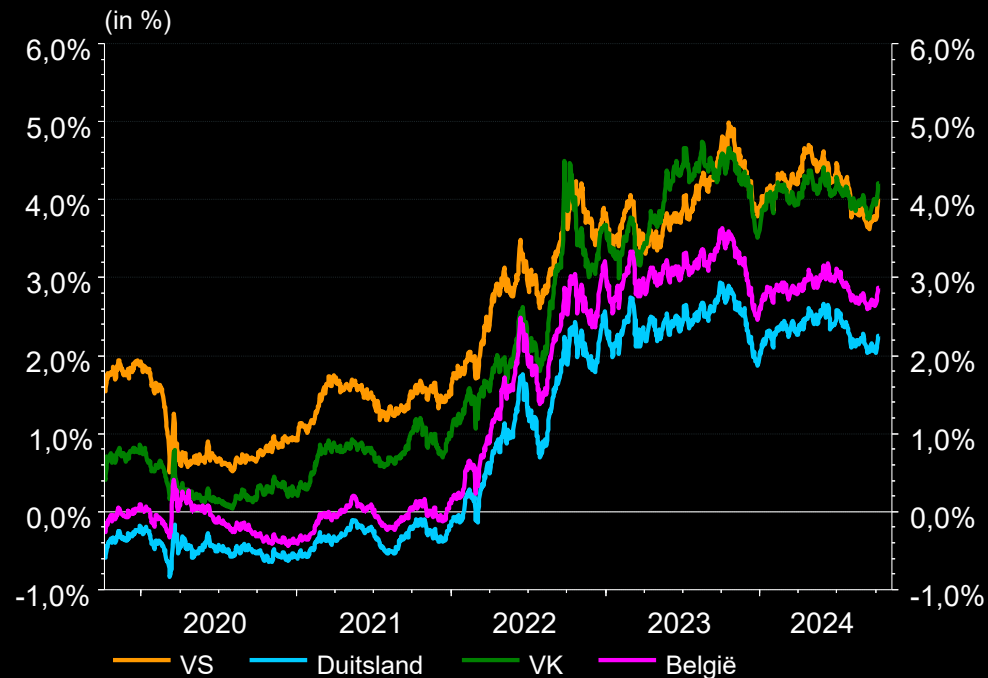
Niet langer higher-for-longer?

## Evolutie van de 2-jaarsrente



Bron: LSEG Datastream

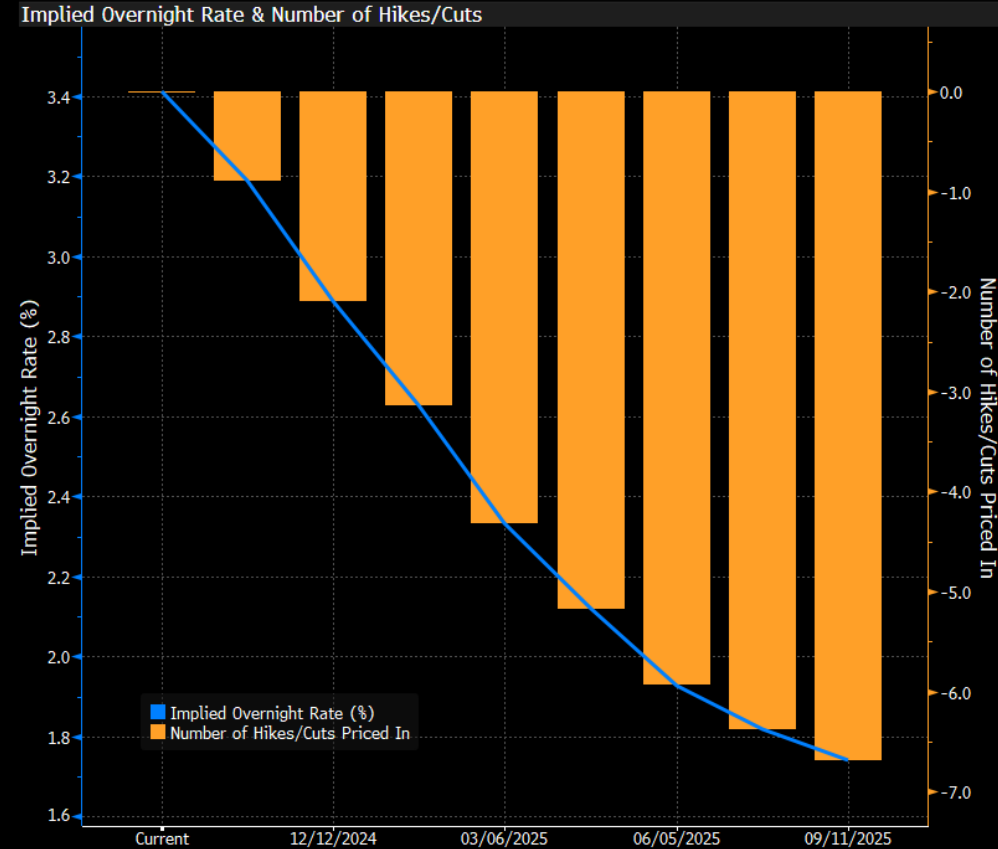
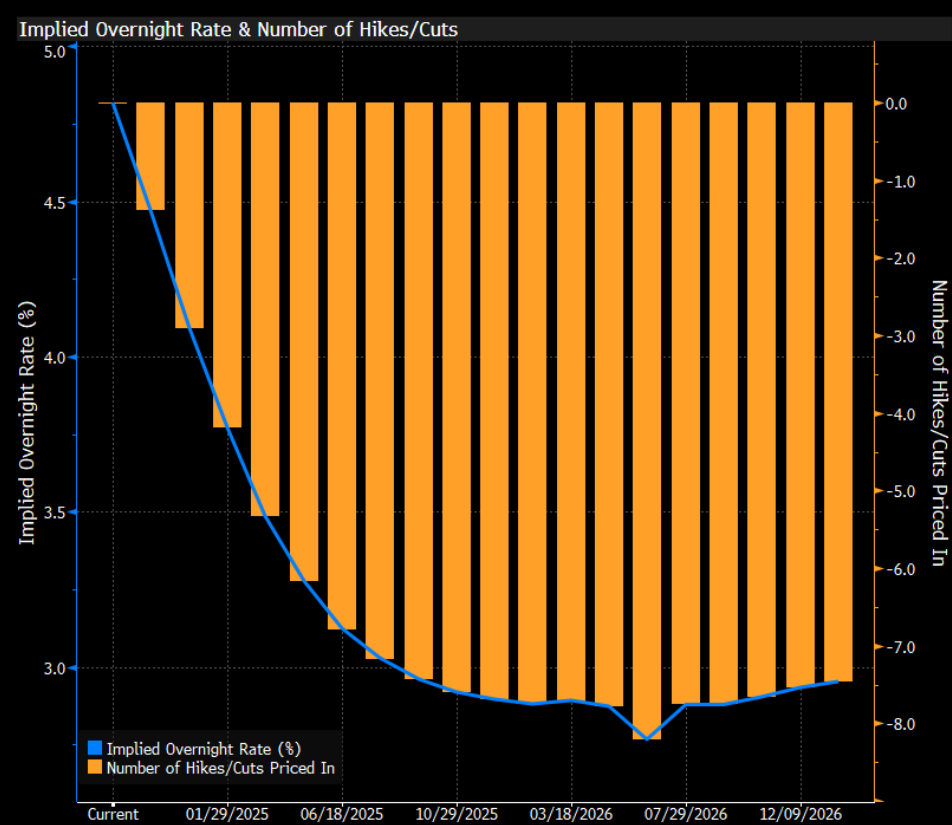
## Evolutie van de 10-jaarsrente



Bron: LSEG Datastream

# De Global Easing Cycle is in volle gang

Beleidsrentes zijn in een vrije valzone beland





# Tijd voor normalisatie

## De "Great Interest Rate Mistake"

### Beleidsrentes

|                  | 2023   | 2024   | 2025   | 23 -> 25 |
|------------------|--------|--------|--------|----------|
| <b>VS</b>        | 5,375% | 4,125% | 3,125% | -225bps  |
| <b>Duitsland</b> | 4,0%   | 3,25%  | 2,5%   | -150bps  |
| <b>China</b>     | 2,5%   | 1,6%   | 1,5%   | -100bps  |
| <b>België</b>    |        |        |        |          |

### Rentetarieven op 10 jaar

|  | 2023  | Nu    | 2024  | 2025  | 23 -> 25 |
|--|-------|-------|-------|-------|----------|
|  | 3,87% | 3,73% | 3,75% | 3,80% | +0bps    |
|  | 2,0%  | 2,03% | 2,25% | 2,5%  | +50bps   |
|  | 2,59% | 2,16% | 2,15% | 2,0%  | -60bps   |
|  | 2,6%  | 3,64% | 2,95% | 3,2%  | +60bps   |

# Tijd voor normalisatie

## Rentecurves normaliseren (eindelijk)

### Europese rentecurve richting normalisatie

(op basis van repo en 10jr-rente)



Bron: LSEG Datastream

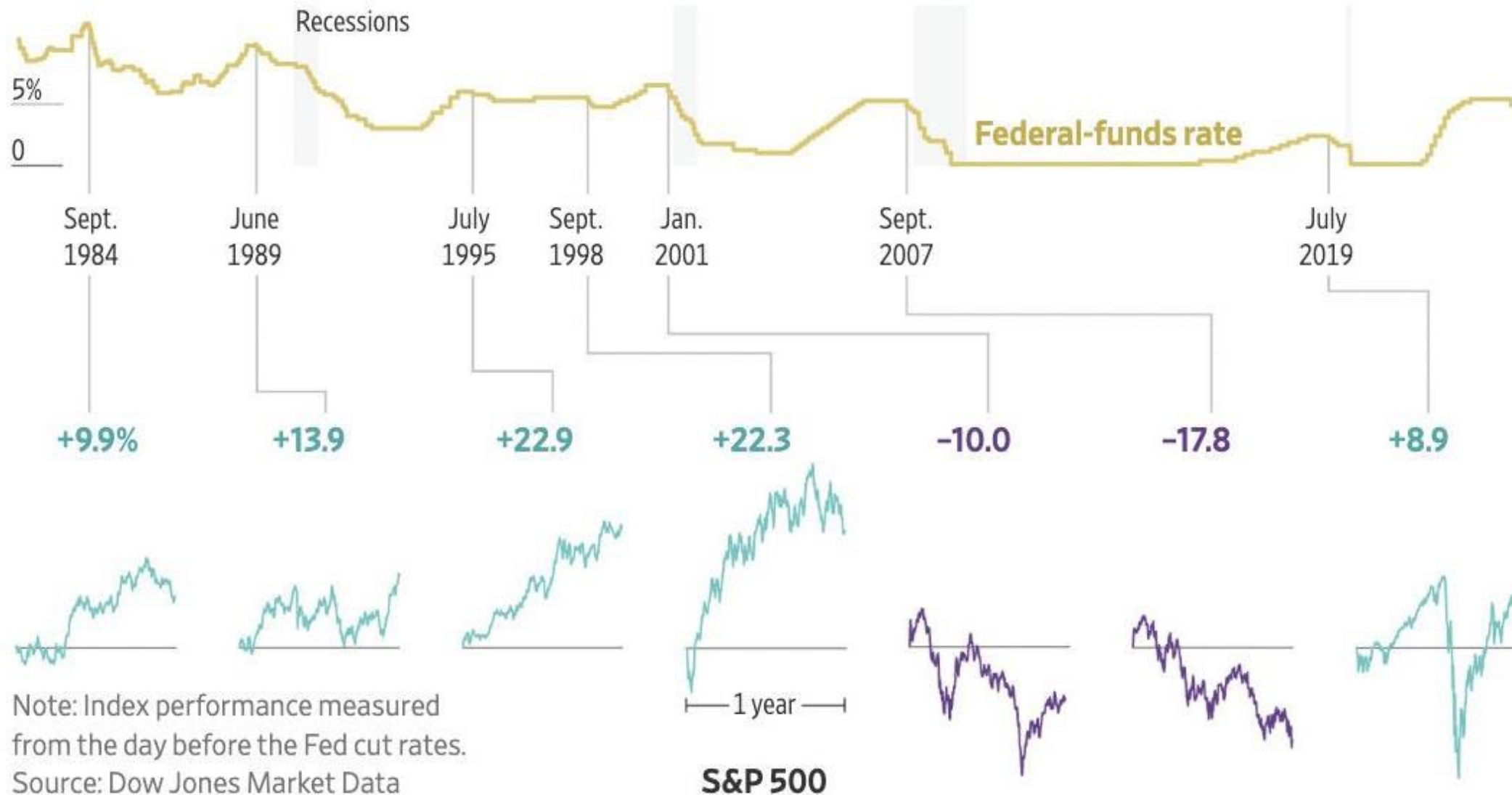
### Amerikaanse rentecurve versteilt

(op basis van 2jr- en 10jr-rente)



Bron: LSEG Datastream

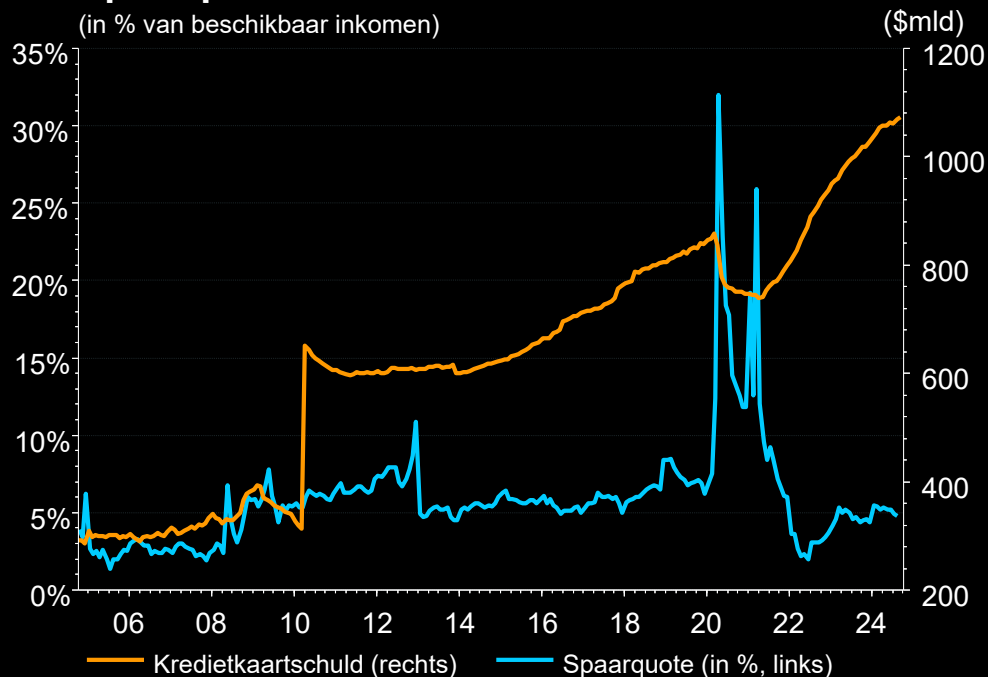
## S&P 500 one-year performance following first in series of rate cuts



# Particuliere schulden

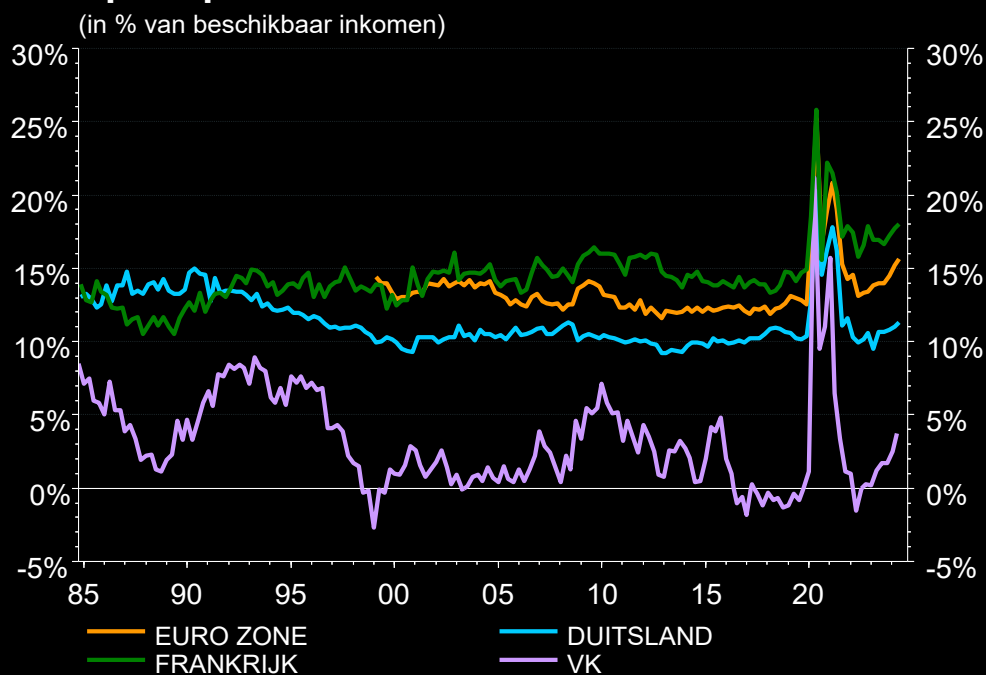
VS consument worstelt met de kredietkaart – Kredietkost steeg fors

## Spaarquotes en kredietschulden in de VS



Bron: LSEG Datastream

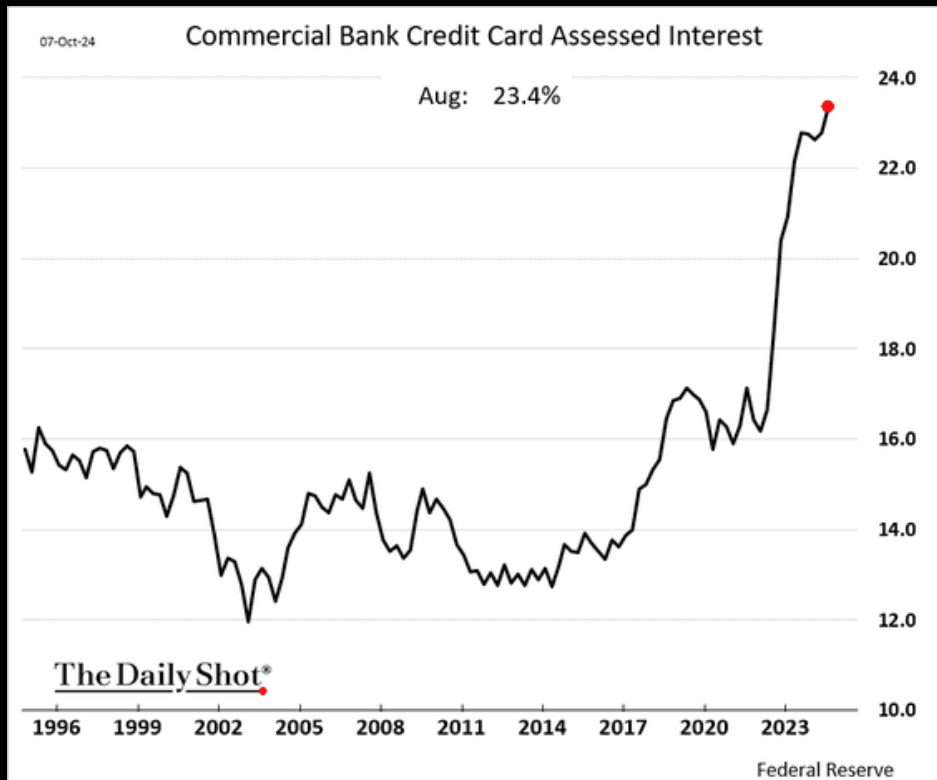
## Spaarquotes in de EU



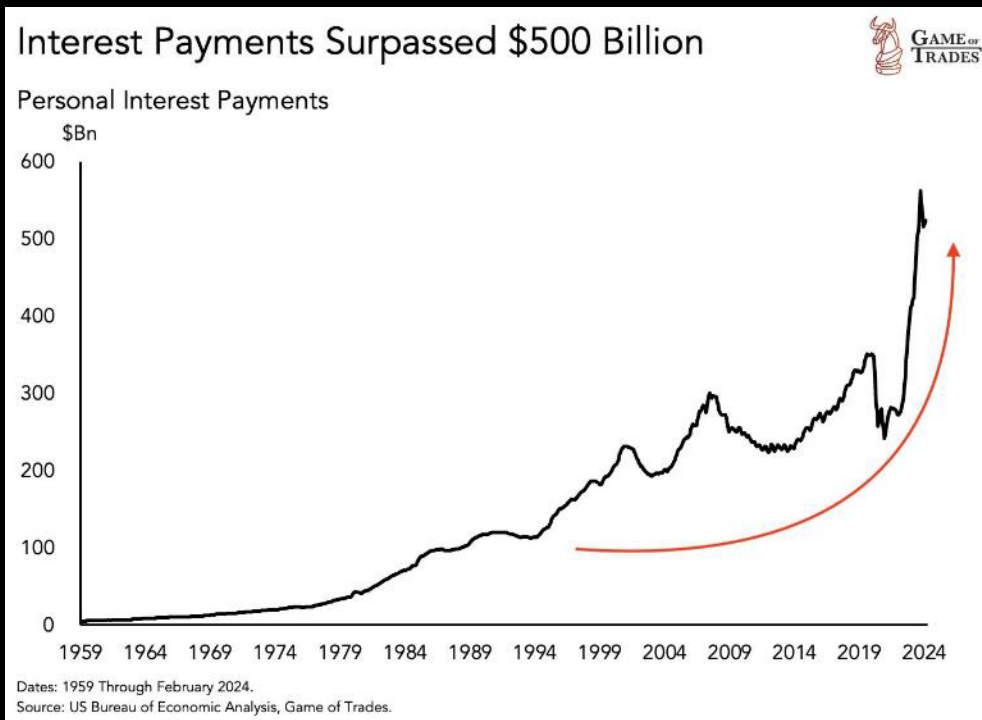
Bron: LSEG Datastream

# Particuliere schulden

Spaarquotes stegen – asynchroon vertrouwensherstel in EU vs. VS



Amerikaanse persoonlijke rentebetalingen:  
kaap \$ 500 miljard werd ook overschreden

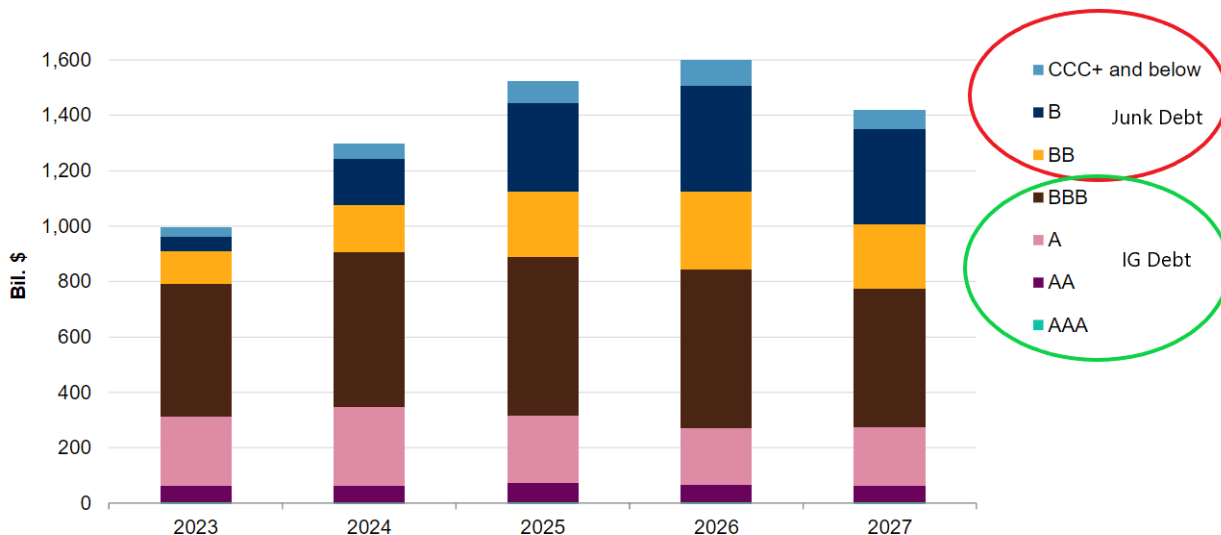




# Bedrijfsschulden

## Een enorme muur van herfinancieringen

Global Nonfinancial Corporate Debt Maturities By Rating Category



Data as of Jan. 1, 2023. Includes nonfinancial corporate issuers' bonds, loans, and revolving credit facilities that are rated by S&P Global Ratings. Foreign currencies are converted to U.S. dollars at the exchange rate on close of business on Jan. 1, 2023. Source: S&P Global Ratings Credit Research & Insights. Copyright © 2023 by Standard & Poor's Financial Services LLC. All rights reserved.

## Looptijd van bedrijfsschulden

- **30 jaar : x2**
- **Vertraagde doorberekening naar iesteringen**

## Bedrijfsschuld op vervaldag

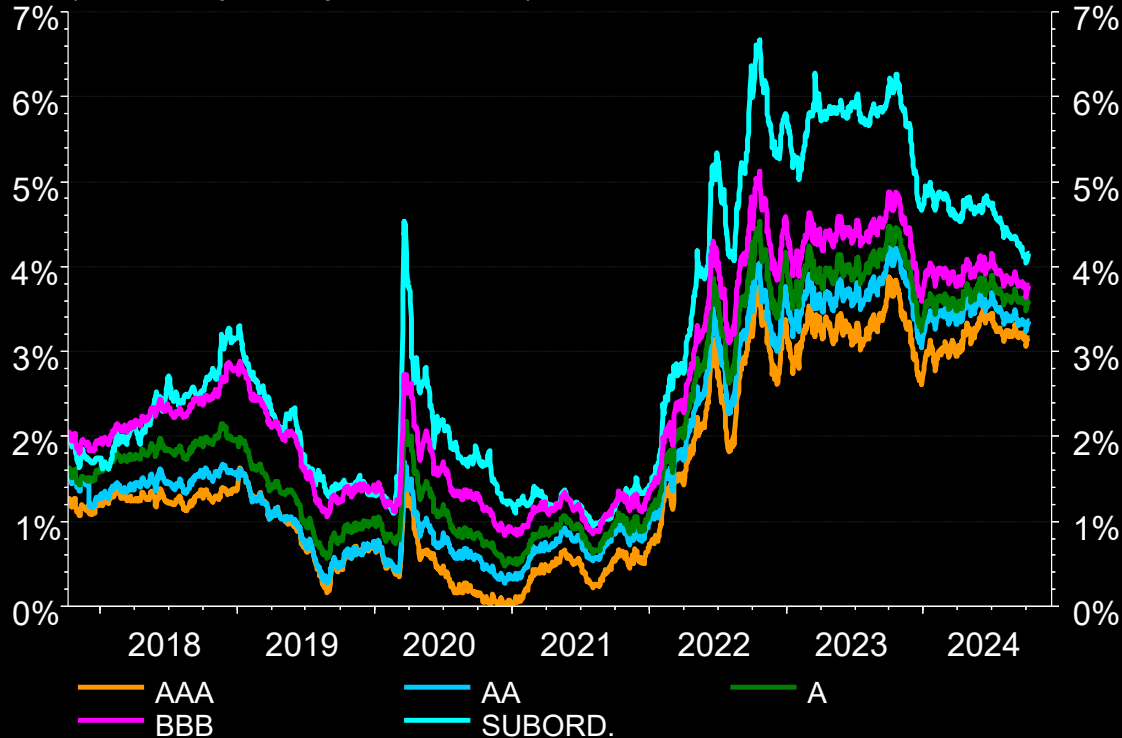
- **2023: \$ 1.0 biljoen**
- **2024: \$ 1.3 biljoen**
- **2025: \$ 1.5 biljoen**
- **2026: \$ 1.6 biljoen**

# Bedrijfsschulden

Een enorme muur van herfinancieringen

## Rente op EU bedrijfsobligaties

(in %, looptijden > 10jr, bron: IBOXX)



Bron: LSEG Datastream

## Looptijd van bedrijfsschulden

- 30 jaar : x2
- Vertraagde doorberekening naar iesteringen

## Bedrijfsschuld op vervaldag

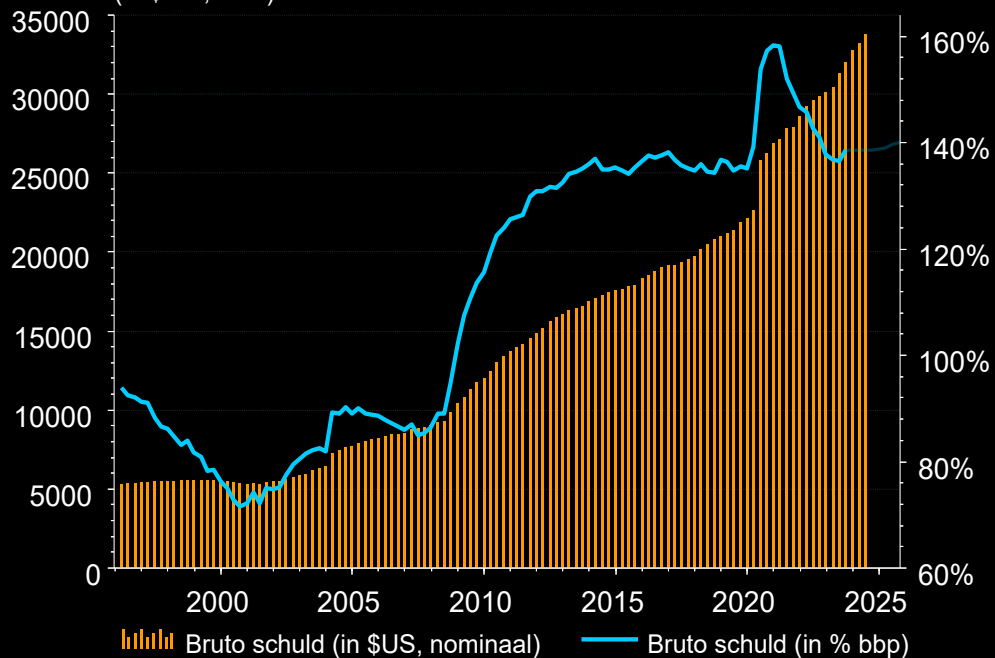
- 2023: \$ 1.0 biljoen
- 2024: \$ 1.3 biljoen
- 2025: \$ 1.5 biljoen
- 2026: \$ 1.6 biljoen

# Overheidsschuld

## De netto rentebetalingen van overheden en particulieren exploderen

### Schuldpositie VS

(in \$mld, in %)

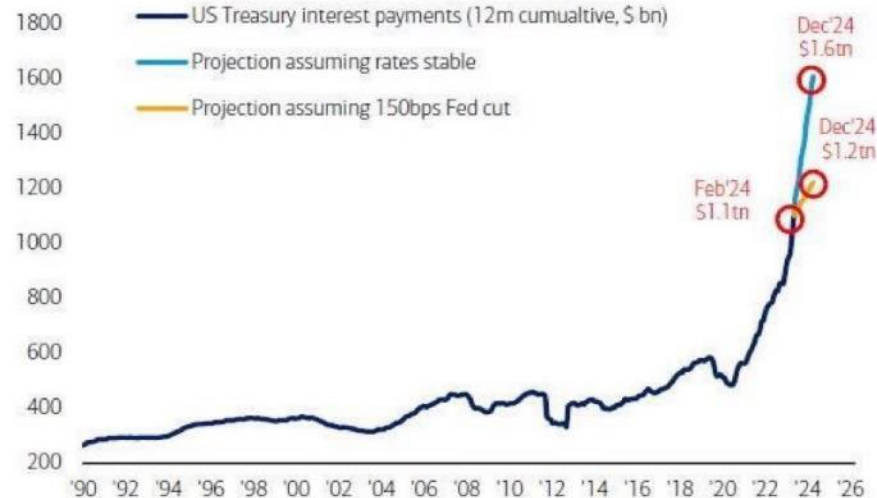


Bron: LSEG Datastream

## De rentebetalingen van de Amerikaanse overheid richting \$ 1.300 miljard

### Chart 5: US Interest payment scenarios

US interest payments (\$ bn) and rates projections



Source: BofA Global Investment Strategy, Haver

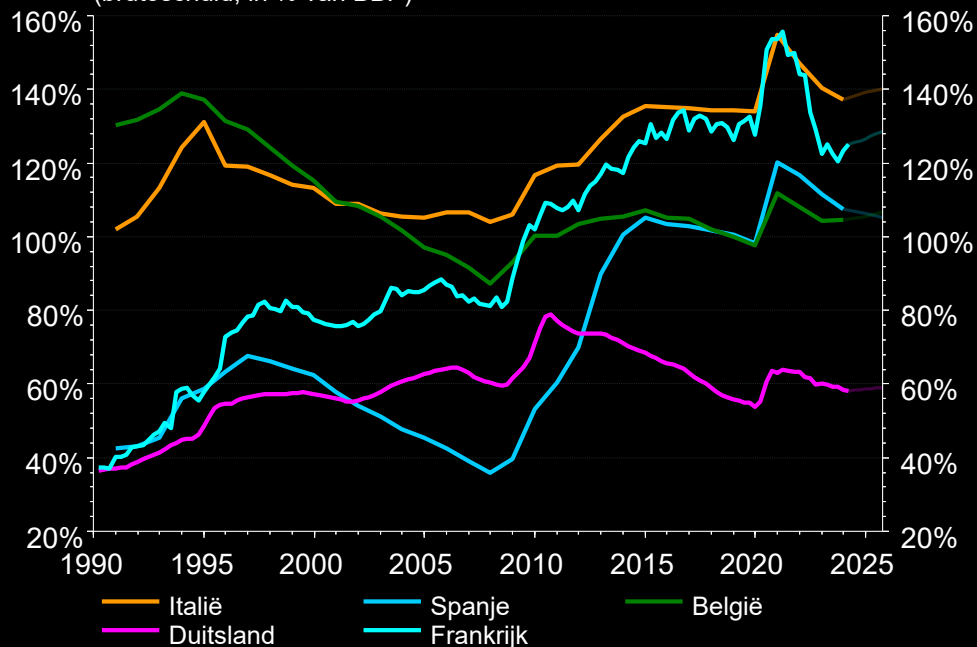
BofA GLOBAL RESEARCH

# Overheidsschuld

Schuldenlast werd al weggerodeerd door inflatie en aandikkende kasstromen

## Schuldpositie EU overheden

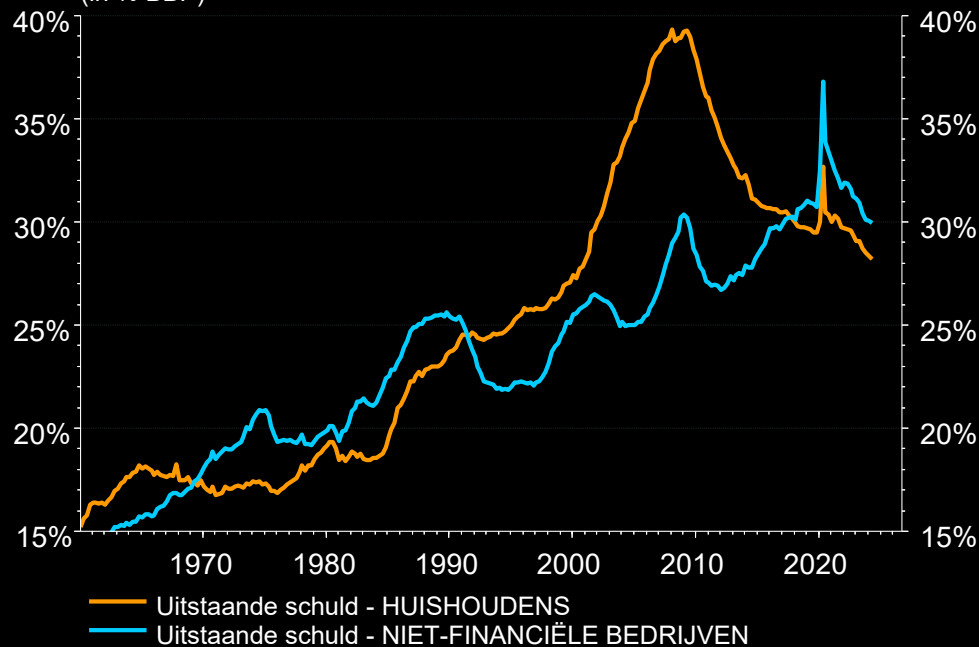
(brutoschuld, in % van BBP)



Bron: LSEG Datastream

## Inflatie erodeert relatieve schuldpositie (VS)

(in % BBP)

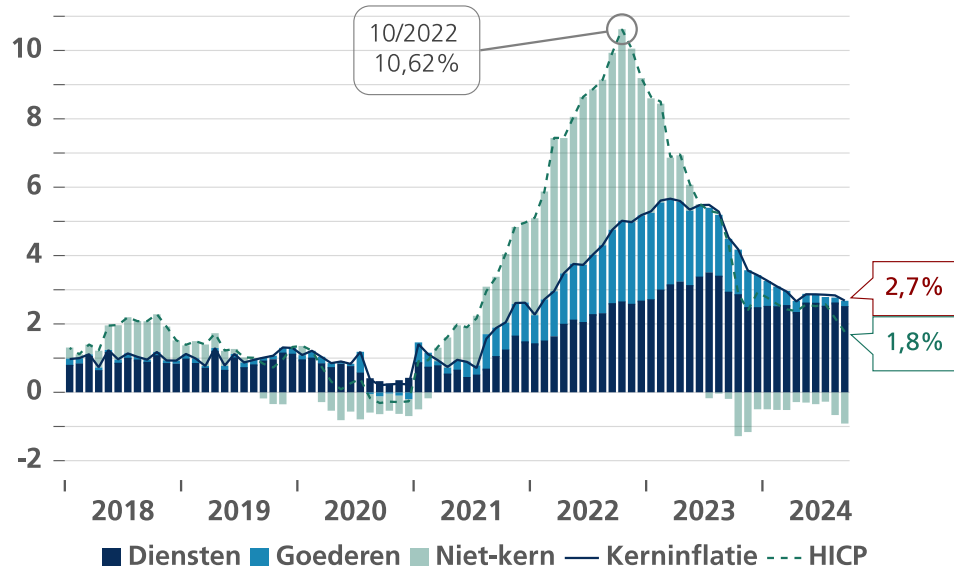


Bron: LSEG Datastream

# Inflatie blijft rentebestendig

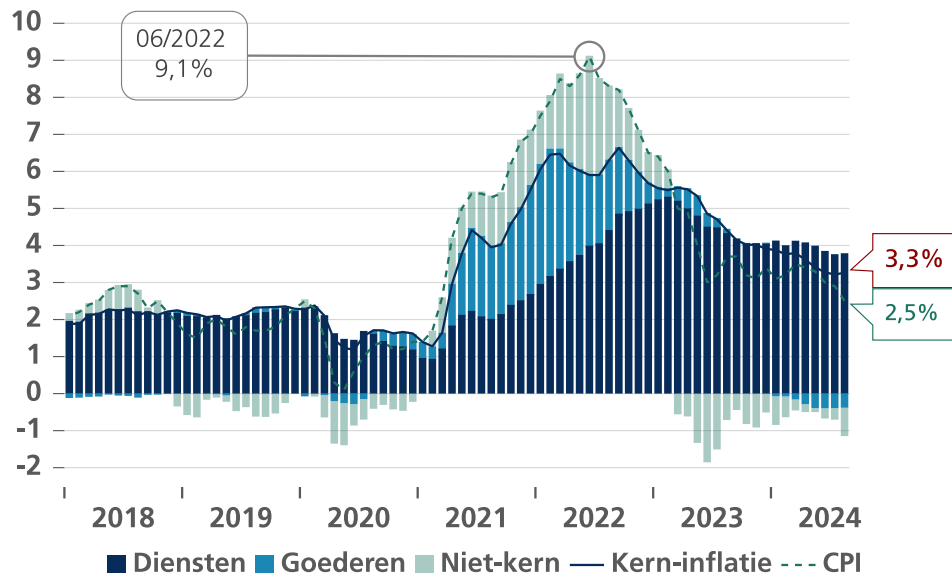
Kerninflatie blijft hardnekkig hoog – Diensten als boosdoener – Strijd is nog niet gestreden!

Eurozone: inflatie voorbij piek, maar kerninflatie versnelt door goederen en diensten



Bron: KBC Economics gebaseerd op Eurostat

VS: inflatie voorbij piek, focus verschuift naar kerninflatie



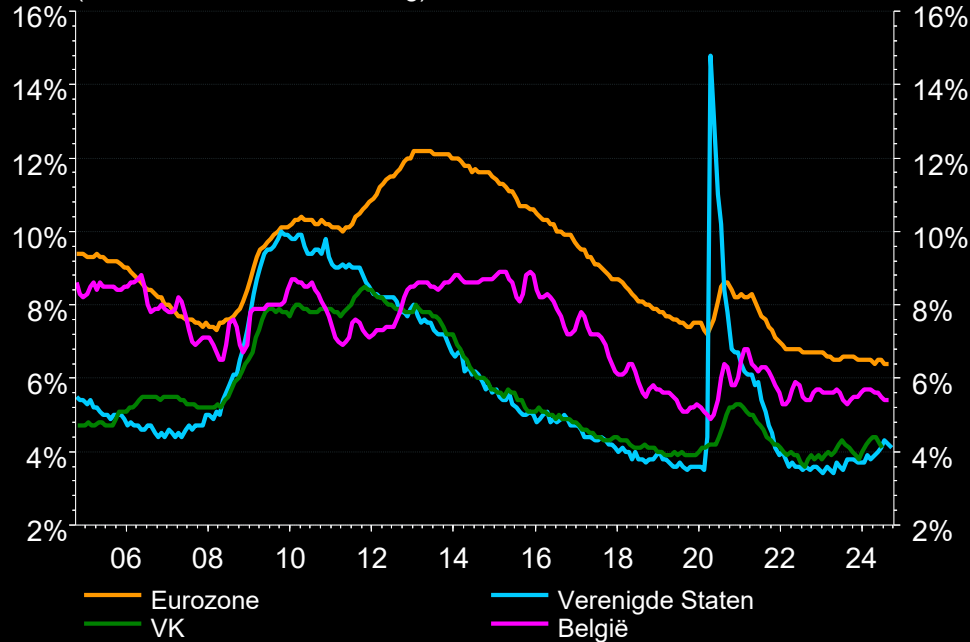
Bron: KBC Economics gebaseerd op BLS

# Krapte op de arbeidsmarkt

## Ultra-lage werkloosheidscijfers nemen af

### Evolutie van de werkloosheidsgraad

(in % van de actieve bevolking)



Bron: LSEG Datastream

### Aantal nieuwe 'job openings' blijft dalen

(mln) (obv JOLTS rapport, VS)



Bron: LSEG Datastream



# Krapte op de arbeidsmarkt

Onderhandelde lonen schoten omhoog – steun voor consumptie

## Loonstijgingen in de Europese Unie

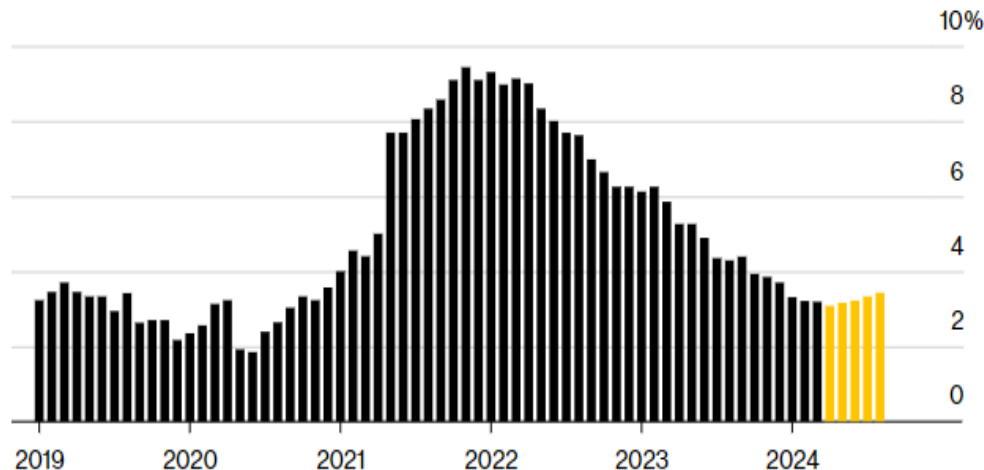
(% j/j)



Bron: LSEG Datastream

## US Wage Growth Re-Accelerates in Indeed Job Openings

Posted salaries rose 3.4% in August from a year earlier

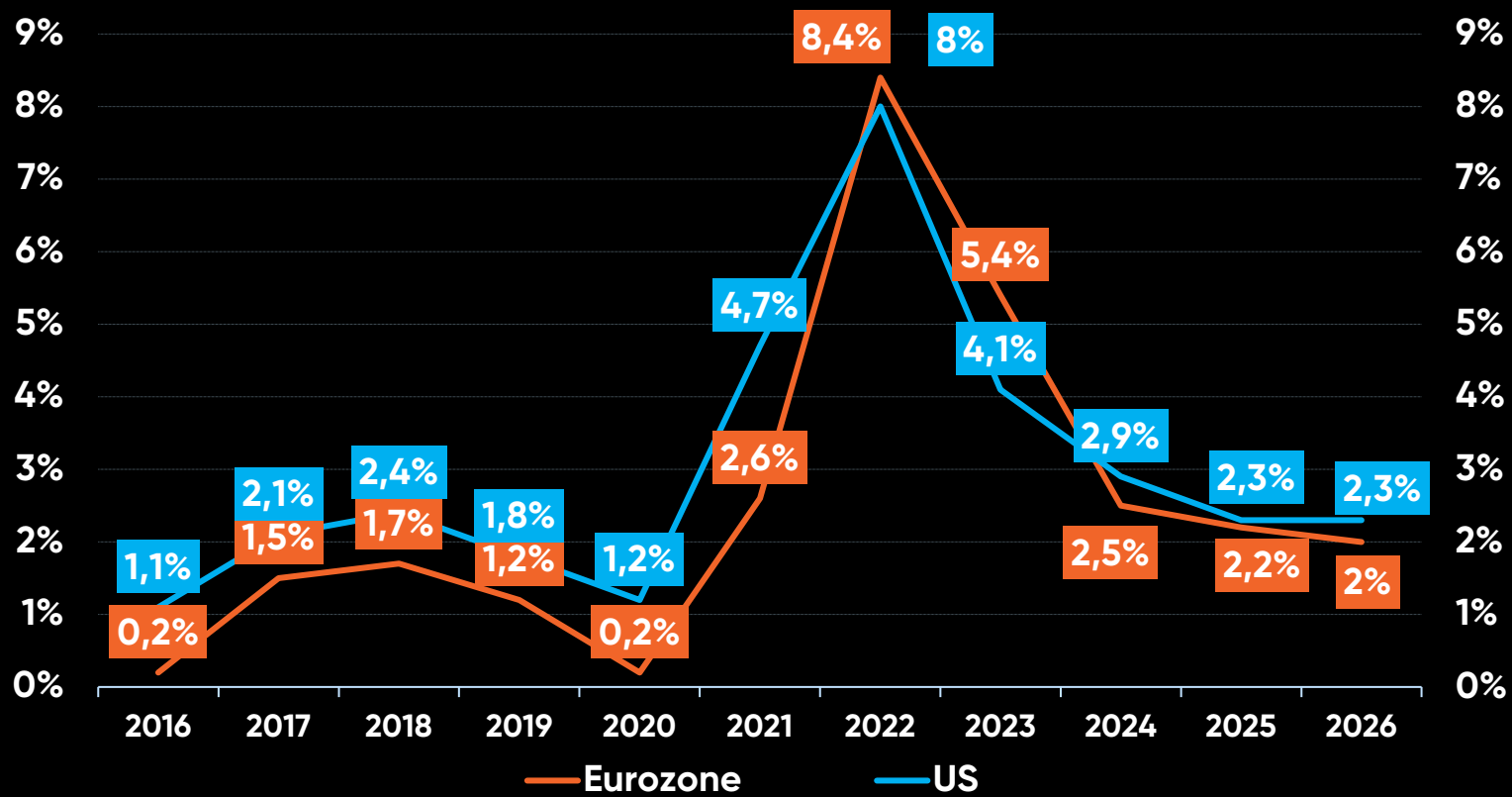


Source: Year-over-year percentage changes in wages/salaries advertised in job postings on Indeed

# KBC Economics scenario

## Desinflatie, geen deflatie – Normalisatie – Inflatie versus prijsniveau

Inflatie in de eurozone en de VS  
(in %, schatting KBC Economics)

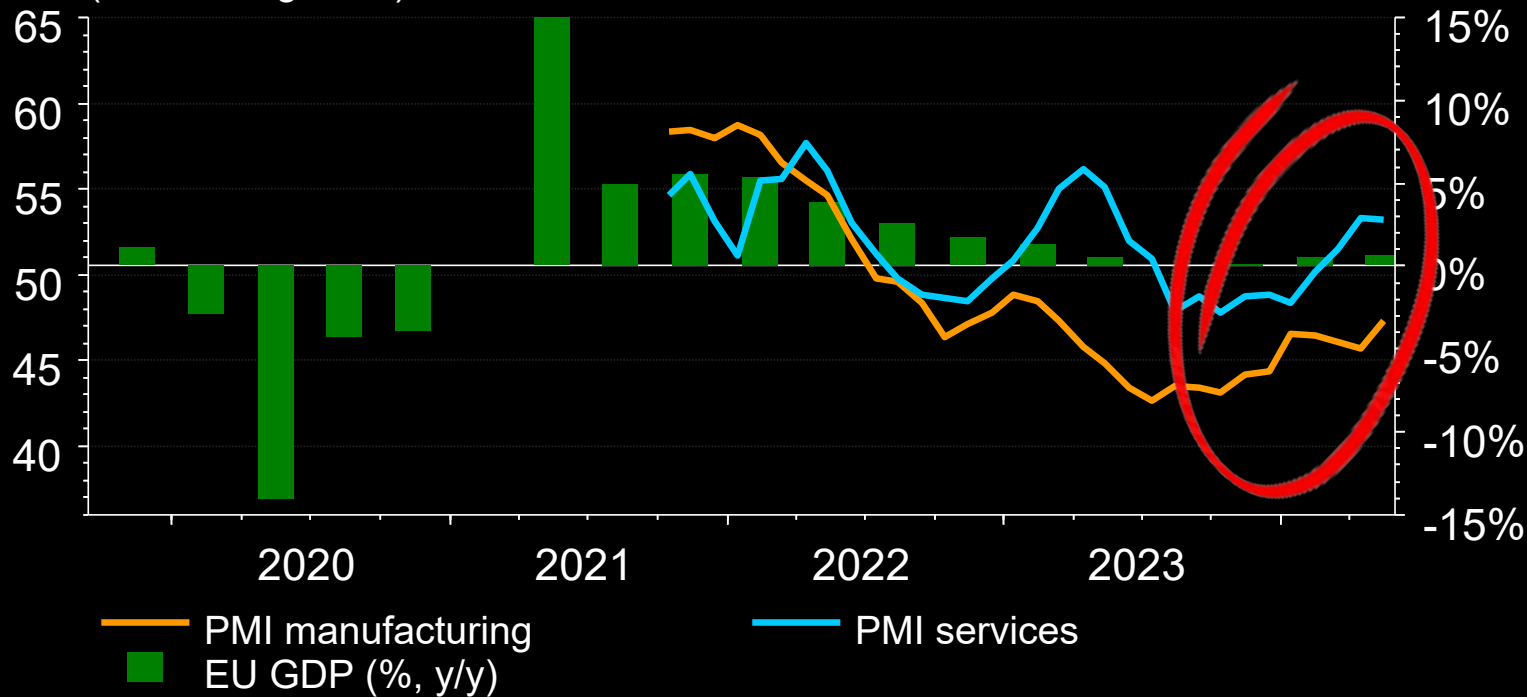


# De aanvankelijke groene scheuten zijn aan het uitsterven

Het optimisme van het bedrijfsleven stakte in april 2024

## European PMIs

(over 50 = growth)



Bron: LSEG Datastream



# De aanvankelijke groene scheuten zijn aan het uitsterven

## PMI-sentimentsindicatoren overwinteren – Productiesector herstelt zich eerst, de dalingen

jul 22   aug 22   sep 22   okt 22   nov 22   dec 22   jan 23   feb 23   mrt 23   apr 23   mei 23   jun 23   jul 23   aug 23   sep 23   okt 23   nov 23   dec 23   jan 24   feb 24   mrt 24   apr 24

### EUROPA

|                        |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Verwerkende nijverheid | 49,8 | 49,6 | 48,4 | 46,4 | 47,1 | 47,8 | 48,8 | 48,5 | 47,3 | 45,8 | 44,8 | 43,4 | 42,7 | 43,5 | 43,4 | 43,1 | 44,2 | 44,4 | 46,6 | 46,5 | 46,1 | 45,7 |
| Dienstensector         | 51,2 | 49,8 | 48,8 | 48,6 | 48,5 | 49,8 | 50,8 | 52,7 | 55,0 | 56,2 | 55,1 | 52,0 | 50,9 | 47,9 | 48,7 | 47,8 | 48,7 | 48,8 | 48,4 | 50,2 | 51,5 | 53,3 |
| Gecombineerd           | 49,9 | 48,9 | 48,1 | 47,3 | 47,8 | 49,3 | 50,3 | 52,0 | 53,7 | 54,1 | 52,8 | 49,9 | 48,6 | 46,7 | 47,2 | 46,5 | 47,6 | 47,6 | 47,9 | 49,2 | 50,3 | 51,7 |

### CHINA

|                        |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Verwerkende nijverheid | 49,0 | 49,4 | 50,1 | 49,2 | 48,0 | 47,0 | 50,1 | 52,6 | 51,9 | 49,2 | 48,8 | 49,0 | 49,3 | 49,7 | 50,2 | 49,5 | 49,4 | 49,0 | 49,2 | 49,1 | 50,8 | 50,4 |
| Dienstensector         | 53,8 | 52,6 | 50,6 | 48,7 | 46,7 | 41,6 | 54,4 | 56,3 | 58,2 | 56,4 | 54,5 | 53,2 | 51,5 | 51,0 | 51,7 | 50,6 | 50,2 | 50,4 | 50,7 | 51,4 | 53,0 | 51,2 |

### VS

|                        |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Verwerkende nijverheid | 52,7 | 52,9 | 51,0 | 50,0 | 49,0 | 48,4 | 47,4 | 47,7 | 46,5 | 47,0 | 46,6 | 46,4 | 46,5 | 47,6 | 48,6 | 46,9 | 46,6 | 47,1 | 49,1 | 47,8 | 50,3 | 49,2 |
| Dienstensector         | 56,4 | 56,1 | 55,9 | 54,5 | 55,5 | 49,2 | 55,2 | 55,0 | 51,2 | 52,3 | 51,0 | 53,6 | 52,8 | 54,1 | 53,4 | 51,9 | 52,5 | 50,5 | 53,4 | 52,6 | 51,4 | 49,4 |

### WERELD

|                        |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |      |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| Verwerkende nijverheid | 51,1 | 50,3 | 49,8 | 49,4 | 48,8 | 48,7 | 49,1 | 49,9 | 49,6 | 49,6 | 49,5 | 48,7 | 48,6 | 49,0 | 49,2 | 48,8 | 49,3 | 49,0 | 50,0 | 50,3 | 50,6 | 50,3 |
| Gecombineerd           | 50,8 | 49,3 | 49,6 | 49,0 | 48,0 | 48,2 | 49,7 | 52,1 | 53,3 | 54,0 | 54,3 | 52,6 | 51,6 | 50,6 | 50,5 | 50,0 | 50,5 | 51,0 | 51,8 | 52,1 | 52,3 | 52,3 |

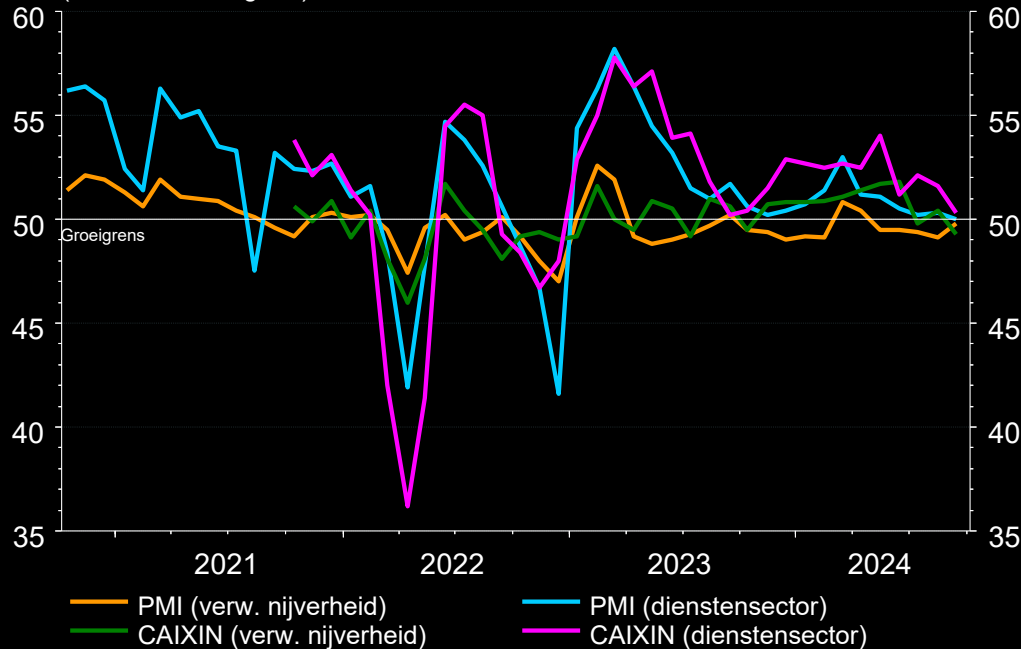
Source: Refinitiv Eikon

# De aanvankelijke groene scheuten zijn aan het uitsterven

## Stilstand (in het beste geval) in China en Duitsland

### Chinese groei onder druk

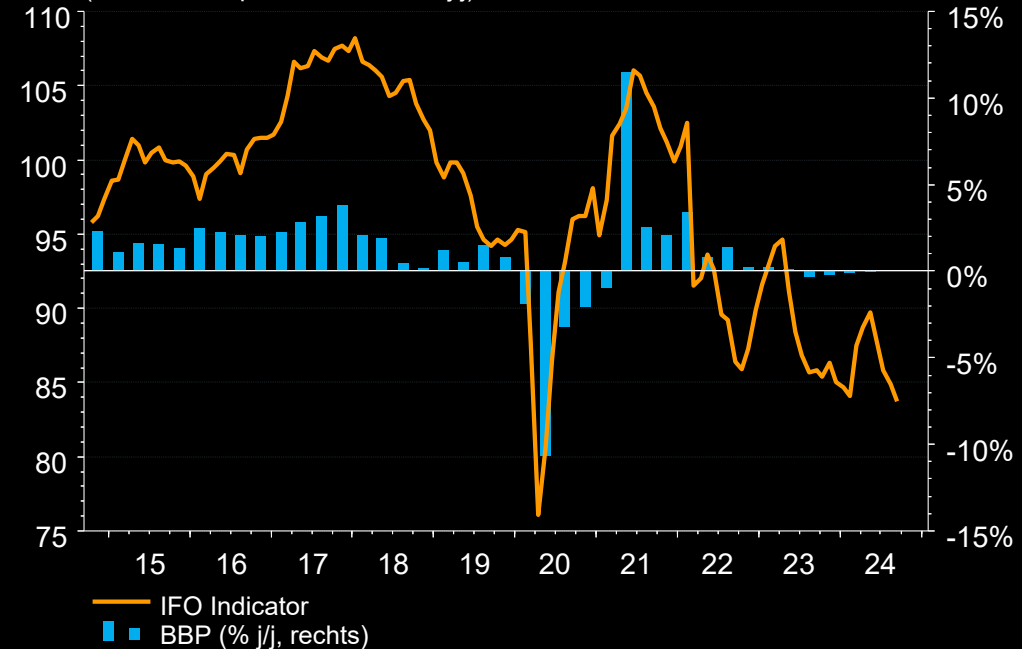
(meer dan 50 = groei)



Bron: LSEG Datastream

### Duitse IFO-indicator verzwakt

(IFO-index in punten, BBP in % j/j)



Bron: LSEG Datastream

# Technische recessie

## Kwartaalgroei flirt met nul – Technische recessie is ook recessie

|             | Q1 2021 | Q2 2021 | Q3 2021 | Q4 2021 | Q1 2022 | Q2 2022 | Q3 2022 | Q4 2022 | Q1 2023 | Q2 2023 | Q3 2023 | Q4 2023 | Q1 2024 | Q2 2024 |
|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Duitsland   | -1,1    | 2,5     | 0,0     | 0,6     | 0,2     | 0,0     | 0,6     | -0,5    | 0,1     | -0,2    | 0,2     | -0,4    | 0,2     | -0,1    |
| Frankrijk   | 0,4     | 1,3     | 2,9     | 0,6     | -0,2    | 0,4     | 0,5     | 0,1     | 0,0     | 0,7     | 0,1     | 0,4     | 0,3     | 0,2     |
| Italië      | 1,5     | 2,6     | 2,8     | 0,8     | 0,2     | 1,4     | 0,4     | -0,1    | 0,4     | -0,1    | 0,3     | 0,1     | 0,3     | 0,2     |
| Spanje      | 1,2     | 1,4     | 2,0     | 2,0     | 1,3     | 1,7     | 0,9     | 0,6     | 0,7     | 0,2     | 0,7     | 0,7     | 0,9     | 0,8     |
| Nederland   | 0,9     | 3,9     | 1,9     | 0,2     | 0,9     | 2,6     | 0,0     | -0,1    | -0,2    | -0,3    | -0,4    | 0,2     | -0,3    | 1,0     |
| Polen       | 0,8     | 5,4     | 0,4     | 2,8     | 1,6     | 1,4     | -1,0    | -0,8    | 0,5     | -0,9    | 2,2     | -0,1    | 0,2     | 2,0     |
| België      | 1,8     | 2,0     | 2,2     | 0,8     | 0,1     | 0,7     | 0,3     | 0,2     | 0,4     | 0,3     | 0,3     | 0,3     | 0,3     | 0,2     |
| Zweden      | 2,5     | 0,9     | 0,4     | 2,2     | -1,3    | 1,1     | 0,2     | -0,6    | 0,2     | -0,3    | 0,3     | -0,2    | 0,8     | -0,3    |
| Ierland     | 9,9     | 3,2     | 2,4     | -0,6    | 3,6     | 2,6     | 2,8     | 0,0     | -5,5    | -1,0    | -1,9    | -1,7    | 0,6     | -1,0    |
| Oostenrijk  | -1,9    | 7,1     | 1,2     | 0,4     | 1,0     | 3,8     | -3,6    | 0,8     | 2,1     | -3,1    | -1,0    | 0,8     | 2,5     | -2,7    |
| Denemarken  | 0,9     | 4,0     | 2,3     | 2,9     | -2,6    | -0,2    | 0,5     | -0,7    | 1,8     | -0,1    | 1,3     | 1,7     | -0,8    | 1,1     |
| Roemenië    | 0,5     | 0,6     | 0,9     | 0,7     | 2,7     | -0,4    | 0,2     | 1,8     | -0,6    | 1,5     | 0,8     | -0,6    | 0,5     | 0,1     |
| Tsjechië    | -0,2    | 1,4     | 1,7     | 1,0     | 0,7     | 0,2     | 0,2     | -0,1    | 0,0     | 0,1     | -0,4    | 0,3     | 0,4     | 0,3     |
| Finland     | -0,5    | 1,4     | 1,1     | 0,9     | -0,2    | 0,4     | -0,2    | -1,0    | 0,1     | 0,3     | -1,2    | -0,6    | 0,3     | 0,3     |
| Portugal    | -2,8    | 4,6     | 3,6     | 1,9     | 1,7     | 0,4     | 1,0     | 0,5     | 1,4     | 0,0     | -0,1    | 0,8     | 0,6     | 0,2     |
| Griekenland | 3,6     | 1,2     | 3,2     | 0,8     | 2,3     | 0,3     | 0,6     | 1,1     | 0,0     | 0,9     | 0,1     | 0,4     | 0,8     | 1,1     |
| Hongarije   | 1,1     | 2,3     | 1,2     | 2,6     | 1,3     | 1,2     | -1,1    | -0,7    | -0,5    | 0,2     | 0,8     | 0,0     | 0,7     | -0,2    |
| Slovakije   | -0,3    | 1,8     | 0,6     | 0,5     | 0,4     | 0,0     | 0,3     | 0,3     | 0,2     | 0,8     | 0,5     | 0,6     | 0,6     | 0,4     |
| Bulgarije   | 2,7     | 1,4     | 2,0     | 1,5     | 0,7     | 0,8     | 0,6     | 0,6     | 0,3     | 0,4     | 0,5     | 0,5     | 0,5     | 0,5     |
| Luxemburg   | 3,5     | 0,7     | 0,4     | 3,1     | -0,5    | -0,8    | 0,3     | -1,2    | 0,3     | 0,1     | -1,1    | 0,1     | 0,7     | 0,6     |
| Kroatië     | 5,2     | 2,5     | 2,3     | 1,6     | 0,7     | 5,3     | -0,4    | -2,0    | 1,3     | 3,2     | -1,2    | 1,9     | -0,3    | 2,6     |
| Litouwen    | 1,8     | 1,6     | 1,7     | 1,3     | 0,4     | -0,6    | 0,7     | -0,3    | -2,0    | 2,4     | -0,1    | -0,2    | 0,9     | 0,7     |
| Slovenië    | 4,6     | 1,2     | 2,4     | 1,3     | 0,1     | 0,6     | -0,1    | 0,4     | 0,9     | 1,2     | 0,0     | 0,8     | -0,2    | 0,2     |
| Cyprus      | 3,0     | 1,0     | 3,0     | 2,0     | 0,4     | 0,7     | 1,0     | 1,1     | 0,0     | 0,3     | 1,1     | 0,9     | 1,0     | 0,7     |
| Estland     | 2,6     | 3,3     | -1,1    | 0,7     | 0,8     | -0,7    | -1,4    | -1,4    | -1,3    | 0,6     | -0,3    | -0,6    | -2,1    | 1,8     |
| Letland     | 0,5     | 2,8     | 2,9     | -0,1    | 0,9     | 0,4     | -0,7    | 0,7     | -0,2    | 0,0     | -0,3    | 0,3     | 0,8     | -0,9    |
| Malta       | 8,6     | 2,9     | 3,1     | 0,8     | -4,2    | 7,1     | -0,5    | 2,3     | 0,7     | 3,2     | 2,0     | 0,5     | 1,4     | 0,0     |

Source: Refinitiv Eikon

2021

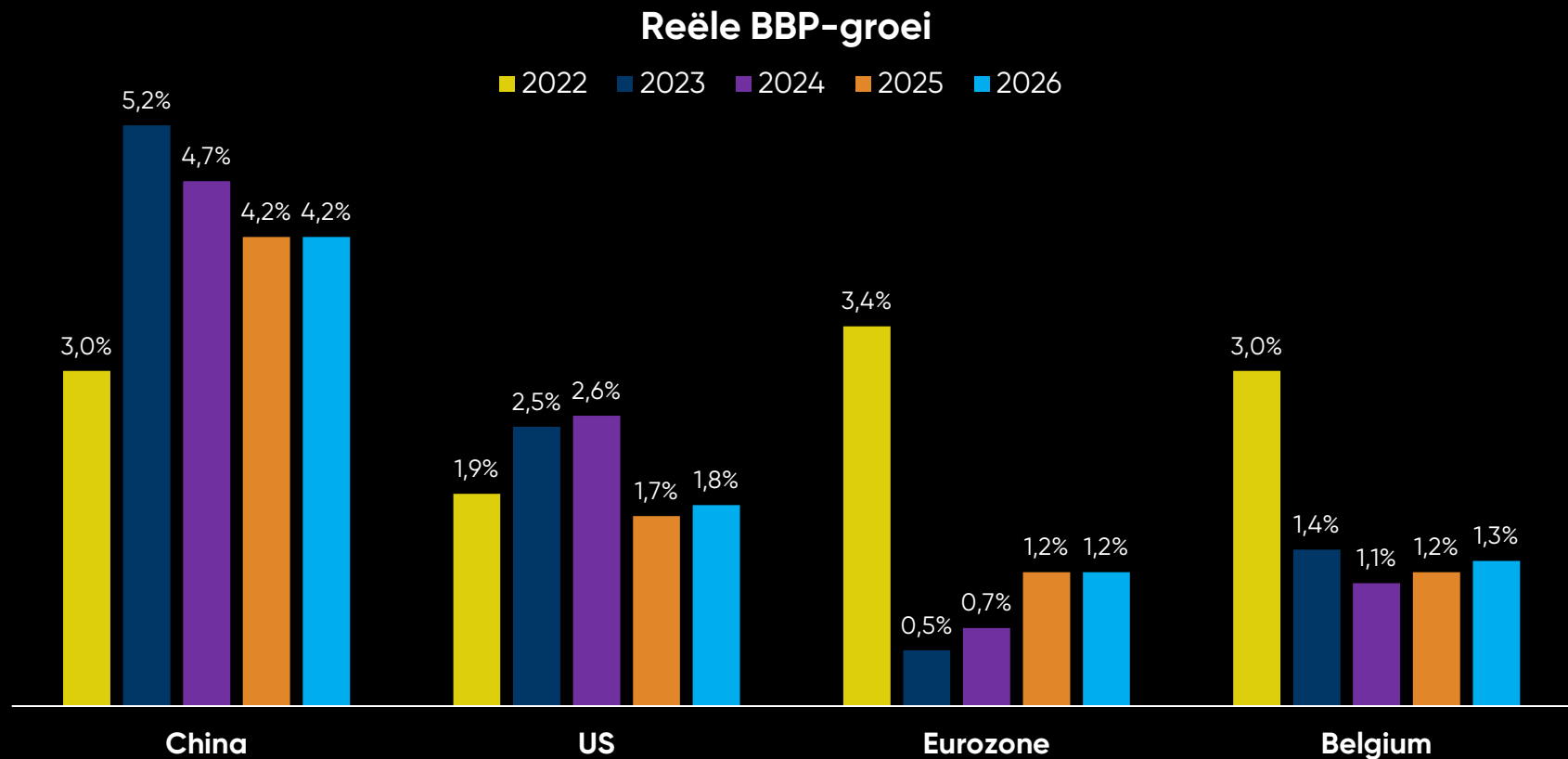
2022

2023

2024

# KBC Economics scenario

Een "Lage groei, hoge schuld"-scenario, met zachte landing (en zacht herstel)



Bron: KBC Economics



# 99 problems, maar ook crisis?

- **Schuldencrisis** beperkt fiscale armslag bij overheid
- EU bedrijven/gezinnen in prima gezondheid
- Scenario van "**hogere-inflatie-voor-langer**"
- Verwacht geen economische **groeispuurt**
- De vrees voor **recessie** is naast de kwestie
- Normaliserende **rentecurve** is een zegen
- Geldhoeveelheid en –stromen **stabiel dalend**
- Verhoogde **volatiliteit** (FX, rente aandelen,...)

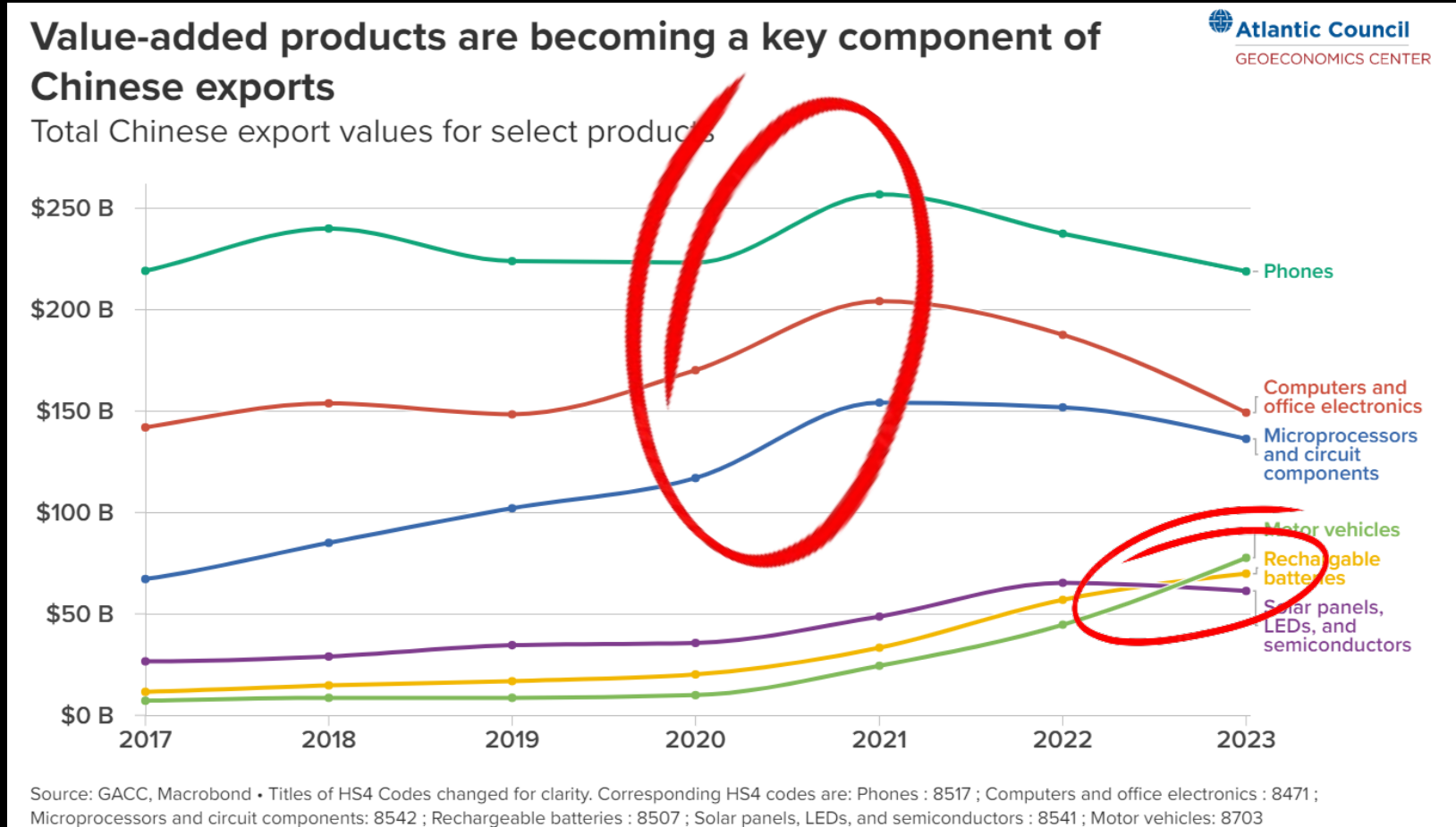


# 99 problems, maar hoop primeert



# Handelsoorlog tussen de VS en China

Verschuiving naar export met een hoge toegevoegde waarde baart handelsbarrières

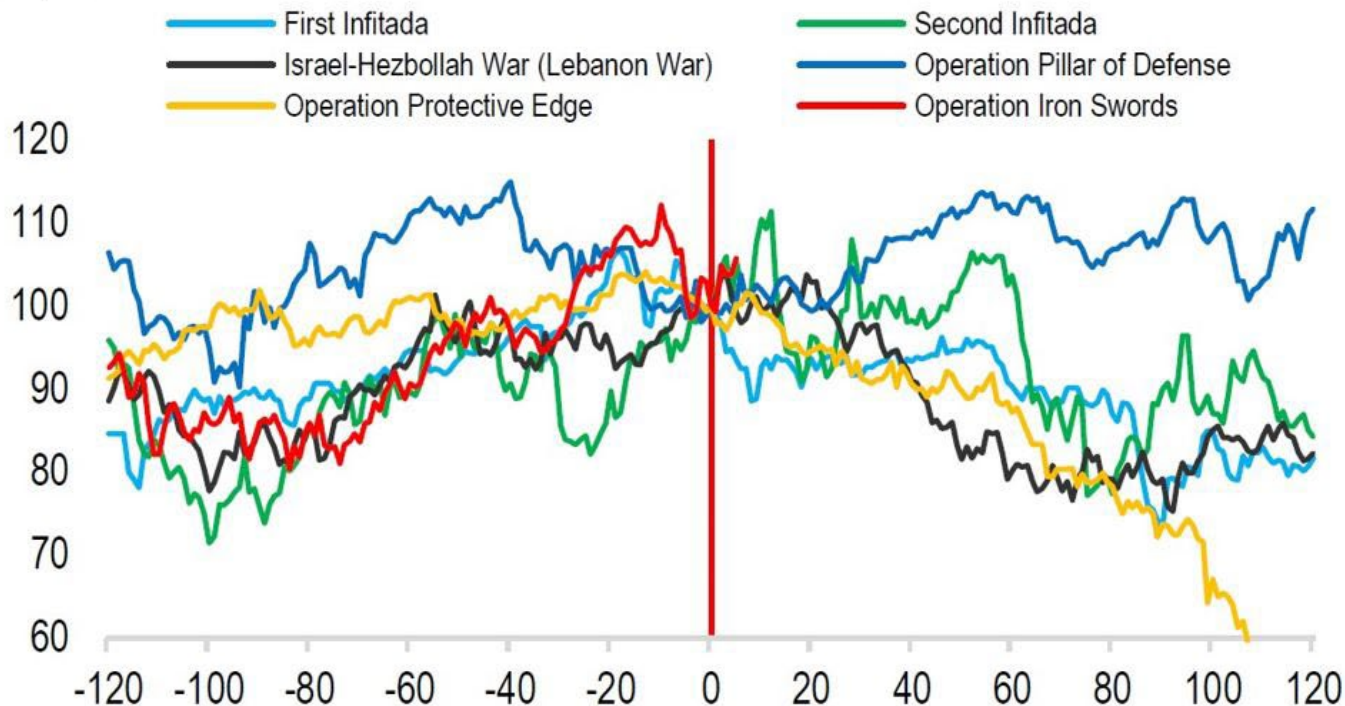


# Israel-Hamas/Hezbollah/Iran conflict

Escalatiepotentieel – olieprijsen blijven (tot nu toe) gematigd

Figure 2: WTI price three months before and after the initiation of military conflicts involving Israel

Index Day 0 = 100



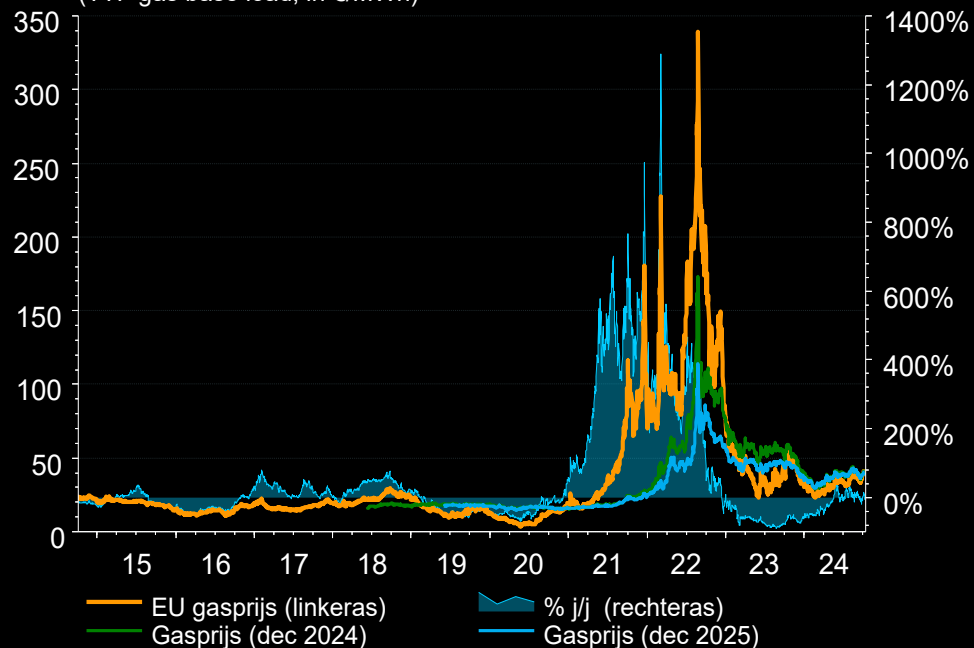
Source: Britannica, Bloomberg Finance L.P., J.P. Morgan Commodities Research. Note: the military conflicts exclude the Gaza War (Operation Cast Lead) in December 2008 and the Israel-Palestine crisis (Operation Guardian of the Walls) in May 2021 due to larger macro-economic factors influencing prices at that time (Global Financial Crisis in 2008-2009 and post-COVID recovery in 2021)

# Israel-Hamas/Hezbollah/Iran conflict

Escalatiepotentieel – olieprijsen blijven (tot nu toe) gematigd

## Evolutie Europese gasprijen

(TTF gas base load, in €/MWh)



Bron: LSEG Datastream

## Evolutie van de olieprijsen

(USD/vat voor olie)



Bron: LSEG Datastream

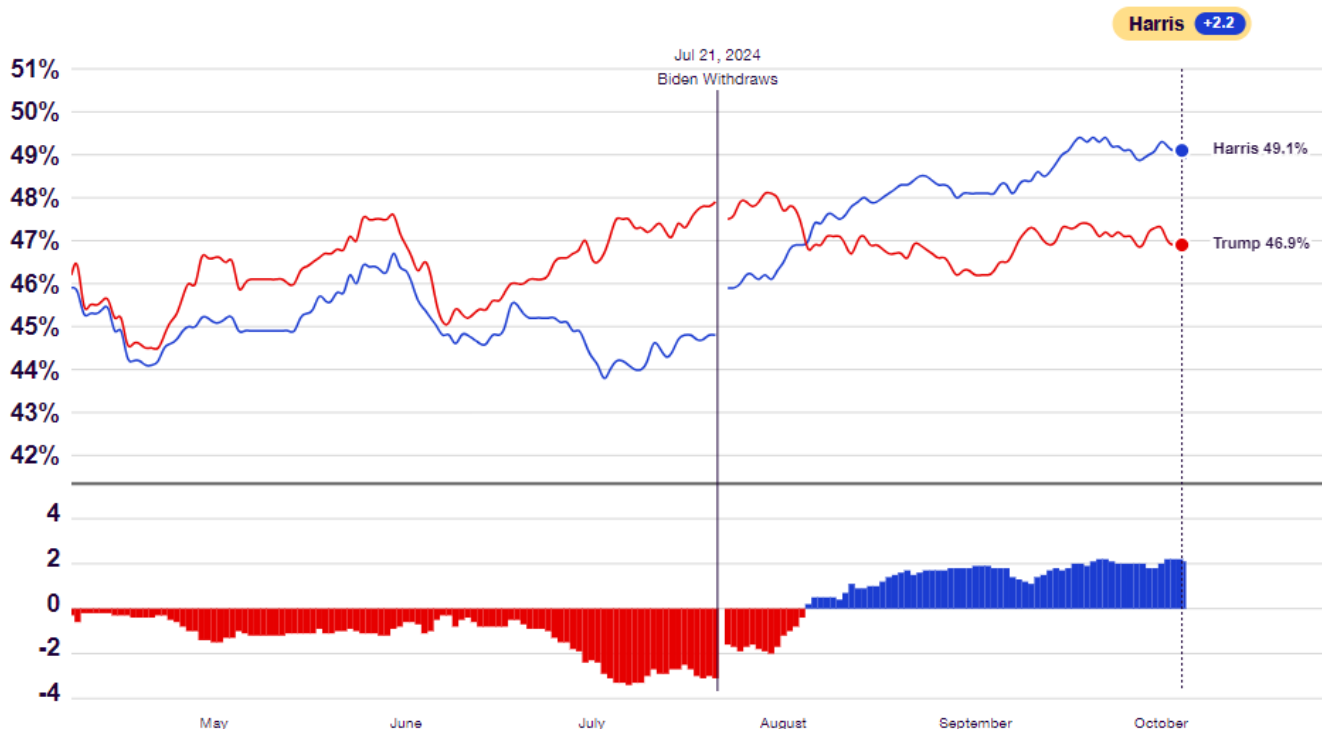
# Amerikaanse verkiezingen

Trump of Harris: kiezen tussen de pest en cholera?



## Trump vs. Harris

(Trump vs. Biden Before July 21, 2024)



### Kernpunten Harris

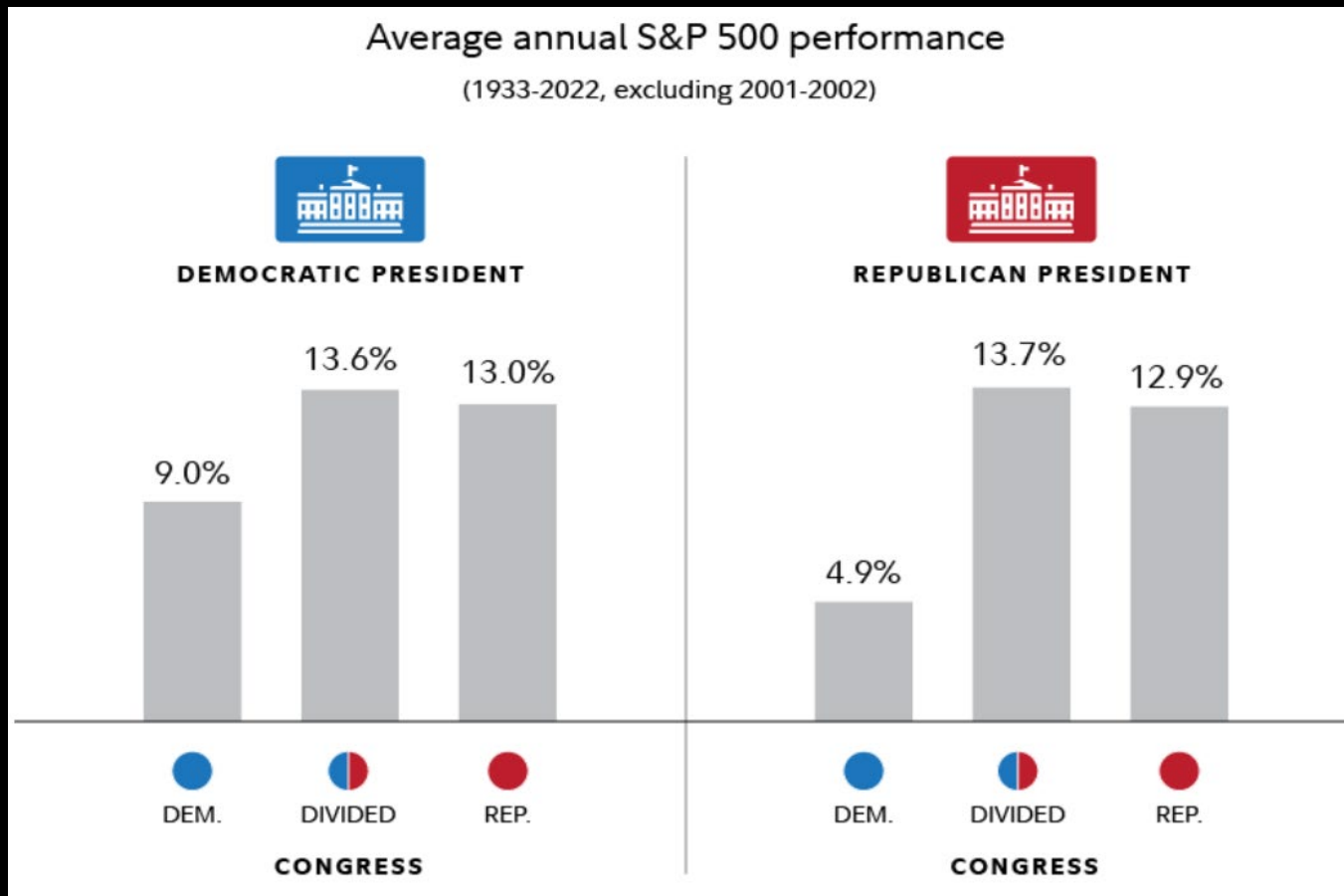
- Hogere bedrijfsbelastingen
- Steun voor low income class (goed voor consument)

### Kernpunten Trump

- "We love entrepreneurs. And businesses"!
- Lagere belastingen (hoewel: van 21% nr 23)
- Hogere inflatoire druk

# Amerikaanse verkiezingen

Trump of Harris: kiezen tussen de pest en cholera?



# Amerikaanse verkiezingen

## Trump of Harris: kiezen tussen de pest en cholera?



### Gelijklopende argumenten

- Defensie
- Energie
- Communicatie
- Auto's
- Budget (begroting)



### Sectorimpact HARRIS

- Voortzetting IRA (clean energy)
- Steun voor infrastructuur (via vergroening)
- Capital goods (neg: hogere taxes, pos: support)
- Vastgoed (REITs) -> behoud voordelig fiscaal statuut

### Sectorimpact TRUMP

- "Wat Chinees is, vals is" (incl. proxies, luxe en auto's)
- Drankensector te vermijden
- Afbouw van regelgeving (pos.: banken)
- Revival smallcaps?
- Fossiele energie: "Drill, baby, drill"



## Trump

## Harris

### Free trade

1

- Wants to increase tariffs on US imports to 10% (or even 20%) and to 60% on Chinese imports
- Wants to raise tariffs on Mexican cars to 100%
- Plans would cause stagflation and disrupt global trade relationships

- Called Trump's tariffs a sales tax
- Criticized the USMCA for not being worker-friendly enough
- Likely to maintain current tariffs/ subsidies

### Migration

2

- Will tighten border security
- Wants to limit legal migration
- Wants to expel undocumented immigrants from the US (5% of the workforce)

- Will tighten border security
- Wants to provide a pathway to citizenship to undocumented immigrants

### Deficit spending

3

- Will extend 2018 tax cuts
- Lower corporate income taxes to 15%
- Lower income taxes on social security benefits and tips
- Estimated cost: 4 trillion USD over 10 years

- Partial extension of tax cuts (for lower incomes)
- Subsidies for middle class: housing, child tax credit, earned-income tax credit,...
- Raise taxes on corporations/ wealthy Americans
- Estimated cost: 2 trillion USD over 10 years

### Geopolitical impact

4

- Will likely stop funding Ukraine
- Critical of NATO and other US alliances
- Strong supporter of Israel
- Uncommitted towards Taiwan

- Will fund Ukraine
- Strong supporter of NATO/ US alliances
- More neutral in the Middle East conflict
- Likely to continue Biden's support of Taiwan

# Amerikaanse verkiezingen

## Trump of Harris: kiezen tussen de pest en cholera?

### Sectoren TRUMP

- Voortzetting IRA (clean energy)
- Steun voor infrastructuur (via vergroening)
- Capital goods (neg: hogere taxes, pos: support)
- Vastgoed (REITs) -> behoud voordelig fiscaal statuut

### Sectoren HARRIS

- "Wat Chinees is, vals is" (incl. proxies, luxe en auto's)
- Drankensector te vermijden
- Afbouw van regelgeving (pos.: banken)
- Revival smallcaps?
- Fossiele energie: "Drill, baby, drill"

Figure 3: Sector impact of proposed policies from Harris and Trump

| Sector            | More favorable policies under | Why?                                                                                                                                                     |
|-------------------|-------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Healthcare        | Toss-up                       | Pharma may fare similarly while Harris favors Hospitals (extension of subsidies) and Trump favors Managed Care (less regulatory pressure in MA)          |
| Energy            | Toss-up                       | The policy proposals from both sides have more nuanced pluses and minuses than at first glance                                                           |
| Financials        | Trump                         | Lower corporate tax rates and potential deregulation                                                                                                     |
| Utilities         | Harris                        | Clean Energy policy remains a priority and Federal tax credits may be extended, though Trump administration not necessarily negative for Utilities       |
| Consumer & Retail | Harris                        | Consumer stimulus will benefit lower-to-middle-income households buying power; while Trump tariff risk is negative for retail & consumer prices          |
| Autos             | Toss-up                       | OEMs likely still investing in EVs even if EV and MPG mandates were suspended, delayed, or terminated. Removal of consumer subsidies might dampen demand |
| Capital Goods     | Harris                        | Harris' proposals on climate, clean energy, and residential construction could benefit industrials. Megaprojects most significant revenue opportunities  |
| Metals & Mining   | Trump                         | Increased tariffs benefiting domestic producers                                                                                                          |
| Paper/Packaging   | Trump                         | Global sector, potential positive FX tailwinds if Trump policy weakens the USD                                                                           |
| Technology        | Harris                        | Expect Trump administration to be more aggressive on Big Tech and China                                                                                  |
| Housing           | Harris                        | Down payment assistance and funding for affordable housing construction, rent control measures                                                           |
| Gaming/Leisure    | Trump                         | Extended personal tax cuts, potential lower corporate tax rate and making tips tax-free                                                                  |
| Communications    | Toss-up                       | No material impact                                                                                                                                       |
| Transportation    | Trump                         | Potential benefits from infrastructure stimulus, lower corporate taxes                                                                                   |
| Chemicals         | Toss-up                       | Status Quo (Harris) balanced by incremental risks to global trade/US exports via potential retaliatory tariffs against US product (Trump)                |
| Media             | Trump                         | Increased M&A activity, lower corporate taxes                                                                                                            |
| REITs             | Harris                        | Increase in the corporate tax rate would make the REIT tax shield more valuable                                                                          |

# Amerikaanse verkiezingen

## Trump of Harris: kiezen tussen de pest en cholera?

Focus op "trifecta"

**Red Sweep:** hogere kans bij winst Trump

**Blue sweep:** kleinere kans zelfs bij winst Harris

|                                                                                                             |                  |                                                                | Democratic Sweep | Divided Government - Dem President                       | Divided Government - Republican President | Republican Sweep                                                     |
|-------------------------------------------------------------------------------------------------------------|------------------|----------------------------------------------------------------|------------------|----------------------------------------------------------|-------------------------------------------|----------------------------------------------------------------------|
| Likelihood by Outcome: # of checkmarks indicates how likely the policy is in that election outcome scenario |                  |                                                                |                  |                                                          |                                           |                                                                      |
| Policy                                                                                                      | Immigration      | Congressional efforts to reform/restrict immigration           | ✓                | ✓                                                        | ✓                                         | ✓✓                                                                   |
|                                                                                                             |                  | Further executive efforts to restrict immigration              | ✓                | ✓                                                        | ✓✓✓                                       | ✓✓✓                                                                  |
|                                                                                                             | Tariffs          | Targeted tariffs on particular goods                           | ✓                | ✓                                                        | ✓✓✓                                       | ✓✓✓                                                                  |
|                                                                                                             |                  | Widespread tariffs (baseline 10% on all imports)               |                  |                                                          | ✓✓                                        | ✓✓                                                                   |
|                                                                                                             | Fiscal Policy    | Child tax credit enhancement                                   | ✓✓✓              | ✓✓                                                       | ✓✓                                        | ✓✓                                                                   |
|                                                                                                             |                  | Extend some existing TCJA corporate tax breaks                 | ✓                | ✓✓                                                       | ✓✓                                        | ✓✓✓                                                                  |
|                                                                                                             |                  | Extend some existing TCJA individual tax breaks                | ✓                | ✓✓                                                       | ✓✓                                        | ✓✓✓                                                                  |
|                                                                                                             |                  | Let some existing TCJA corporate tax breaks expire             | ✓✓✓              | ✓✓                                                       | ✓✓                                        | ✓                                                                    |
|                                                                                                             |                  | Let some existing TCJA individual tax breaks expire            | ✓✓✓              | ✓✓                                                       | ✓✓                                        | ✓                                                                    |
|                                                                                                             |                  | Social spending                                                | ✓                |                                                          |                                           |                                                                      |
|                                                                                                             | Regulation/Other | Inflation Reduction Act partial repeal and/or delays           |                  |                                                          | ✓✓                                        | ✓✓✓                                                                  |
|                                                                                                             |                  | 'All of the above' energy policy                               |                  |                                                          | ✓✓                                        | ✓✓✓                                                                  |
|                                                                                                             |                  | AI regulation                                                  | ✓                | ✓                                                        | ✓                                         | ✓                                                                    |
| Fundamental Impact                                                                                          |                  |                                                                | Outcome          | Rationale                                                | Outcome                                   | Rationale                                                            |
| Market                                                                                                      |                  | USD                                                            | (~)/(+)          |                                                          | (~)/(+)                                   | (+)                                                                  |
|                                                                                                             |                  | Treasury Yield Impact                                          | (~)              | • Marginally higher yields initially, which revert lower | (~)                                       | • Status quo: marginally lower yields                                |
|                                                                                                             |                  | Clean Tech                                                     | (~)/(+)          | • IRA roll-out continues                                 | (~)/(+)                                   | • IRA roll-out continues                                             |
|                                                                                                             |                  | Energy                                                         | (-)              | • Exposure to tax changes<br>• Stricter regulations      | (~)/(+)                                   | • Exposure to tax changes<br>• More favorable regulatory environment |
|                                                                                                             |                  | Tech/Telecom/Industrials/Retail/Financial Services/Health Care | (-)              | • Exposure to higher rate changes                        | (-)                                       | • Exposure to higher rate changes                                    |
|                                                                                                             |                  | Pharma/Tech Hardware/Software/Consumer Brands                  | (-)              | • Exposure to potentially increased minimum taxes        |                                           |                                                                      |
|                                                                                                             |                  | Defense                                                        | (+)              | • Secular security theme                                 | (+)                                       | • Secular security theme                                             |
|                                                                                                             |                  |                                                                |                  |                                                          |                                           |                                                                      |
|                                                                                                             |                  |                                                                |                  |                                                          |                                           |                                                                      |
|                                                                                                             |                  |                                                                |                  |                                                          |                                           |                                                                      |
|                                                                                                             |                  |                                                                |                  |                                                          |                                           |                                                                      |

# East Side vs. West Side

Chinese regering gebruikt haar monetaire macht – begrotingsbeleid moet voorzet volgen

**KEY TAKEAWAYS**



**PROPERTY SECTOR**  
To lower the minimum downpayment ratio to 15% for second-home buyers nationwide, from current 25%



**REVIVING STOCKS**  
Central bank will provide at least 800 billion yuan (\$113 billion) of liquidity support



**RATE CUT**  
To cut the seven-day reverse repo rate by 0.2 percentage points to 1.5%



**RELENDING LOAN FACILITY**  
PBoC will allow commercial banks to use 100% from the 300 billion yuan relending loan facility to finance loans



**RRR CUT**  
To cut banks' reserve requirement ratio (RRR) by 50 basis points, freeing up about 1 trn yuan (\$142.21 billion) for new lending

## 1<sup>ste</sup> ronde: PBOC-gouverneur Gongsheng

- Vereiste bankreserveratio (RRR) -0,5ppt naar 9,5%
- 7-daagse reverse repo-rente: -0,2ppt tot 1,5%
- Uitstaande hypotheekrente: -50bps (\$5,3 biljoen hypo's!)
- Versoepeling aankoopvoorwaarden 2<sup>de</sup> huis
- \$114 miljard liquiditeitssteun voor aandelen
- Makelaars en fondsen krijgen financiering voor aandelen

## 2<sup>de</sup> ronde: PBoC

- 1-jarige kredietfaciliteit op MT van 2,3% naar 2% (grootste verlaging sinds opzet in 2016)
- Monetaire en fiscaal stimulerende beleidsmaatregelen

## Doel

- Iesteedersvertrouwen, consumptiebestedingen en algemeen sentiment aanzwengelen
- Blijvende impassen in vastgoedsector stoppen

# East Side vs. West Side

Chinese regering gebruikt haar monetaire macht – begrotingsbeleid moet voorzet volgen

## KEY TAKEAWAYS



### PROPERTY SECTOR

To lower the minimum downpayment ratio to 15% for second-home buyers nationwide, from current 25%



### REVIVING STOCKS

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### RATE CUT

To cut the seven-day reverse repo rate by 0.2 percentage points to 1.5%



### RELENDING LOAN FACILITY

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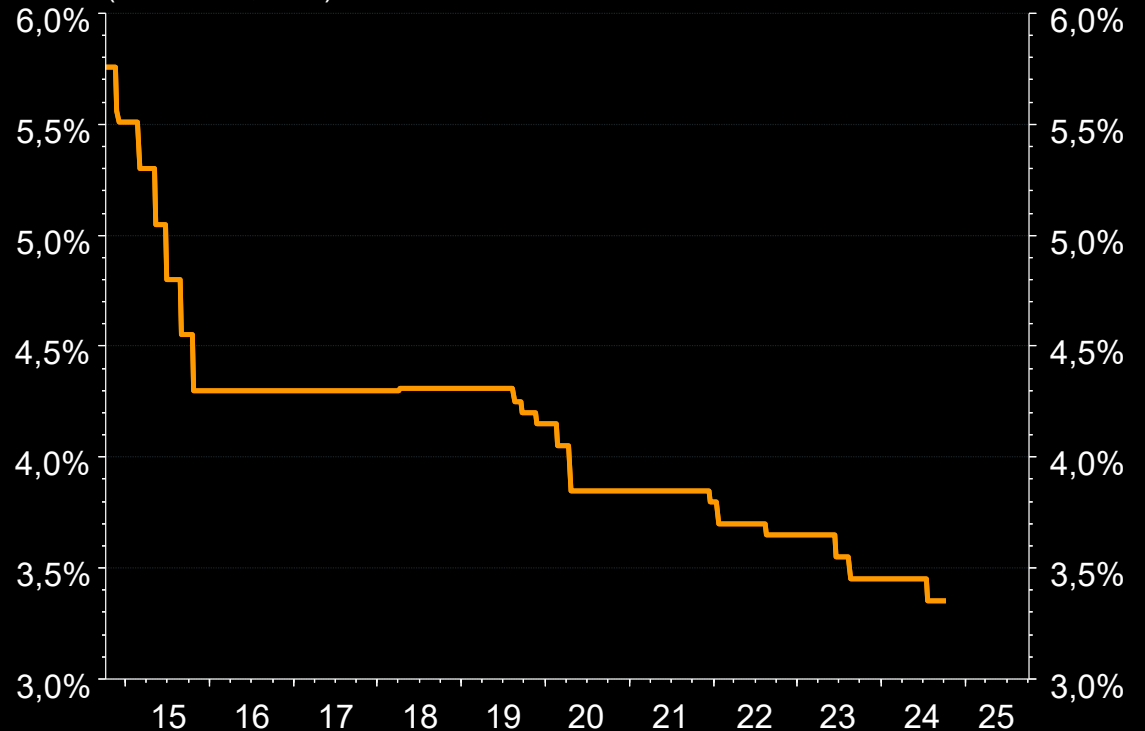


### RRR CUT

To cut banks' reserve requirement ratio (RRR) by 50 basis points, freeing up about 1 trn yuan (\$142.21 billion) for new lending

## Evolutie van de Chinese beleidsrente

(Prime rate, in %)

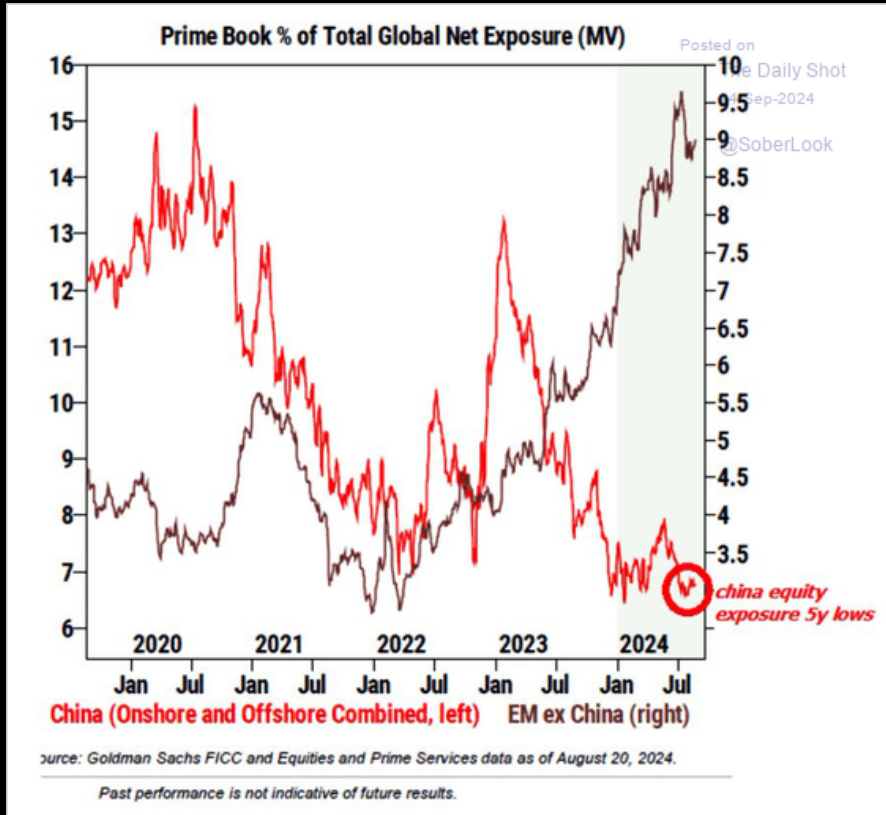


Bron: LSEG Datastream



# East Side vs. West Side

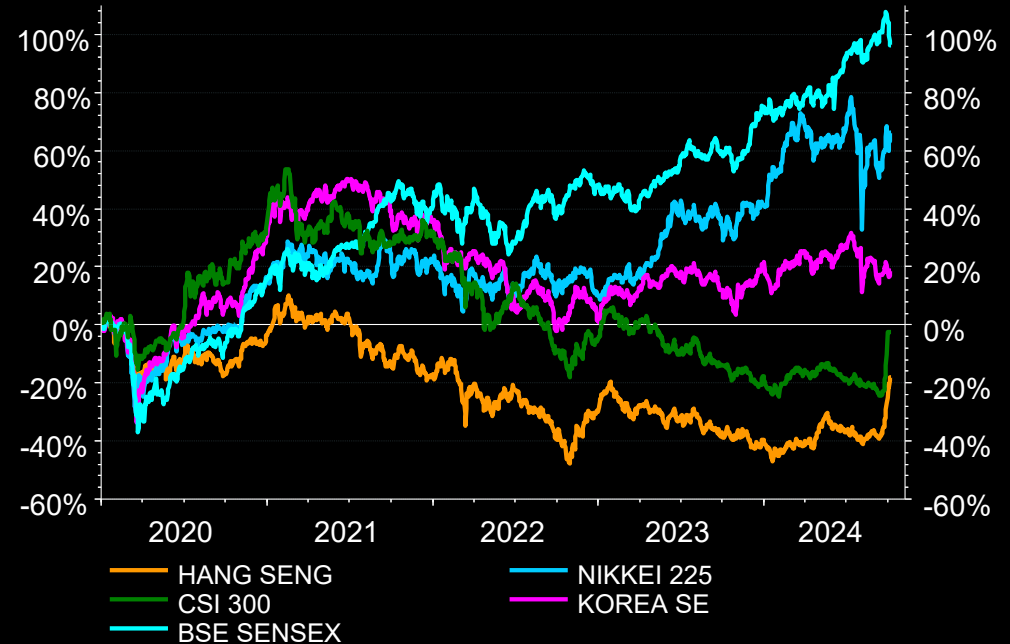
China is/was het vergeten "continent" – Structurele inhaalbeweging of short squeeze?



- Dagomzet in Hongkong: 4,7x 52-weeks gem
- China A-aandeel marge-inkoop- en callvolume bij VS macro-hedgefondsen was nooit groter.

## Aziatische beurzen in 2020

(herberekend naar 100)



# East Side vs. West Side

Huidige waardering in lijn met historisch gemiddelde



| BACK TO AVERAGE                 |         |              |
|---------------------------------|---------|--------------|
| China valuations revert to mean |         |              |
| INDEX                           | CURRENT | 10-YEAR MEAN |
| Hang Seng                       | 10.5    | 10.6         |
| Hang Seng China                 | 9.7     | 8.1          |
| MSCI China                      | 11.5    | 11.4         |
| CSI 300                         | 13.3    | 12.4         |

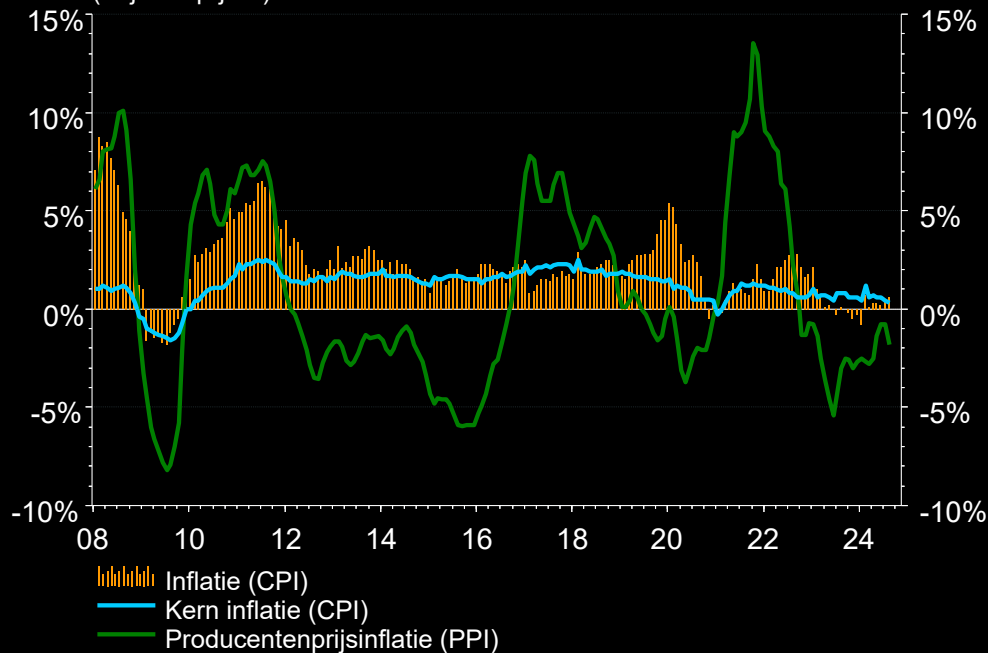
Source: As of 10/8/2024 12:00 HKT

# East Side vs. West Side

Consumentenvertrouwen zéér fragiel – desinflatiedruk verdampst niet zomaar

## Chinese desinflatie

(% jaar-op-jaar)



Bron: LSEG Datastream

## Consumentenvertrouwen in China

(Bron: OESO)

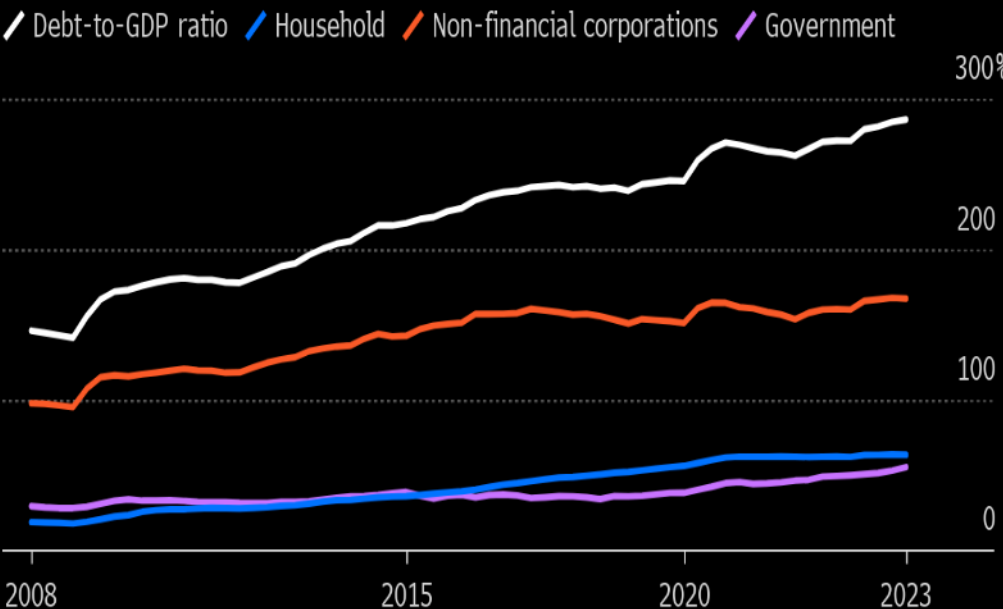
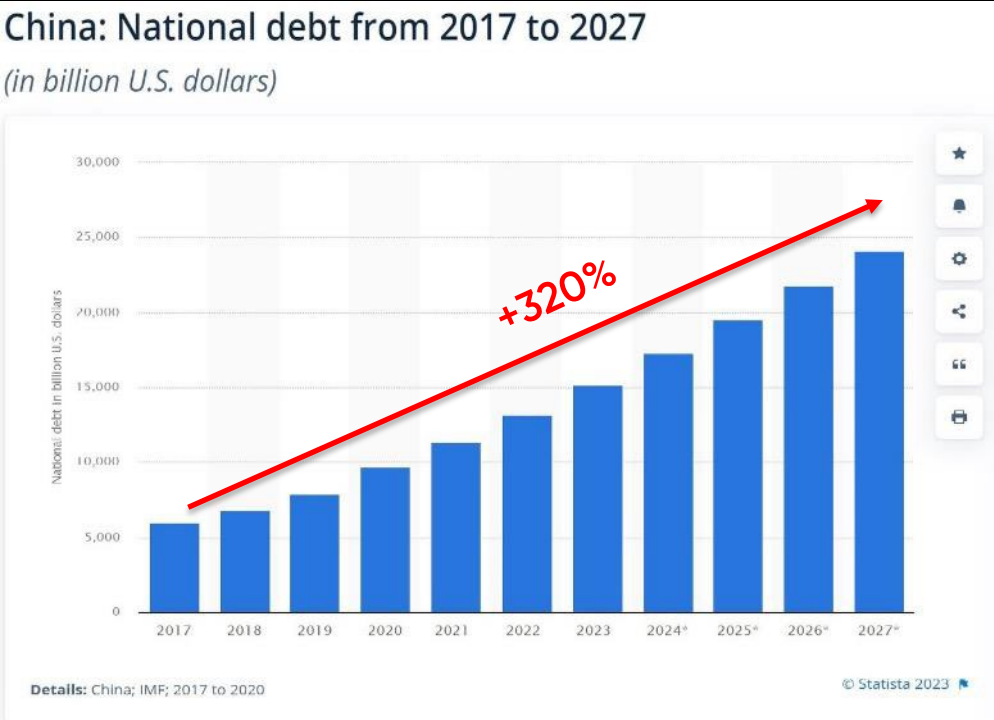


Bron: LSEG Datastream



# East Side vs. West Side

## Chinese schuldenproblematiek



Source: National Institution for Finance & Development, Bloomberg

Bloomberg



# East Side vs. West Side

## De opmars van India

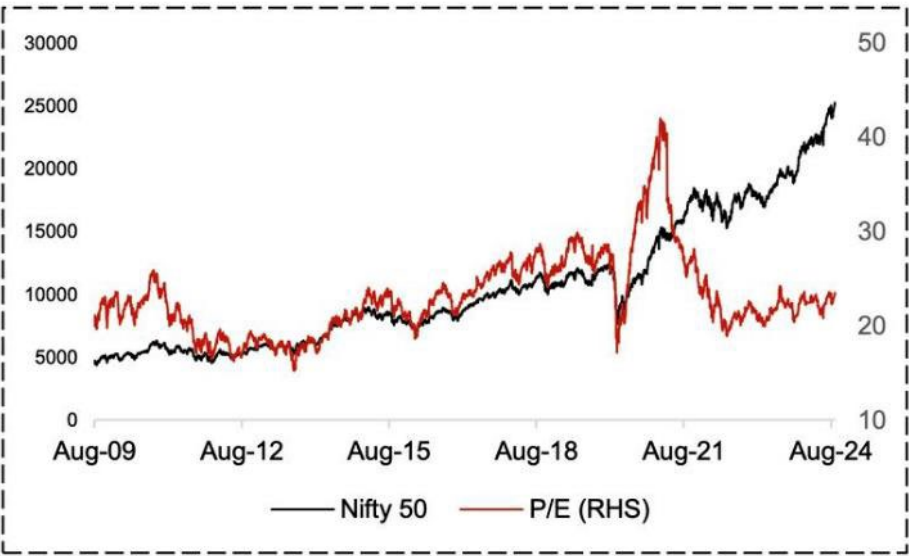
### India vs. MSCI Emerging markets

(herberekend naar 100)



Bron: LSEG Datastream

### Nifty 50 – scaling new highs while valuations remain fair

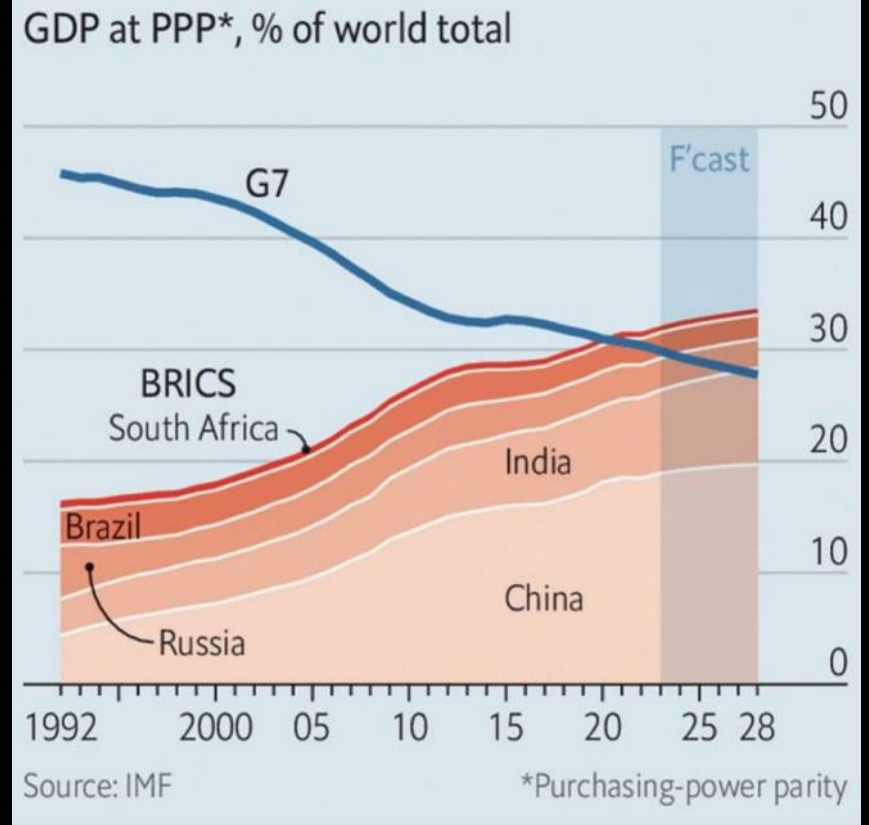
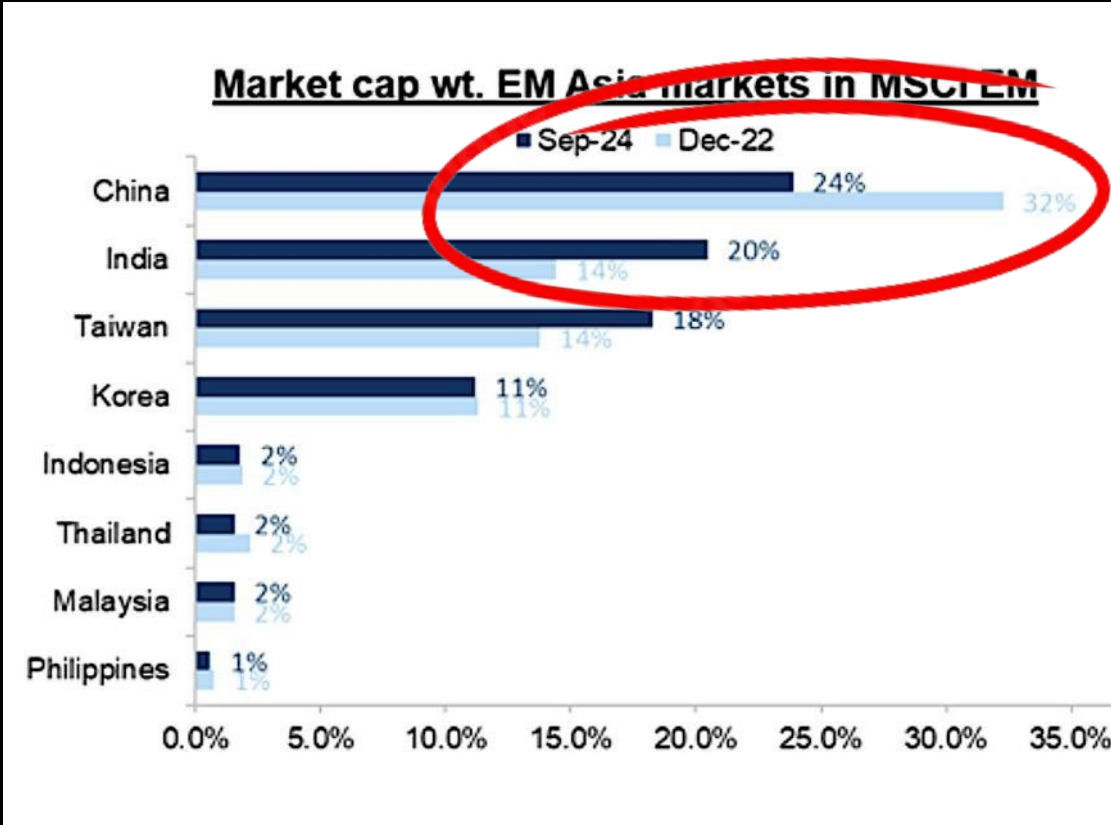


P/E ratio 2024 : 23x

P/E ratio 2024 : 21x.

# East Side vs. West Side

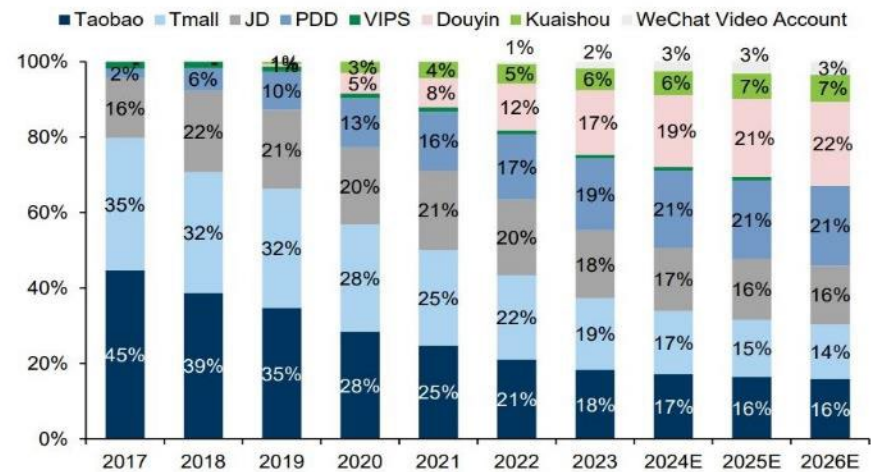
## De opmars van India



# East Side vs. West Side

Groeiende middenklasse – Gelijker speelveld, doorheen spelers en aanbod

Exhibit 22: China eCommerce: Gross GMV share % by platform (yearly)

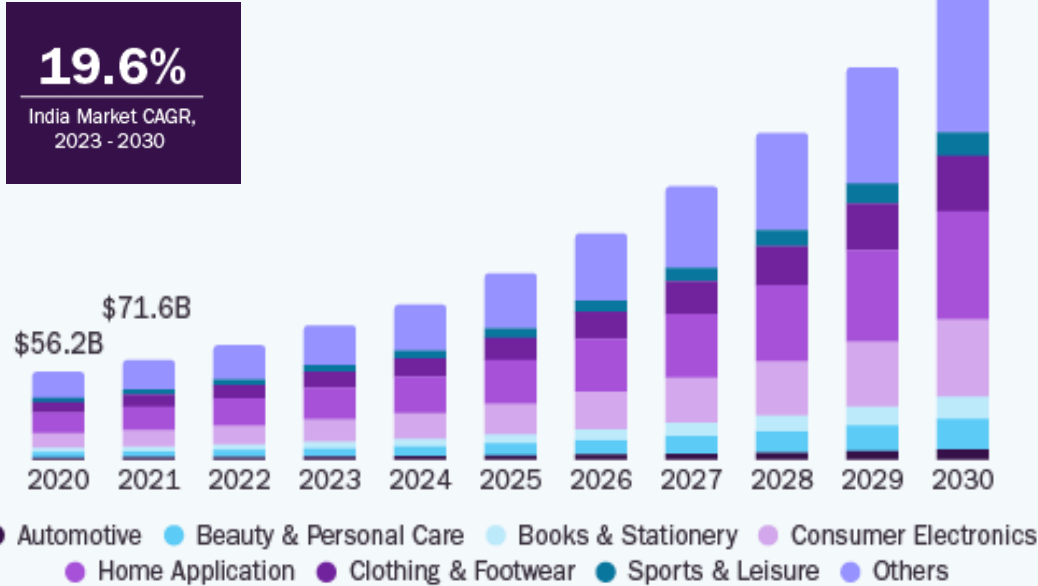


We calculate Douyin (private) relevant operating metrics (GMV, category mix etc.) by analyzing the industry and companies that we cover, and then extrapolating them to Douyin

Source: Company data, Goldman Sachs Global Investment Research

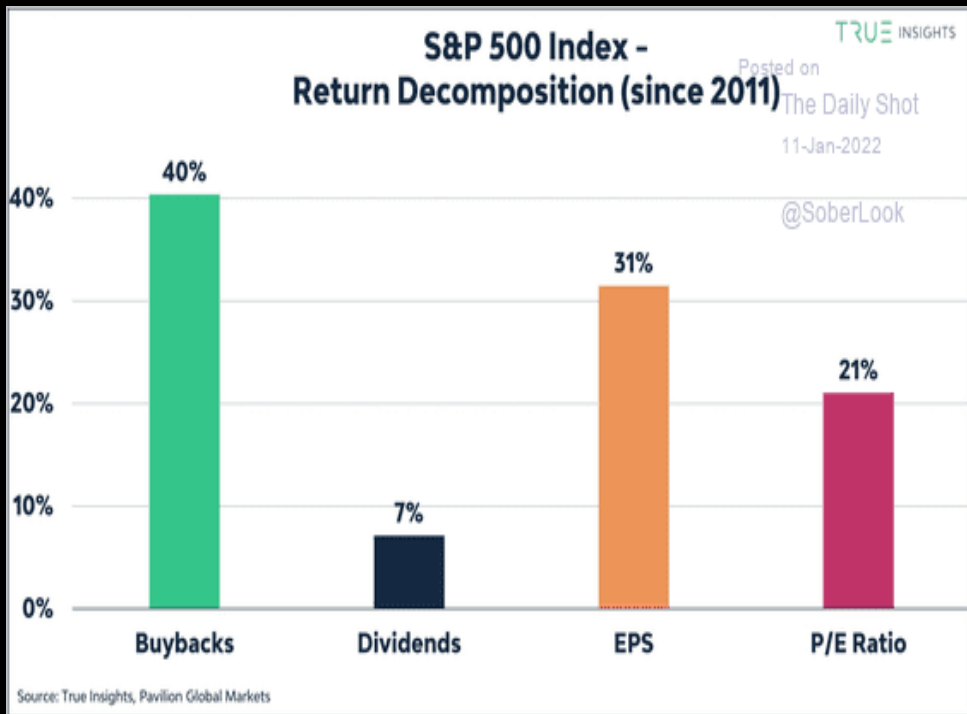
## India E-commerce Market

Size, by Application, 2020 - 2030 (USD Billion)



# Inkoopprogramma's (van goudwaarde)

Buyback is een onderbelicht iesteringsthema



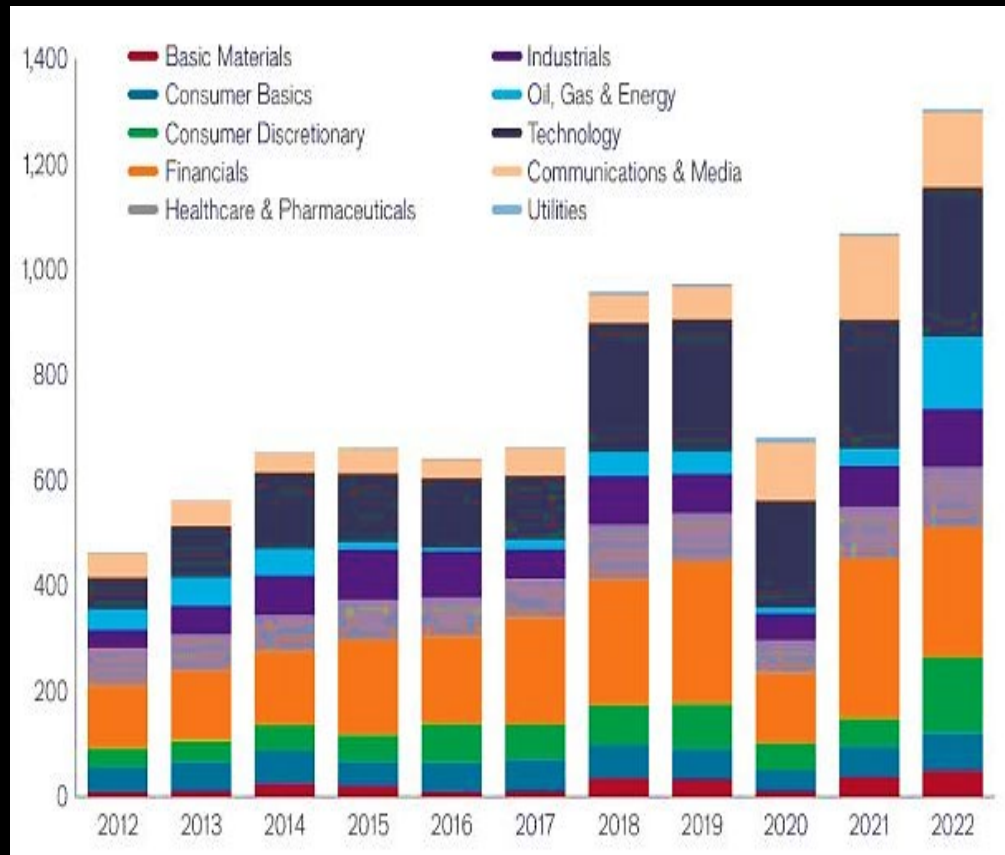
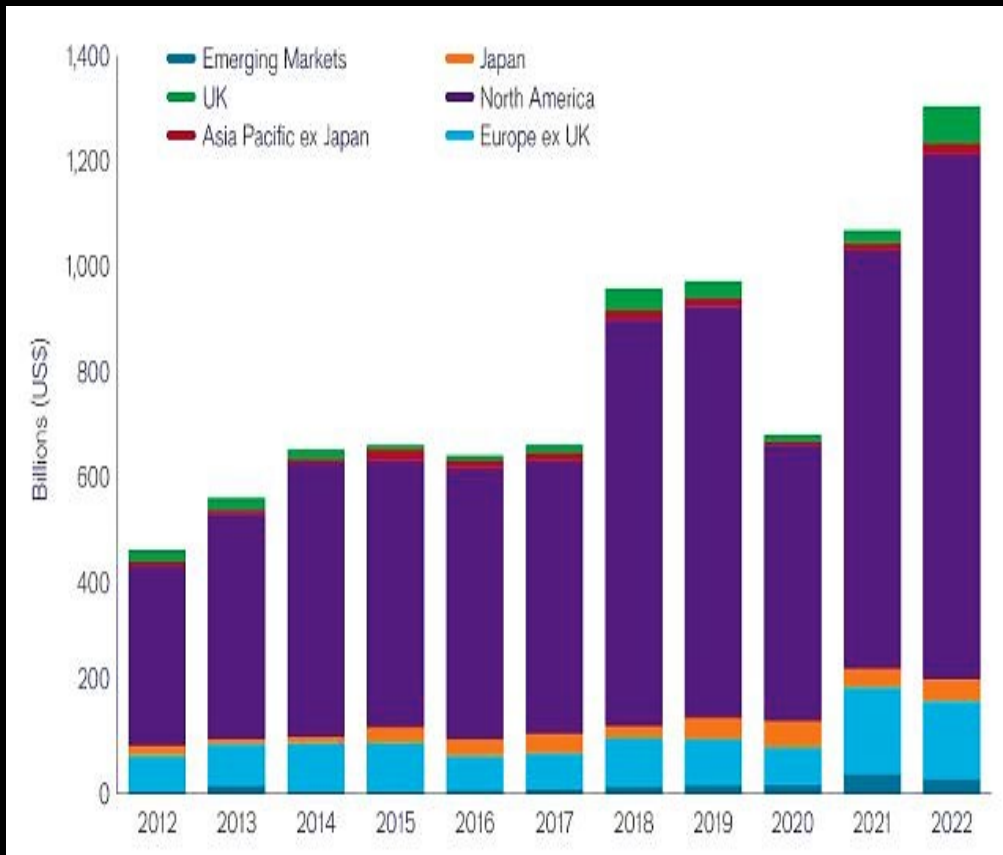
## "Buyback companies" win more (recalculated to SOLACTIVE EUROPEAN BUYBACK)



Bron: LSEG Datastream

# Inkoopprogramma's (van goudwaarde)

Hoog en stijgend



# Bedrijven torsen minder schuld dan u denkt

Cashopbouw door nulrente, covid-cadeaus en strikte kostencontroles

## Liquide bedrijfsmiddelen

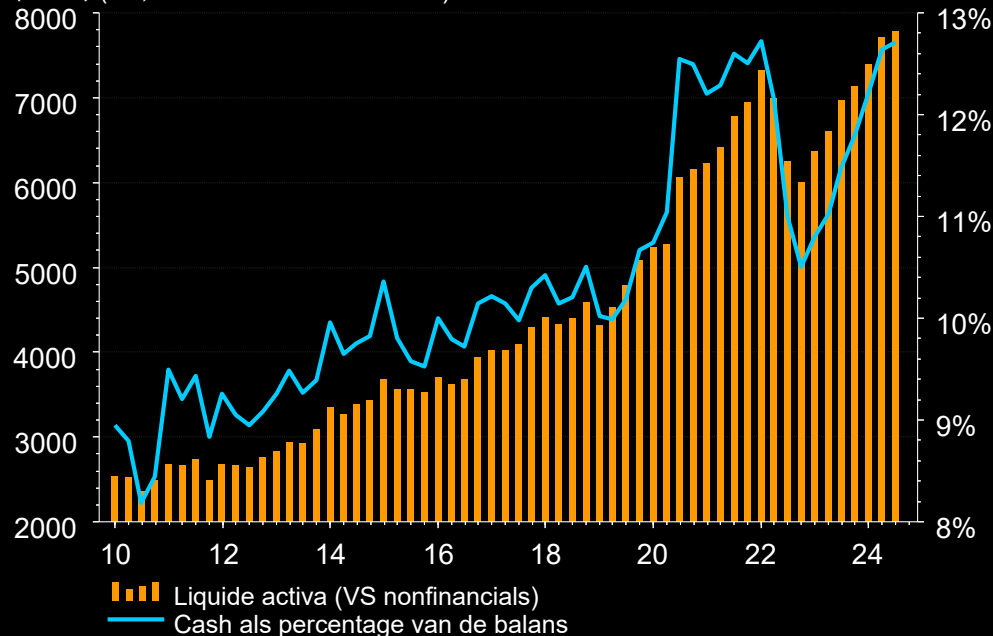
(exclusief financiële sector, in % van BBP, in lokale munt)



Bron: LSEG Datastream

## Zeer robuuste balansen

(\$mld) (VS, exclusief financiële sector)



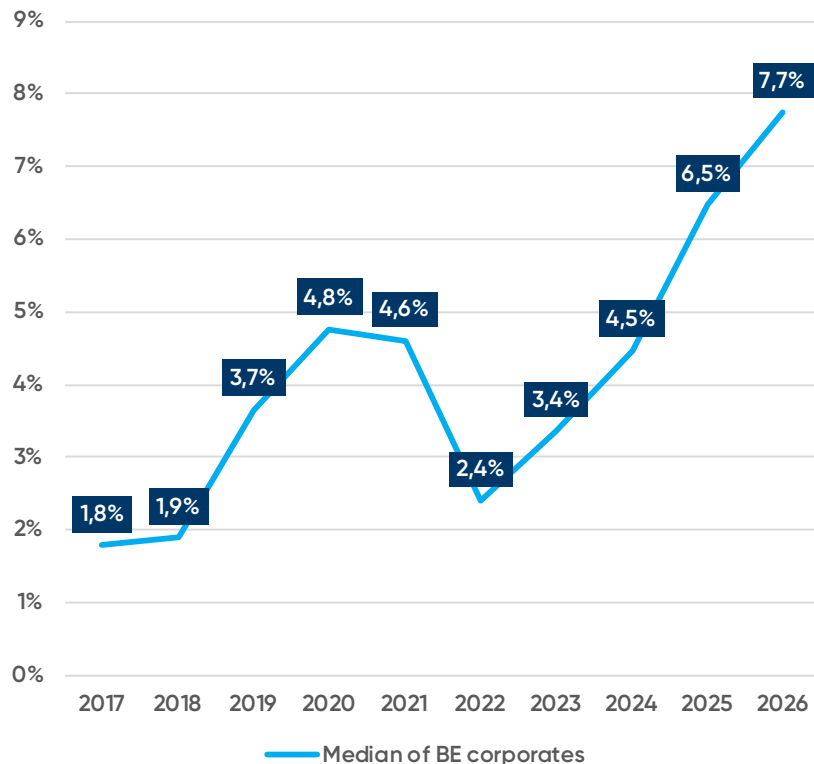
Bron: LSEG Datastream



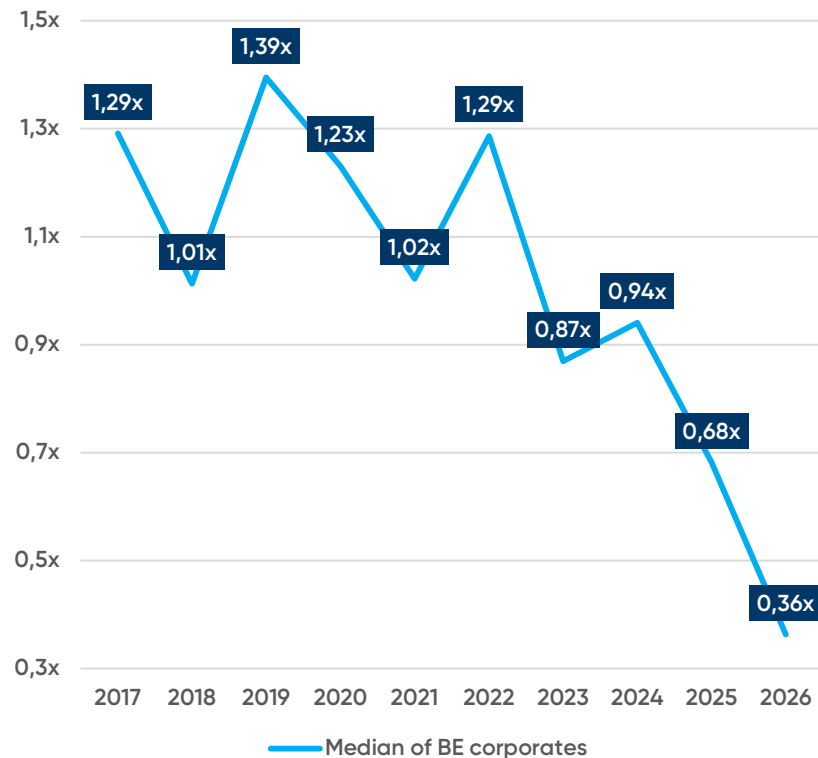
# Inkoopprogramma's (van goudwaarde)

Bedrijven hebben té weinig ideeën en té veel schulden

Rendement op vrije kasstroom (FCF)  
(Vrije kasstroom vs. omzet)



Schuldgraad  
(net debt vs. EV/REBITDA)



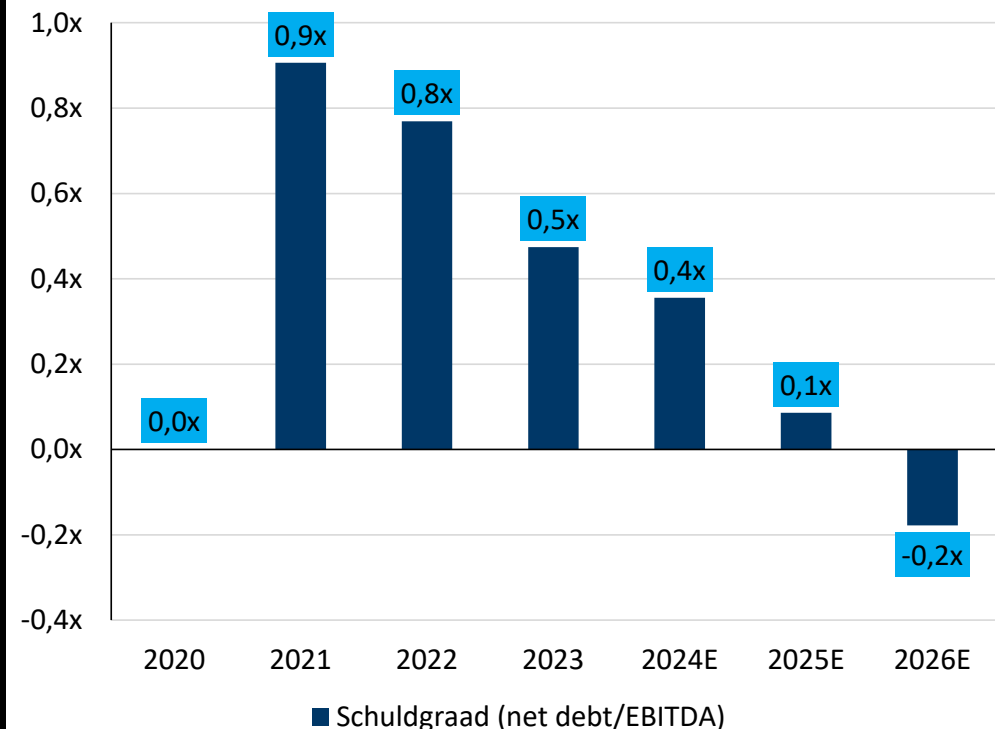
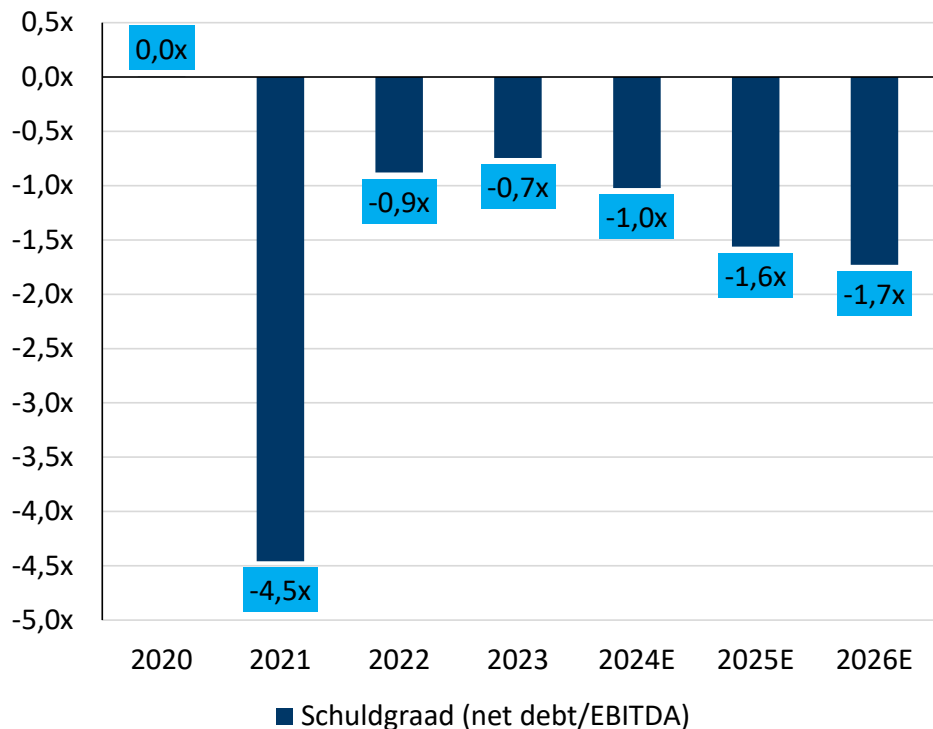
# Inkoopprogramma's (van goudwaarde)

## Twee Belgische voorbeelden



BEKAERT

better together



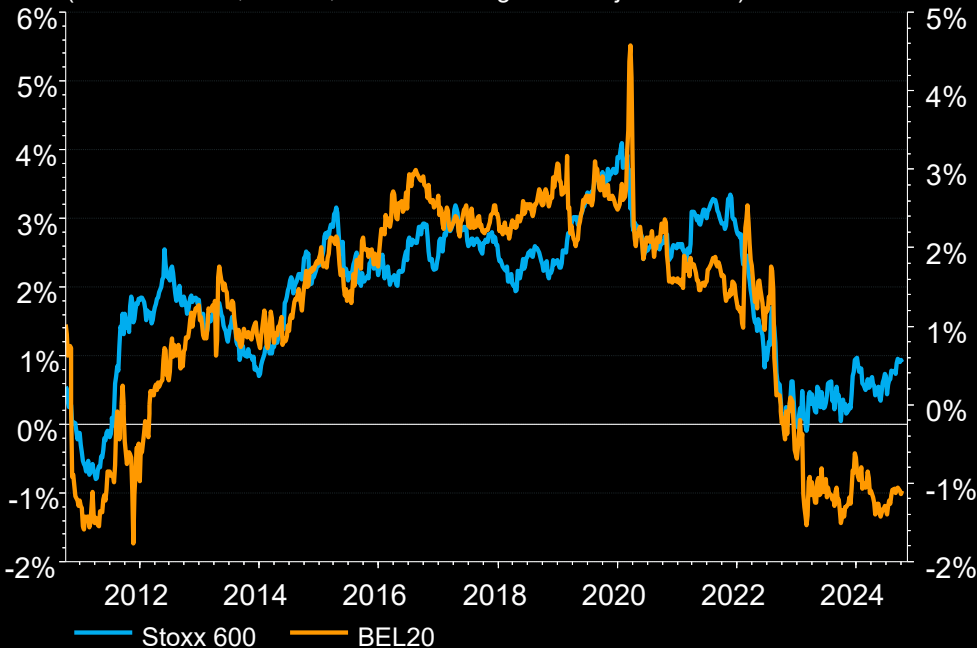
# Uitkeren, inkopen of opkopen

## Hoogrendementsaandelen in België en Nederland zijn onderbelicht

| Bedrijf            | Dividend (bruto %) |      |       |
|--------------------|--------------------|------|-------|
|                    | 2023               | 2024 | 2025  |
| Cofinimmo          | 9,5%               | 9,5% | 9,5%  |
| Proximus           | 17,7%              | 8,8% | 8,8%  |
| Roularta           | 6,5%               | 8,8% | 8,8%  |
| Ascencio           | 8,6%               | 8,8% | 8,9%  |
| ABN Amro           | 9,4%               | 8,5% | 8,3%  |
| bpost              | 2,4%               | 8,4% | 6,7%  |
| Retail Estates     | 7,5%               | 7,6% | 7,7%  |
| PostNL             | 6,4%               | 7,6% | 9,0%  |
| NN Group           | 7,2%               | 7,4% | 7,7%  |
| Qrf City Retail    | 7,3%               | 7,3% | 7,3%  |
| Randstad           | 6,3%               | 7,3% | 8,6%  |
| Care Property Iest | 7,2%               | 7,2% | 7,2%  |
| Van de Velde       | 7,2%               | 7,1% | 7,7%  |
| ASR                | 6,6%               | 7,1% | 7,7%  |
| Immobel            | 4,0%               | 7,1% | 14,1% |
| Ageas              | 6,8%               | 7,0% | 7,3%  |
| Umicore            | 3,2%               | 6,8% | 6,8%  |
| CMB.Tech           | 39,8%              | 6,7% |       |

### Dividendsurplus boven staatsobligaties

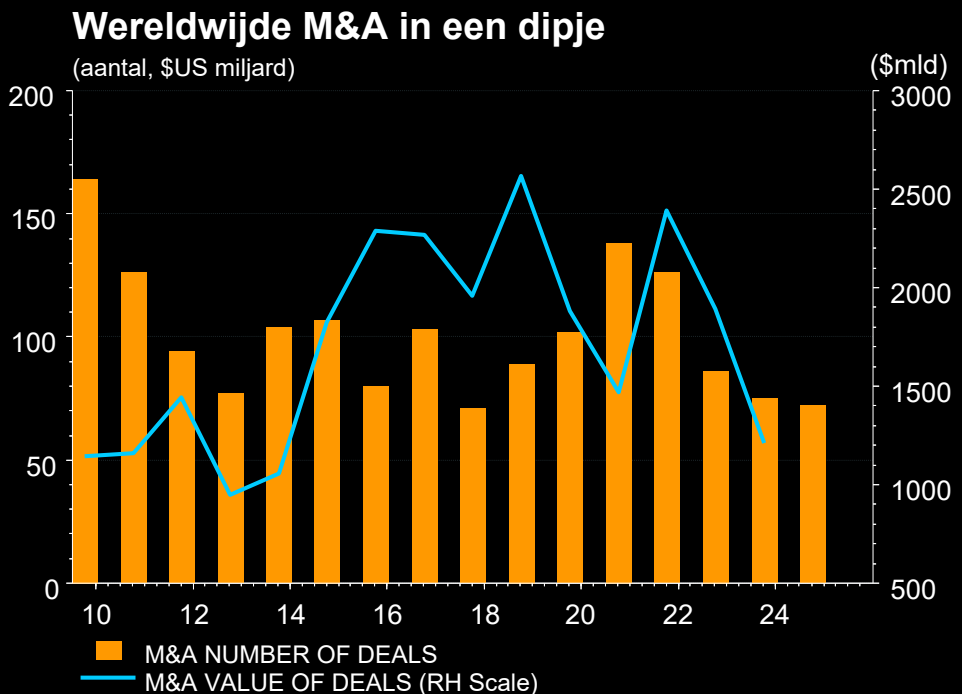
(obv Stoxx 600, BEL20, Duitse en Belgische 10-jaarsrente )



Bron: LSEG Datastream

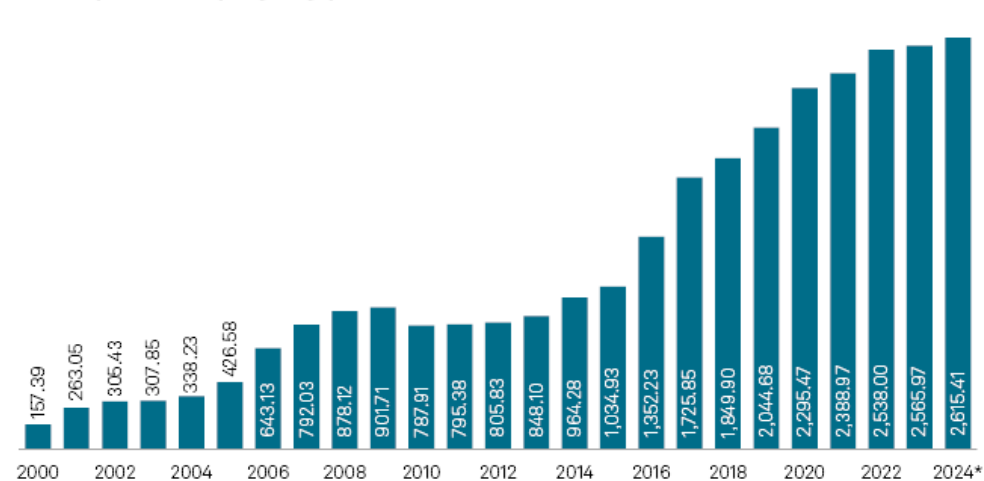
# Uitkeren, inkopen of opkopen

Private Equity bleef op de vlakte in 2022 en 2023 – Bomvolle oorlogskassen



Bron: LSEG Datastream

Global private equity dry powder trend, 2000-2024 (\$B)



Data compiled July 10, 2024.  
\* Year to date through July 10, 2024.  
Analysis includes aggregate dry powder of global private equity funds with vintage year between 2000 and 2024.  
Dry powder data is supplemented by Preqin.  
Source: S&P Global Market Intelligence.  
© 2024 S&P Global.



# Waardering

Risicopremies spreken boekdelen: VS is duur, EU is goedkoop, China is vluchtig

## Evolutie van de risicopremie

(obv forward earnings yield, 10-jaarsrente en inflatie, in lokale munt)

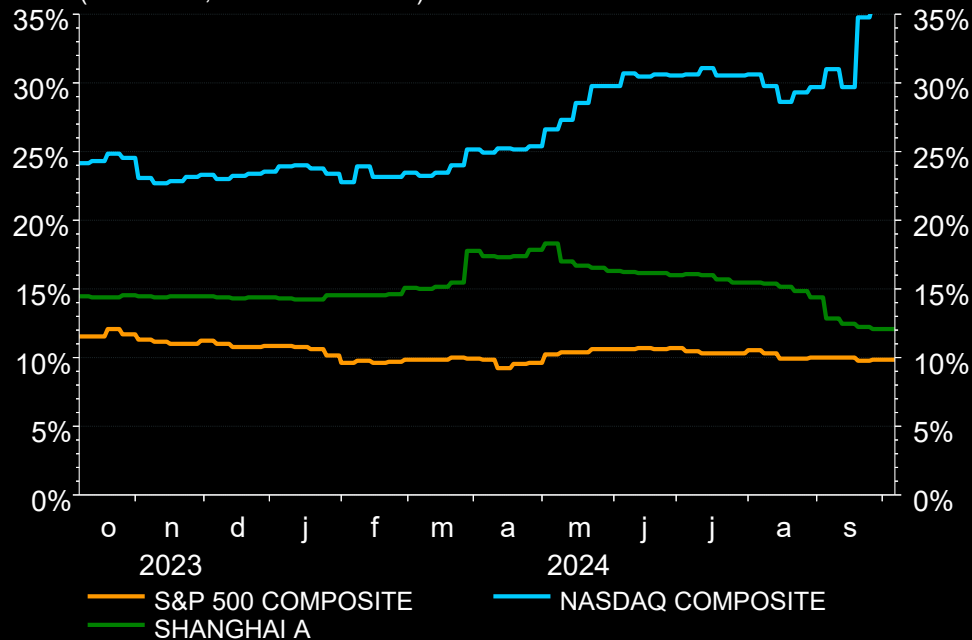


# Bedrijfswinsten VS

## Blijvend hoge groeiverwachting

Evolutie v/d winstverwachtingen: VS en China

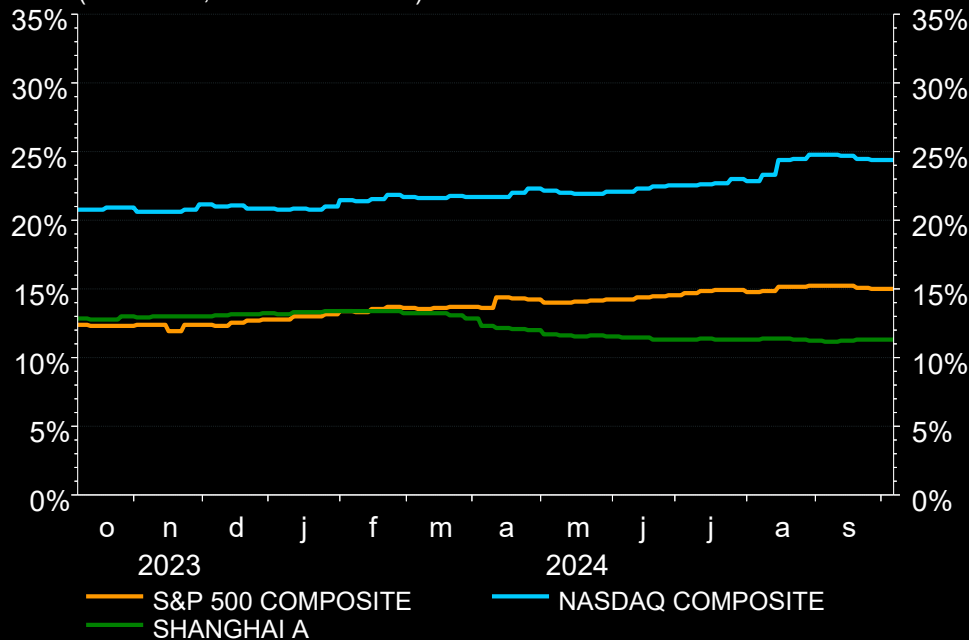
(Voor 2024, over 12 maanden)



Bron: LSEG Datastream

Evolutie v/d winstverwachtingen: VS en China

(Voor 2025, over 12 maanden)



Bron: LSEG Datastream

# Waardering VS

Geografie doet ertoe: VS is duur – Europa en China goedkoop

## Valuations vs Allocations

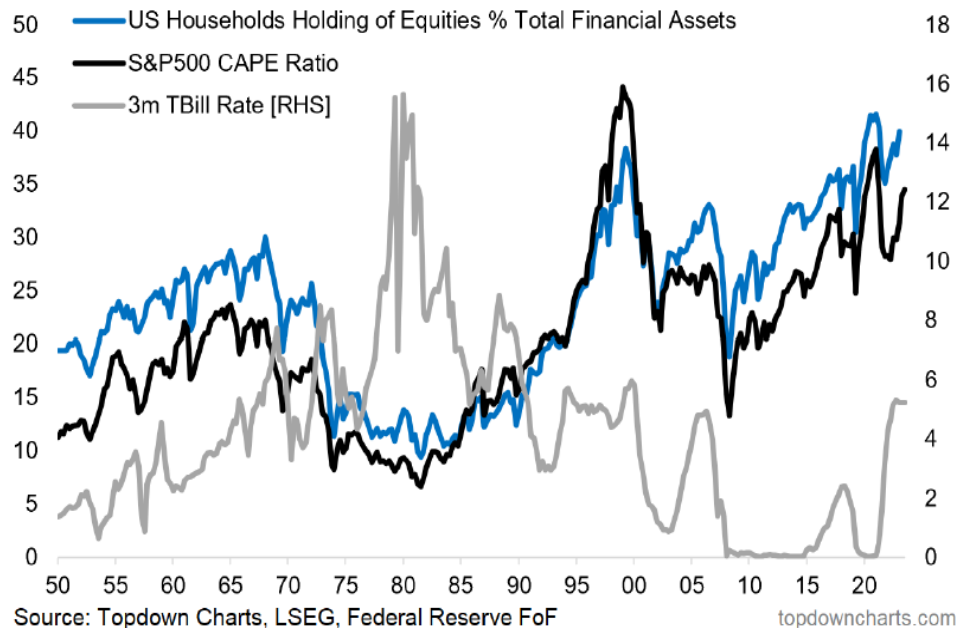
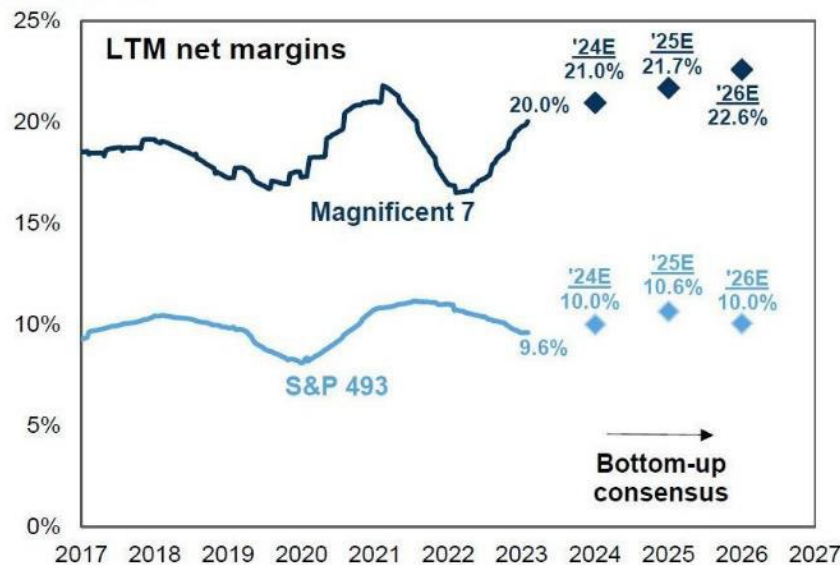


Exhibit 6: The Magnificent 7 are expected to expand margins by >2 pp by 2026  
as of February 1, 2024



Source: Factset, Goldman Sachs Global Investment Research

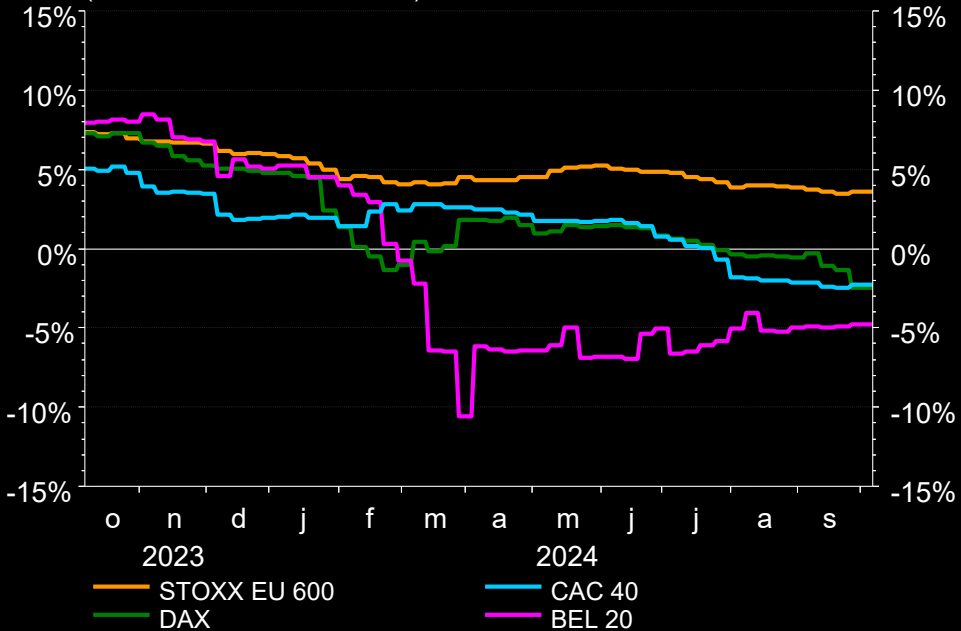


# Bedrijfswinsten EU

Verdere groei in de VS - Europese winsten onder druk

Evolutie v/d winstverwachtingen: EU

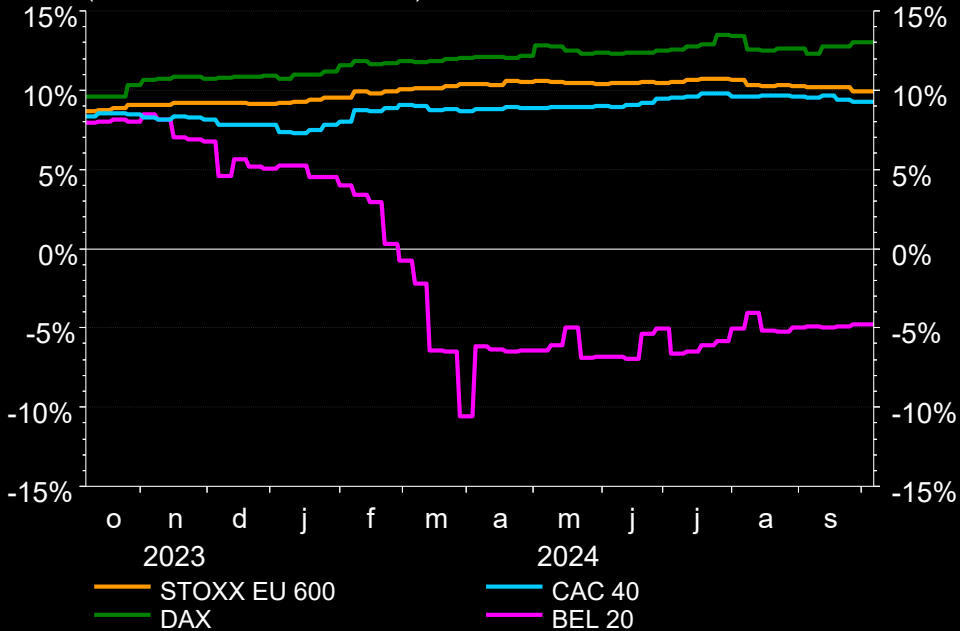
(voor 2024, over 12 maanden)



Bron: LSEG Datastream

Evolutie v/d winstverwachtingen: EU

(voor 2025, over 12 maanden)



Bron: LSEG Datastream

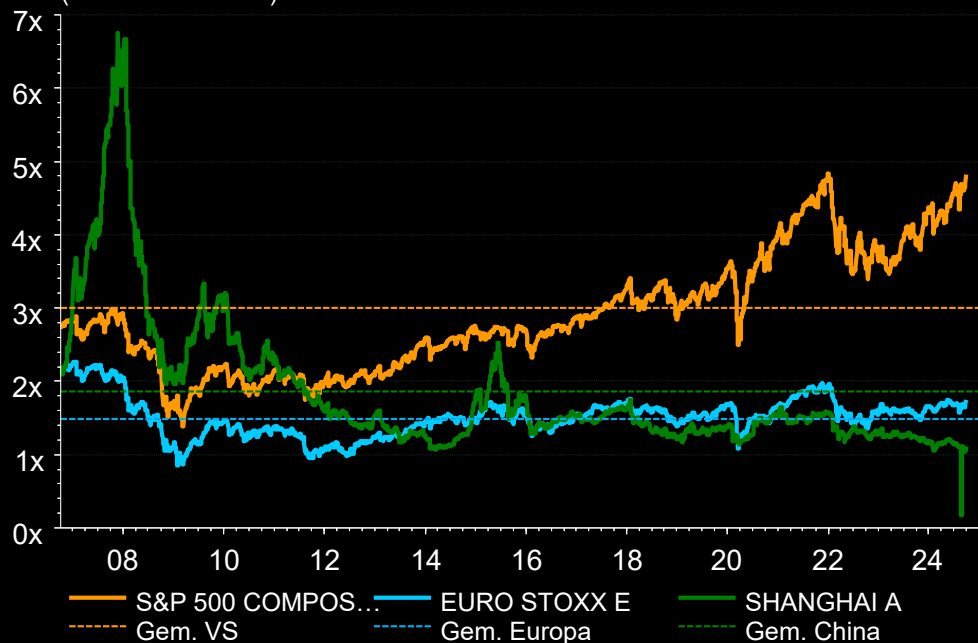


# Waardering

Geografie doet ertoe: VS is duur – Europa en China goedkoop

## Koers/boekwaarde verhouding

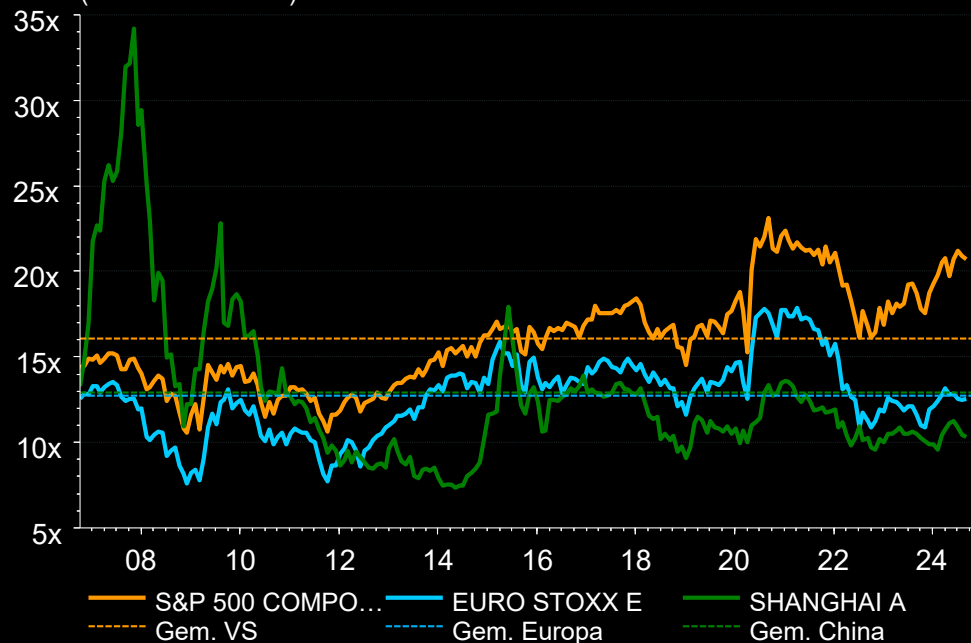
(forward estimates)



Bron: LSEG Datastream

## Koers/winst verhouding

(forward estimates)



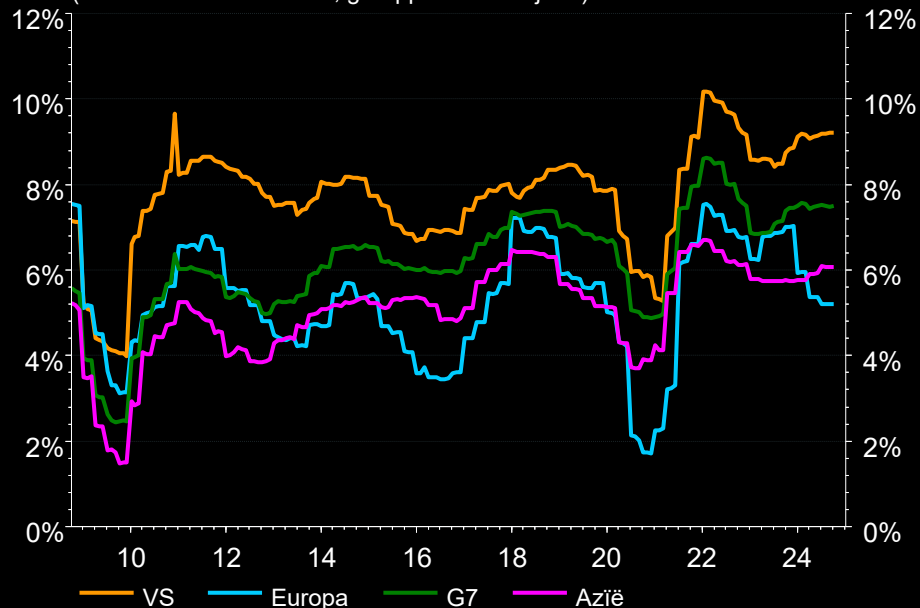
Bron: LSEG Datastream

# Waardering

## VS klopt zowel qua omzet als rendement de Europese bedrijven

### Evolutie nettowinstmarge

(niet-financiële aandelen, gerapporteerde cijfers)

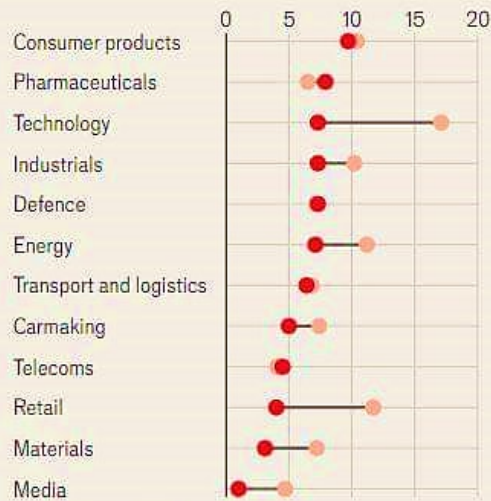


Bron: LSEG Datastream

### Oceans apart

Listed companies, 2023

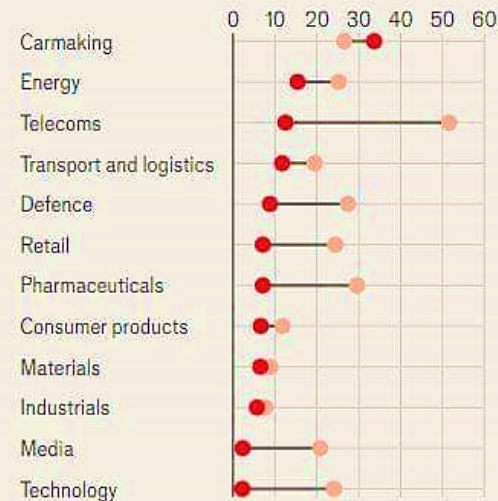
Return on invested capital, %



Sources: Bloomberg; The Economist

European Union United States

Average revenue, \$bn

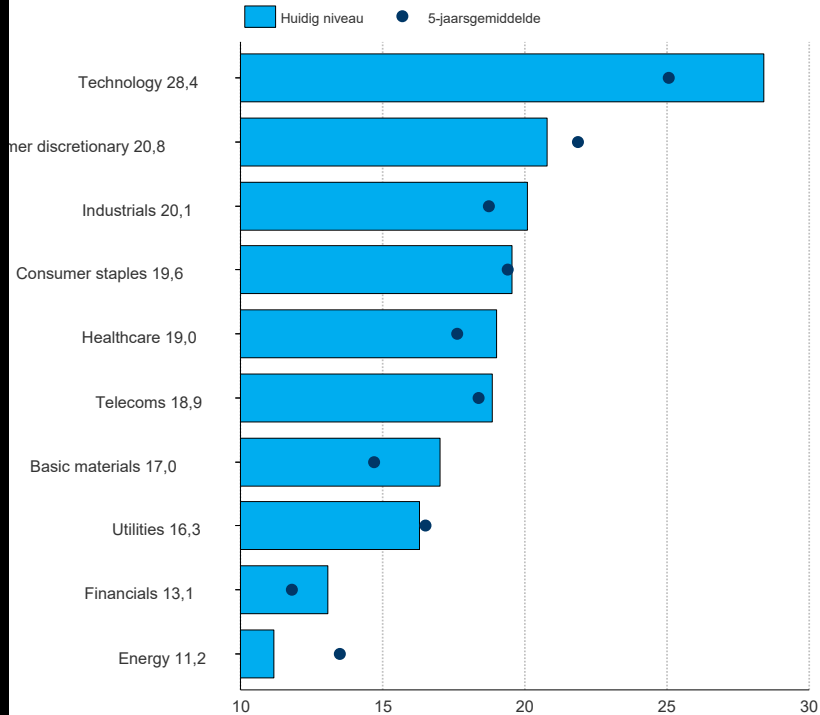


# Sectorwaardering

## De opmars van India

### Wereldwijde sectorwaarderingen

SCI world index sectors, I/B/E/S 12m forward PE ratio

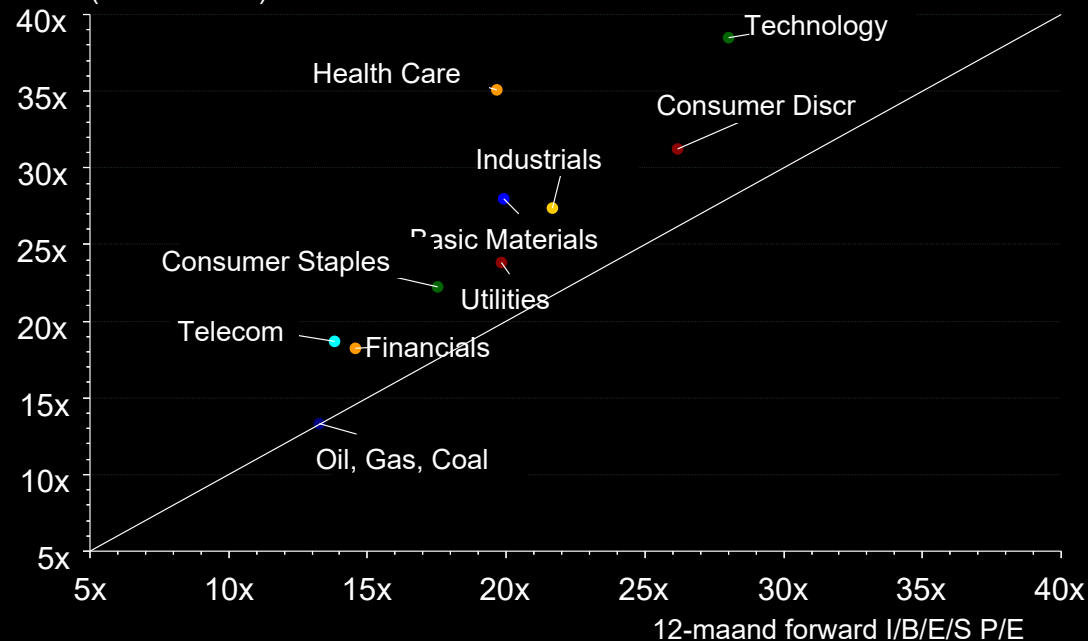


8/10/2024

Bron: LSEG Datastream

### Waardering en verwachtingen (VS sectoren)

(obv P/E ratio)



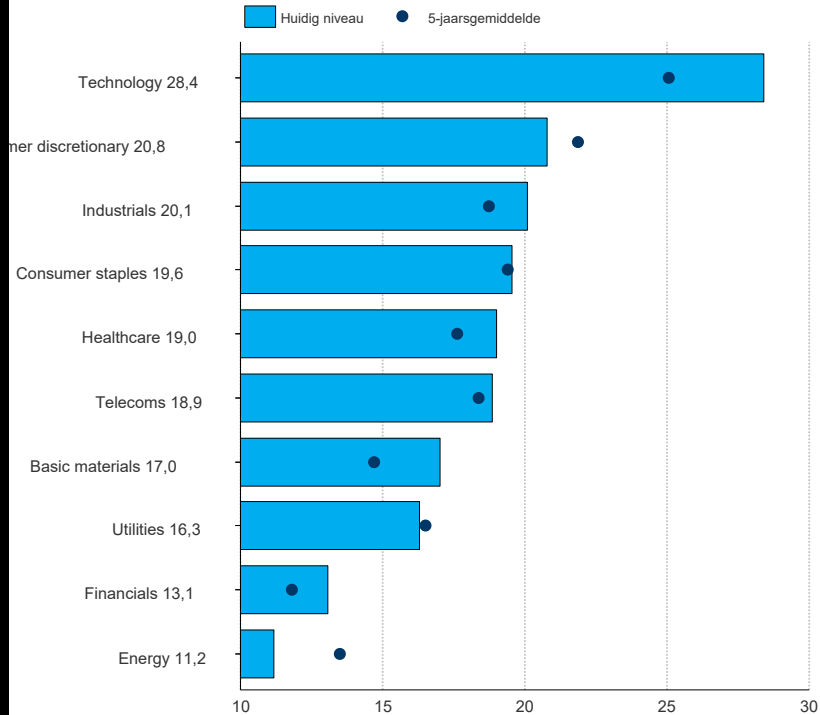
Bron: LSEG Datastream / Fathom Consulting

# Sectorwaardering

## De opmars van India

### Wereldwijde sectorwaarderingen

SCI world index sectors, I/B/E/S 12m forward PE ratio

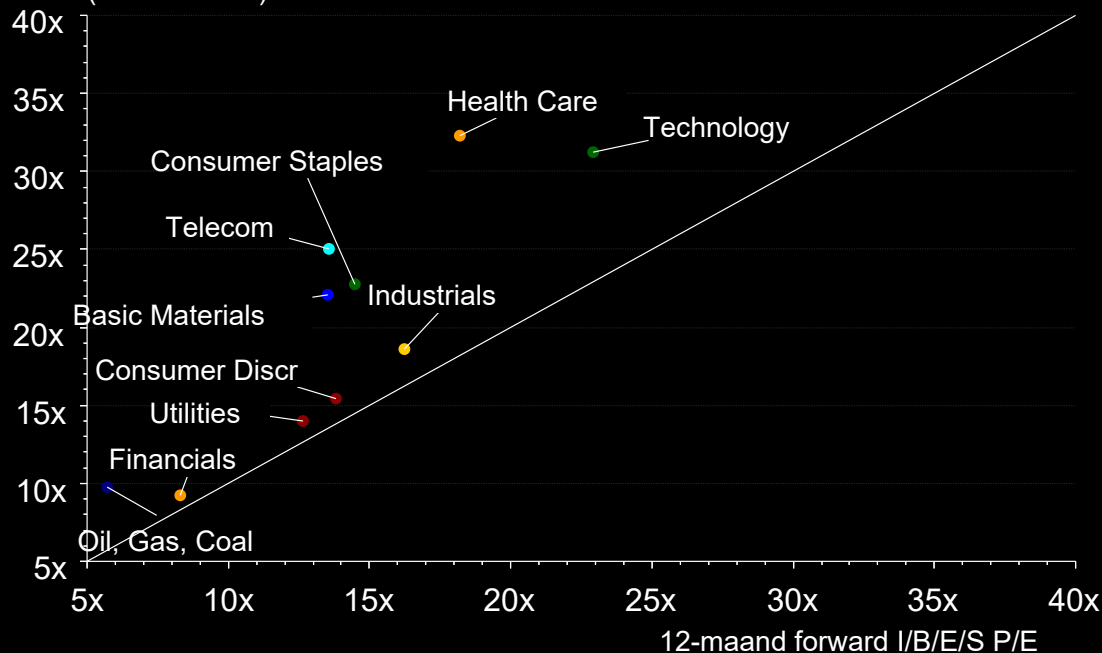


8/10/2024

Bron: LSEG Datastream

### Waardering en verwachtingen (EU sectoren)

(obv P/E ratio)



Bron: LSEG Datastream / Fathom Consulting

# Winstmarges op sectorniveau

## Banken en energie: Europa vs. VS

### Waarderingsniveau van de banksector (VS & EU)

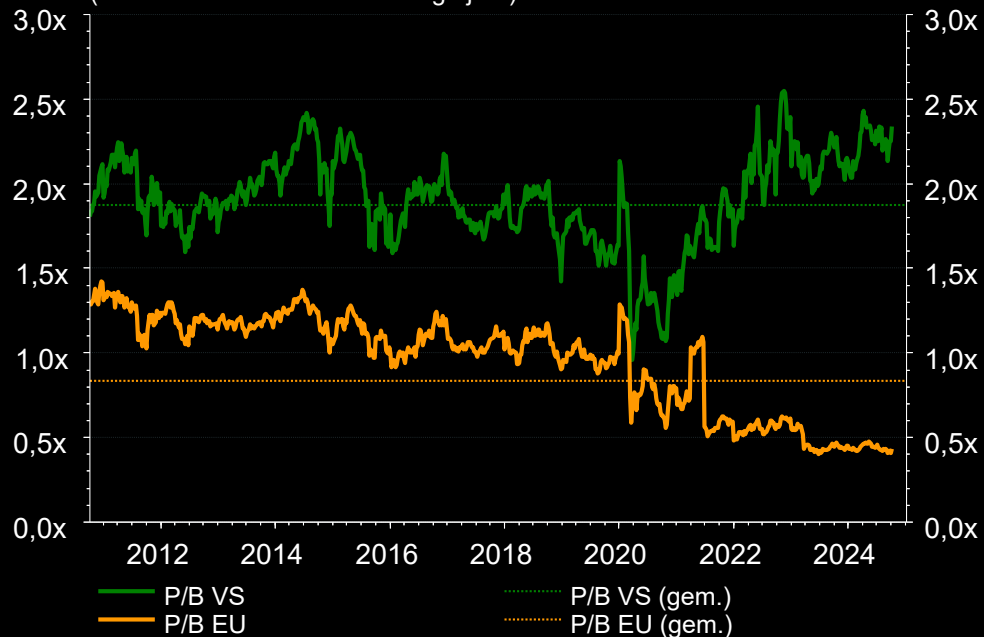
(obv koerswinst van het huidige jaar)



Bron: LSEG Datastream

### Waarderingsniveau v/d energiesector (VS & EU)

(obv boekwaarde van het huidige jaar)



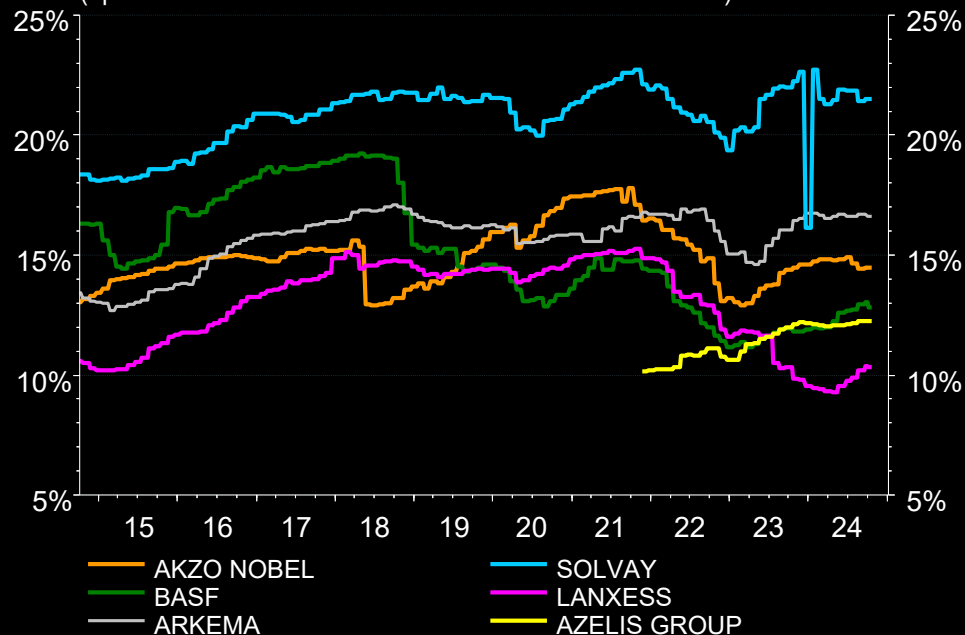
Bron: LSEG Datastream

# Winstmarges op sectorniveau

## Chemie en auto's: EU

### EBITDA-marges in de chemie sector

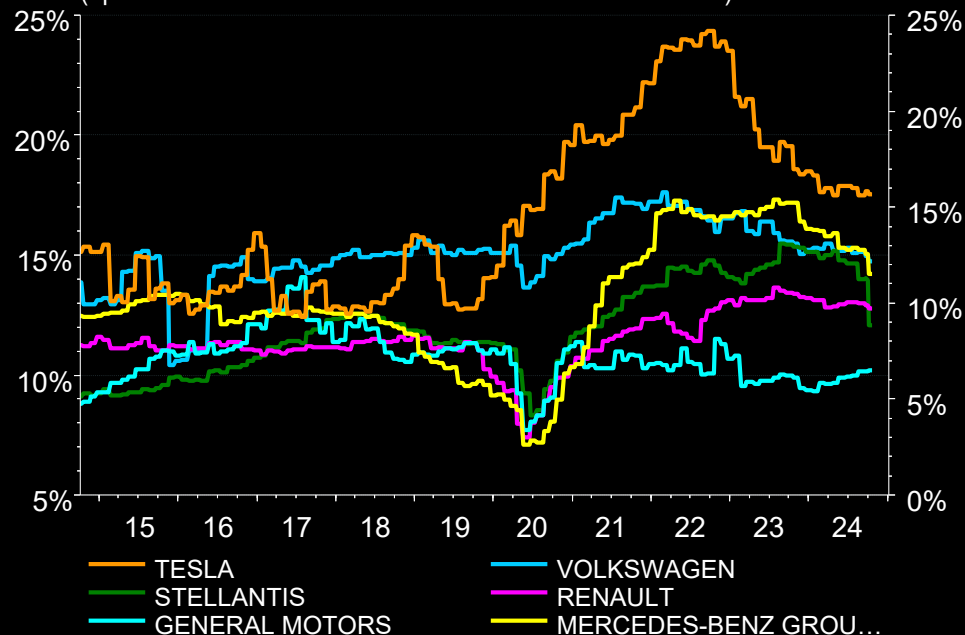
(op basis van 12m-forward EBITDA en 12m-forward sales)



Bron: LSEG Datastream

### EBITDA-marges in de autosector

(op basis van 12m-forward EBITDA en 12m-forward sales)



Bron: LSEG Datastream

# 99 problems, 99 ideas to invest







# The AI Value Chain

## Hardware Infrastructure

### Semiconductors



### Data Center "Kit"



### Data Center Infra



## Software Infrastructure

### Models



### Cloud



### Data Infrastructure



## Apps

### Consumer



### Enterprise



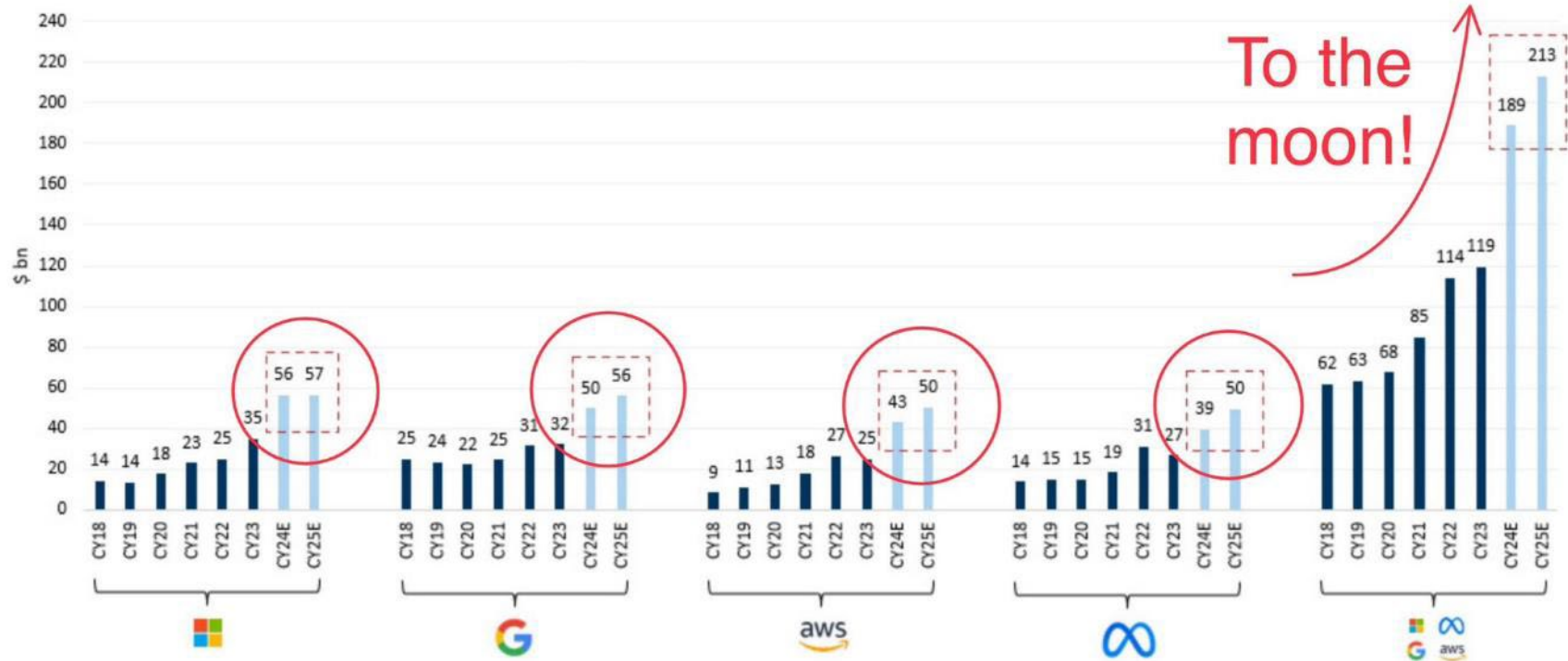
### Vertical Apps



# AI: hype of trend

## Capex-iesteringen to the mean – ROI ondergeschikt

**Exhibit 6: AI adoption is broadening, but the large Cloud Service Providers continue to be the major driving force from a capex perspective**  
Annual capital spending across the major Cloud Service Providers



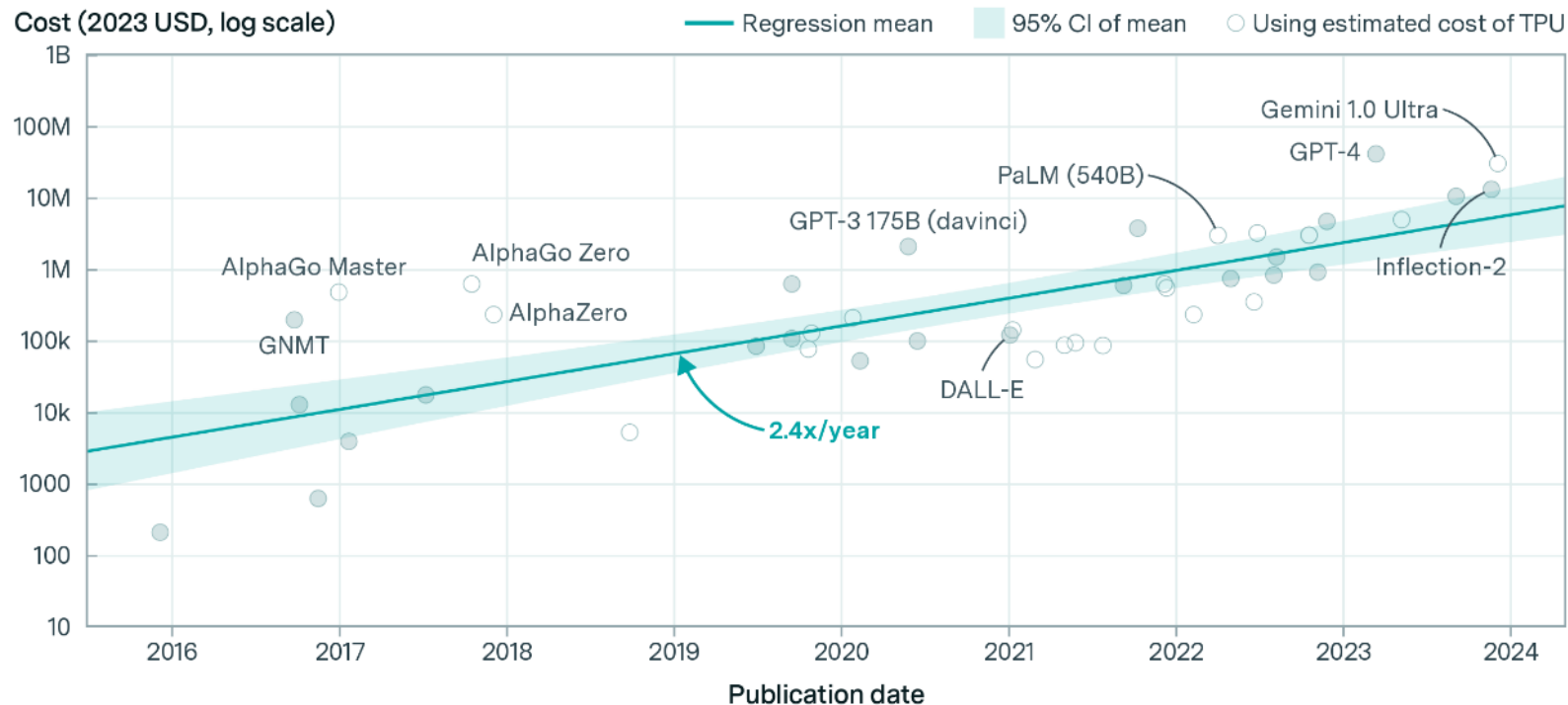
Amazon capex is GSe specific to only AWS. Google, Meta and Microsoft capex is GSe on a consolidated basis

# AI: hype of trend

## Kostprijs voor het trainen van LLM-modellen steeg astronomisch

### Amortized hardware and energy cost to train frontier AI models over time

≡ EPOCH AI



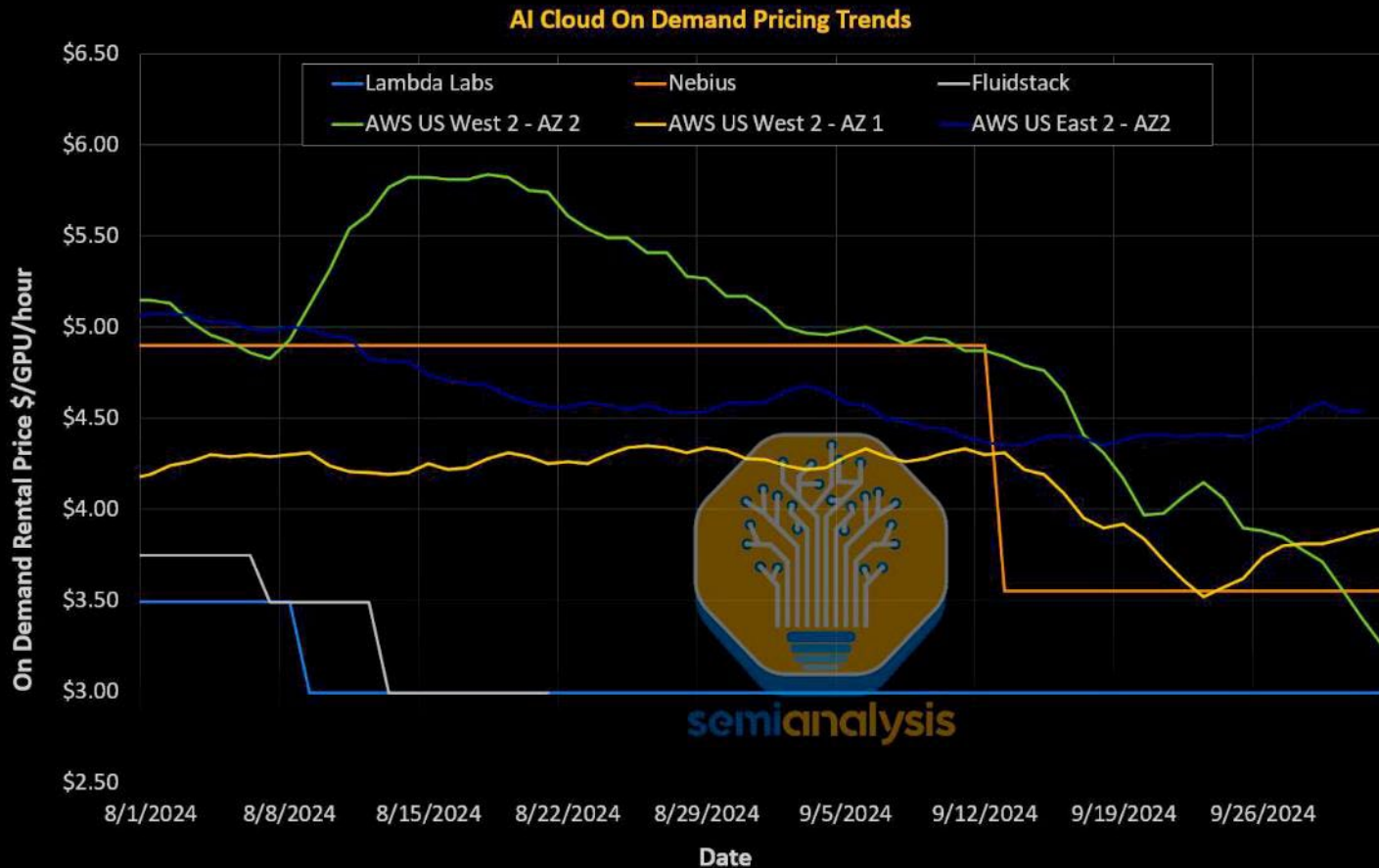
# AI: hype of trend

## Sectorspelers in beeld

| Bedrijf                      | Slotkoers | Koersdoel<br>(KBC AM / KBCS GE) | % potentieel |
|------------------------------|-----------|---------------------------------|--------------|
| IDIA CORP                    | 116,78    | 145                             | +24,2%       |
| MICROSOFT CORP               | 431,3     | 490                             | +13,6%       |
| ALPHABET INC-CL C            | 158,1     | 206                             | +30,6%       |
| AMAZON.COM INC               | 184,9     | 180                             | -2%          |
| META PLATFORMS INC-CLASS A   | 566,9     | 500                             | +6%          |
| BROADCOM INC                 | 164,1     | 170,4                           | +17%         |
| TAIWAN SEMICONDUCTOR MANUFAC | 169,1     | 200                             | +18%         |
| ORACLE CORP                  | 170,3     | 135                             | -21%         |
| SERVICENOW INC               | 892,5     | 910                             | +2%          |
| SALESFORCE INC               | 284,6     | 292,6                           | +3%          |
| SAP SE                       | 200,3     | 216                             | +7,8%        |
| TESLA INC                    | 240,8     | 252                             | +5%          |
| MICRON TECHNOLOGY INC        | 102,9     | 109,2                           | +6,1%        |
| ARISTA NETWORKS INC          | 392,4     | 388,2                           | -1%          |
| SK HYNIX INC                 |           |                                 | +40,2% (CSS) |
| ADVANCED MICRO DEVICES       | 170,9     | 208                             | +22%         |
| DELL                         | 119,1     | 133,9                           | +12,5%       |
| QUANTA COMPUTER              |           |                                 | +35,1% (CSS) |
| SUSS MICROTEC                |           |                                 | +7,5% (CSS)  |

# AI: hype of trend

## Rekenkracht vs overaanbod: neerwaartse druk op 'huurprijzen'





# AI: hype of trend

## Milieuramp vandaag, energie-katalystor morgen?

**SBN** CEO: "The foundation for the revolution going on with increasing computing capacity & AI comes down to four things: renewable power, data centers, design and fabrication of chips, and computing capacity. Each of these forms part of the backbone of this AI revolution..."

## Google Talks to Utilities About Nuclear Power for Data Centers

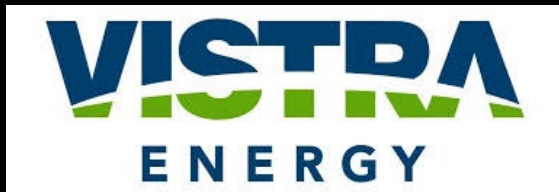
- AI boom has caused demand for energy to surge globally
- Microsoft, Amazon are already turning to nuclear power

The next 20 years will be an unprecedented period for electricity build-out. The electrification of industrial capacity, automobiles, heating for houses, and other uses is driving unprecedented growth in the demand for electricity. On top of that, the world is adding data centers for AI and cloud computing at a stunning pace.

To put this in perspective, the global installed capacity for electricity is approximately 8,000 gigawatts. To meet expected demand, this installed capacity will need to expand to more than 20,000 gigawatts in the next 20 years. In addition, nearly half of what exists today will need to be retired, as it is very carbon-intensive. Said differently, we need to more than double the current capacity (which was largely built over the past 50 years) while also replacing approximately 50% of what we have. Nothing like this has ever been attempted, but it is essential in order to reach the world's net-zero goals and drive the AI revolution.

# AI: hype of trend

Milieuramp vandaag, energie-katalystor morgen?



## Energie als AI-play

(koersevolutie)



Bron: LSEG Datastream





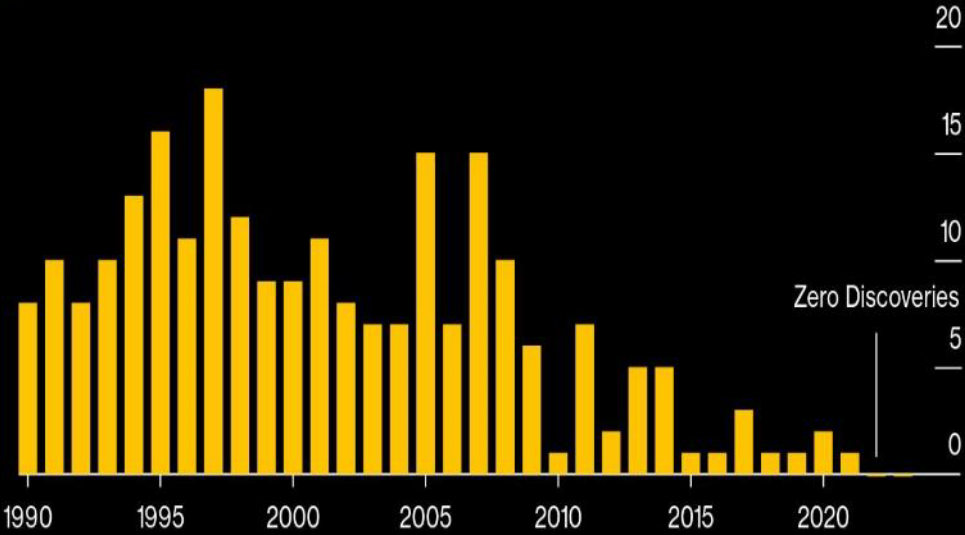
# Grondstoffen

## Structureel hoge vraag naar schaarsere grondstoffen

### Major Copper Discoveries Are in Decline

Recent finds have not matched the 1990s in number or scale

■ Deposits containing over 500,000 metric tons of reserves, resources and past production



Source: Bloomberg, S&P Global Data.

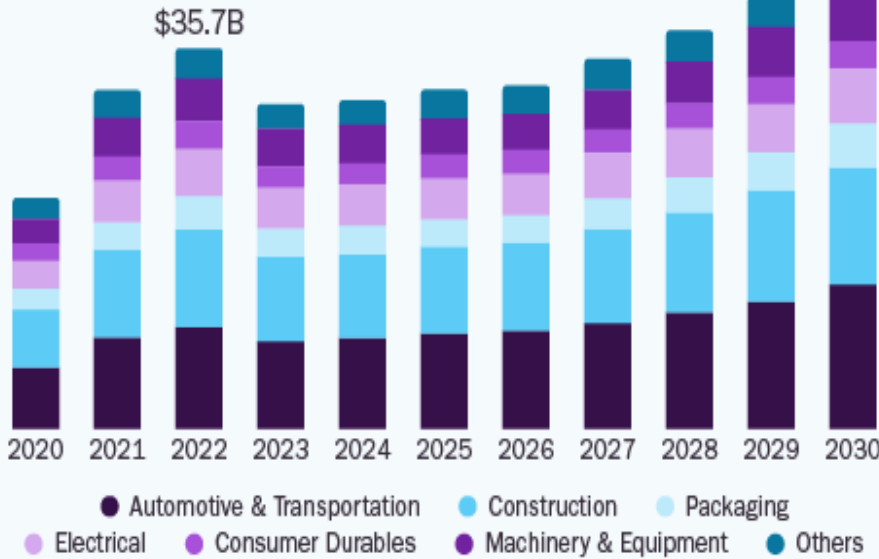
Bloomberg

### Aluminum Alloys Market Size

by End-use, 2020 - 2030 (USD Billion)

6.2%

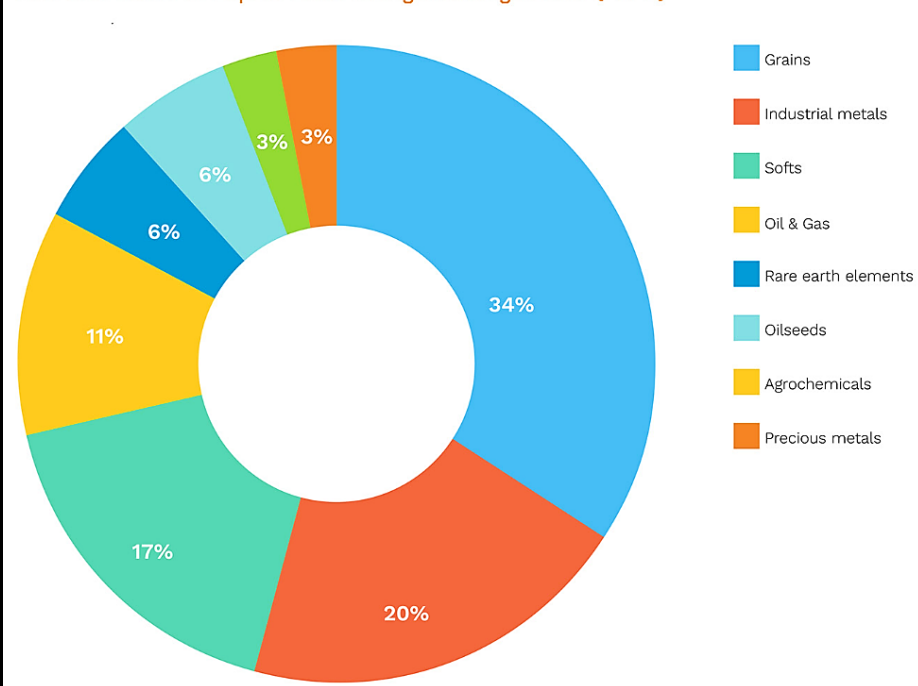
Global Market CAGR,  
2024 - 2030



# Grondstoffen

## Speelbal van regulering en beperking – Waardering blijft interessant

New Raw Material Export Controls by Industry Sector (2023)



## Waarderingsniveau grondstoffen (wereld)

(obv koerswinst en boekwaarde van het huidige jaar)



Bron: LSEG Datastream

# Sectorpositionering

## Case: structurele vraag naar schaarsere grondstoffen

| Commodities        |         |     |         |       | 2024    |        |         |      | 2025    |        |         |       |
|--------------------|---------|-----|---------|-------|---------|--------|---------|------|---------|--------|---------|-------|
| Norsk Hydro ASA    | 66,56   | NOK | 78,80   | 18,4% | 13,3x   | 1,3x   | 12,0%   | 3,8% | 9,3x    | 1,2x   | 15,4%   | 7,0%  |
| Alcoa Corp         | 38,44   | USD | 44,26   | 15,1% | 118,3x  | 1,6x   | #VALUE! | 0,0% | 16,0x   | 1,7x   | #VALUE! | 2,5%  |
| Antofagasta PLC    | 1896,50 | GBp | 1905,87 | 0,5%  | 2495,4x | 199,6x | 11,4%   | 0,6% | 1724,1x | 188,5x | 15,5%   | -1,1% |
| Lundin Mining Corp | 14,16   | CAD | 17,02   | 20,2% | 23,4x   | 2,1x   | 11,7%   | 2,9% | 17,5x   | 1,9x   | 10,0%   | 2,0%  |



Koers: 66,6 \$  
Koersdoel: 70,0 €  
Opw. Pot.: +5%



Koers: 38,4 \$  
Koersdoel: 40,0 €  
Opw. Pot.: +2%



Koers: 18,9 \$  
Koersdoel: 21,3,0 \$  
Opw. Pot.: +12%



Koers: 14,2 \$  
Koersdoel: 14,5 \$  
Opw. Pot.: +2,5%

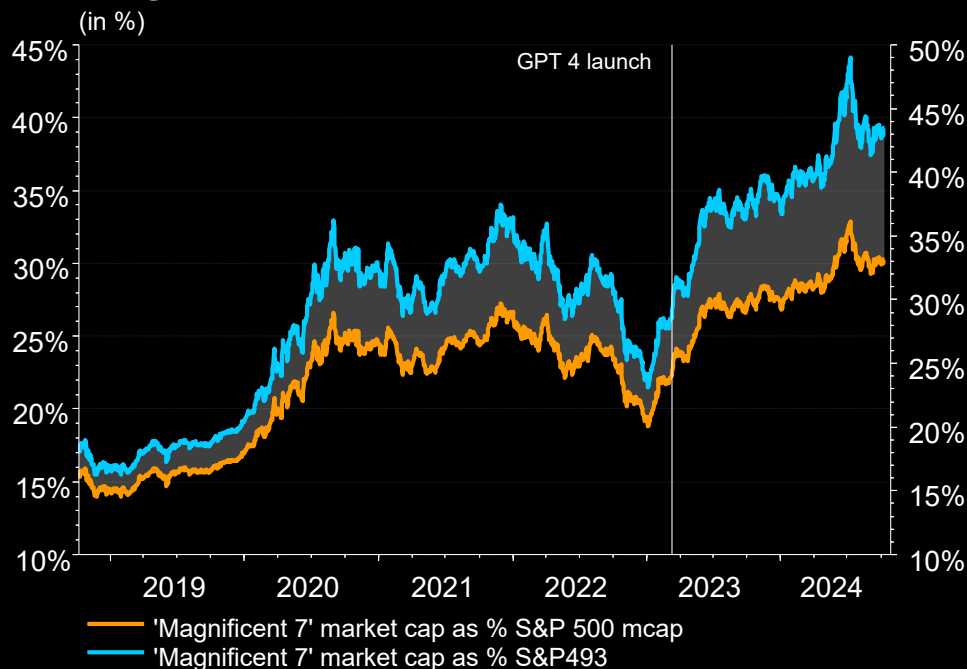
# THE MAGNIFICENT SEVEN



# Magnificent-7 in beeld

Té dominant – Structureel hoge marges

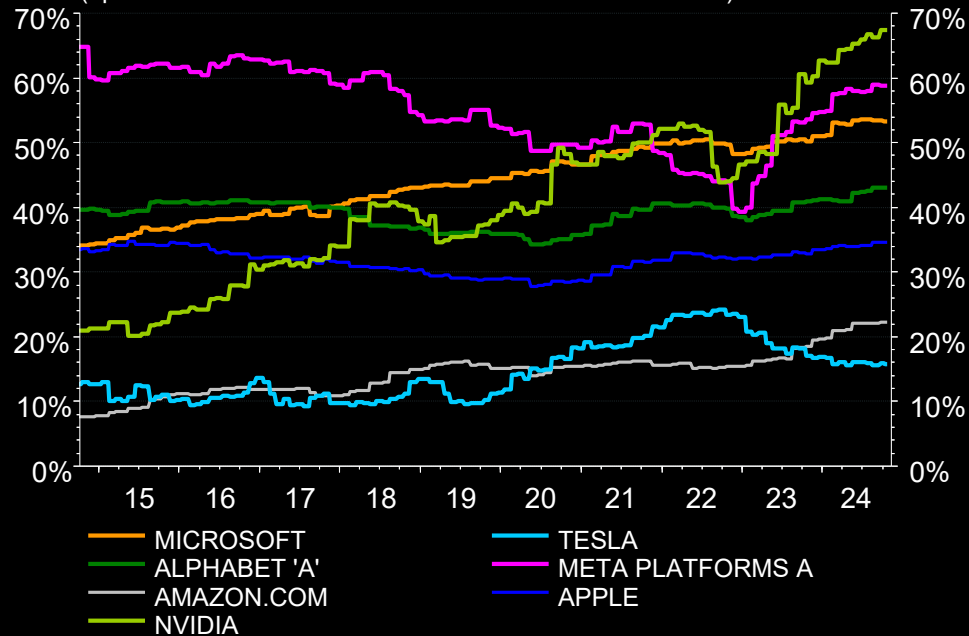
## 'Magnificent Seven' market cap dominance



Bron: LSEG Datastream / Fathom Consulting

## EBITDA-marges v/d Magnificent 7

(op basis van 12m-forward EBITDA en 12m-forward sales)



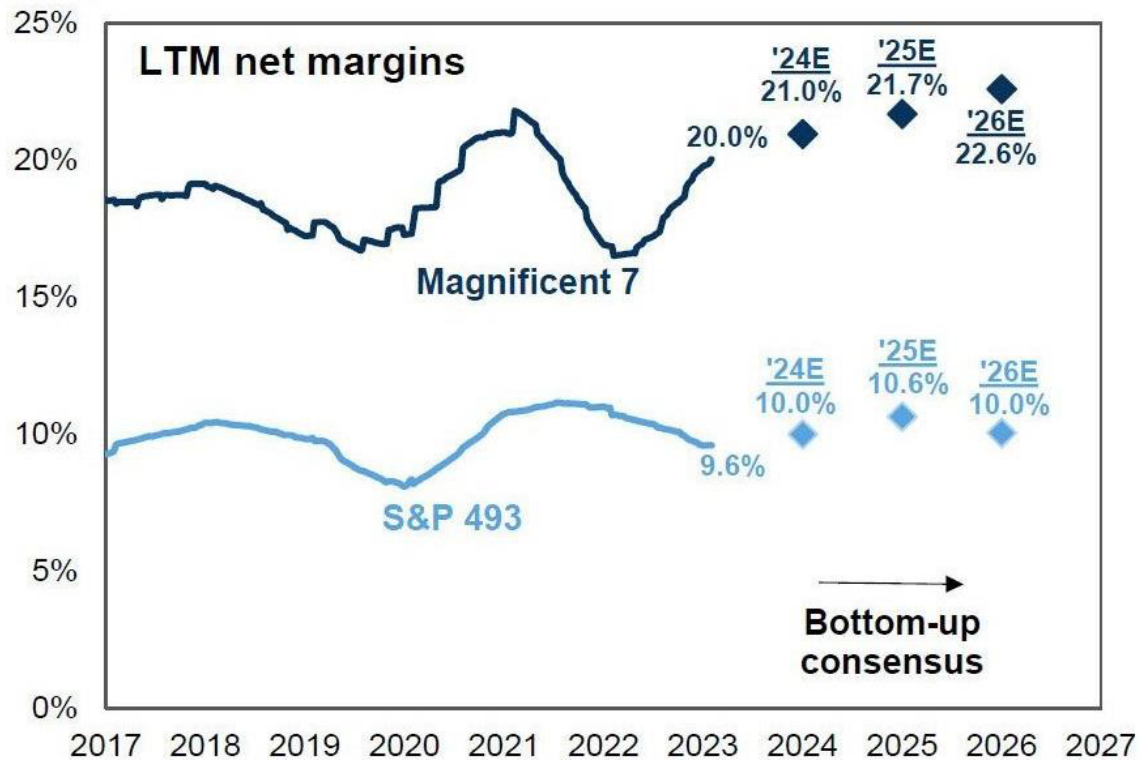
Bron: LSEG Datastream

# Magnificent-7 in beeld

## Té dominant – Structureel hoge marges

**Exhibit 6: The Magnificent 7 are expected to expand margins by >2 pp by 2026**

as of February 1, 2024



Source: Factset, Goldman Sachs Global Investment Research

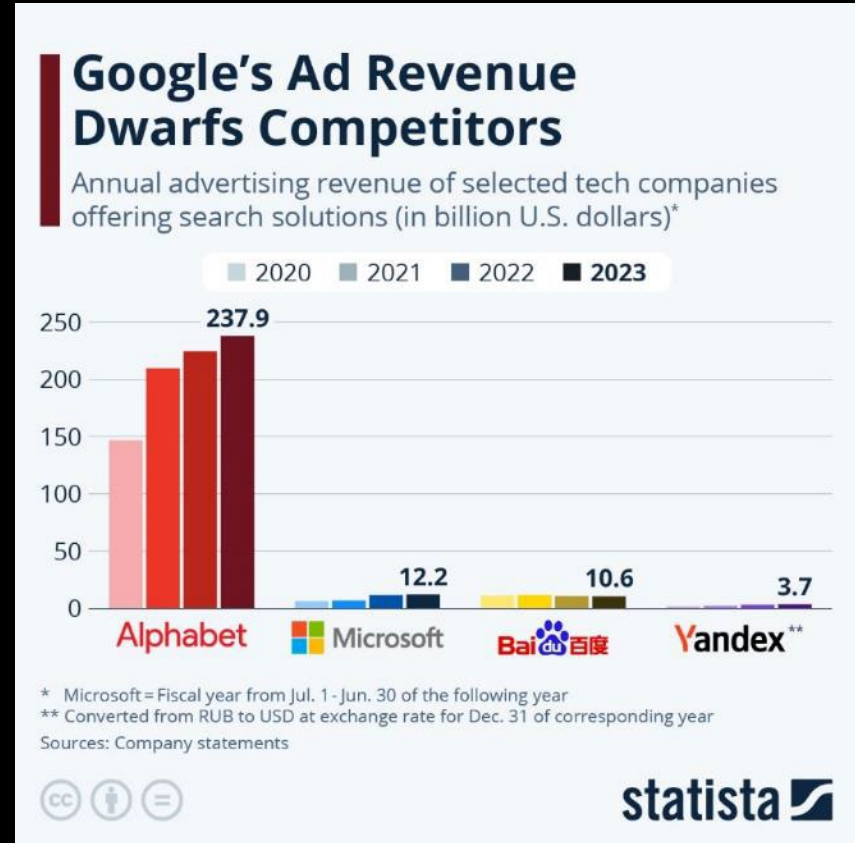
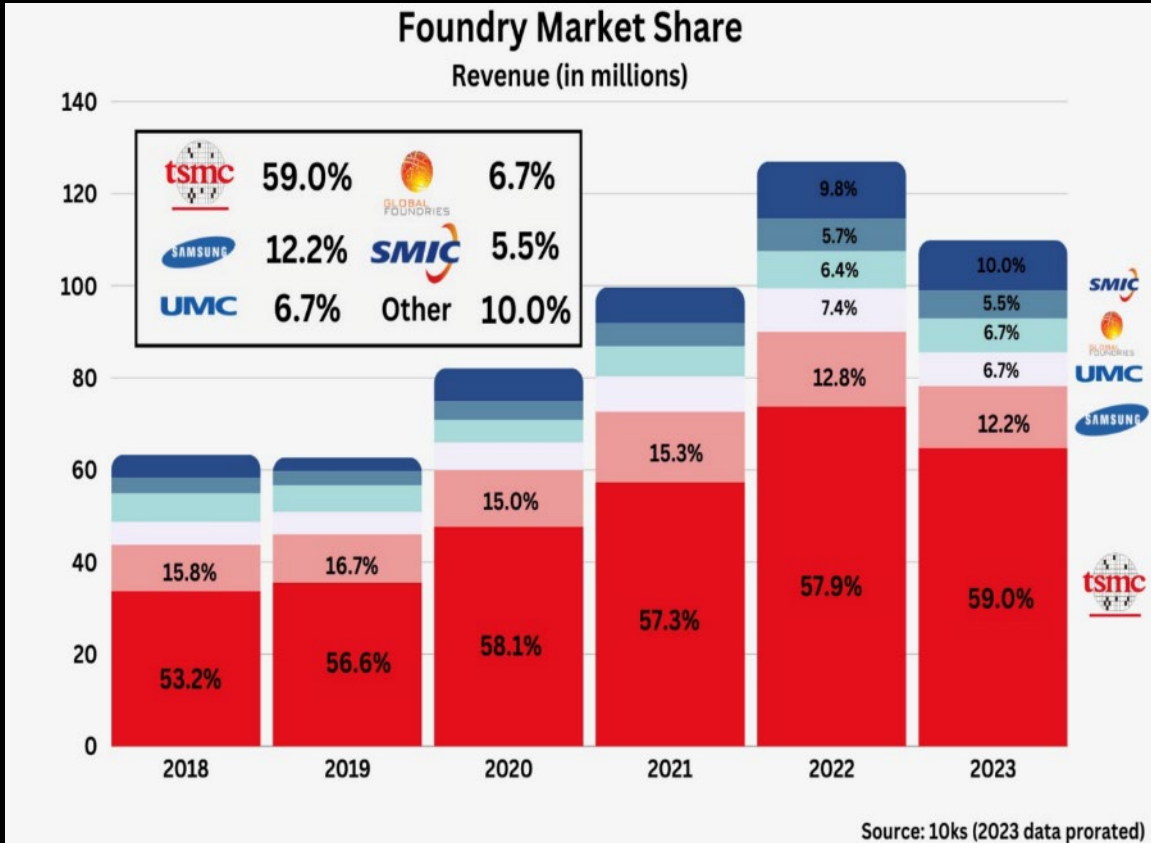


| 2025                 | Microsoft Corp | Tesla Inc | Alphabet Inc | Meta Platforms Inc | Amazon.com Inc | Apple Inc | NVIDIA Corp | Gem.      |
|----------------------|----------------|-----------|--------------|--------------------|----------------|-----------|-------------|-----------|
| P/E                  | 31,8 x         | 76,6 x    | 18,9 x       | 24,5 x             | 31,5 x         | 30,1 x    | 47,1 x      | 37,2 x    |
| P/B                  | 8,9 x          | 10,1 x    | 5,3 x        | 6,5 x              | 5,4 x          | 46,6 x    | 35,3 x      | 16,9 x    |
| EV/EBITDA            | 20,8 x         | 40,5 x    | 11,6 x       | 13,1 x             | 12,1 x         | 23,8 x    | 38,5 x      | 22,9 x    |
| PEG                  | 2,2 x          | 53,6 x    | 0,9 x        | 2,0 x              | 1,0 x          | 2,7 x     | 0,9 x       | 9,0 x     |
| P/Sales              | 11,1 x         | 6,8 x     | 5,3 x        | 8,1 x              | 2,7 x          | 8,1 x     | 26,0 x      | 9,7 x     |
| FCF yield            | 2,4%           | 0,6%      | 4,6%         | 3,4%               | 3,6%           | 3,5%      | 1,9%        | 2,8%      |
| ROIC                 | 48,4%          | 11,1%     | 57,4%        | 37,1%              | 24,9%          | 95,3%     | 138,2%      | 58,9%     |
| EBITDA (% of rev)    | 53,0%          | 16,0%     | 43,2%        | 59,3%              | 22,4%          | 34,5%     | 66,5%       | 42%       |
| Sales growth (% y/y) | 14%            | 16%       | 11%          | 14%                | 11%            | 8%        | 111%        | 26%       |
| EPS growth (% y/y)   | 11%            | 35%       | 14%          | 14%                | 23%            | 12%       | 129%        | 34%       |
| Net debt             | -58.343        | -21.508   | -90.521      | -71.691            | -118.273       | -56.358   | -53.002     | -67.099   |
|                      | Microsoft Corp | Tesla Inc | Alphabet Inc | Meta Platforms Inc | Amazon.com Inc | Apple Inc | NVIDIA Corp | Gem.      |
| P/E                  | -15%           | 106%      | -49%         | -34%               | -15%           | -19%      | 27%         | 37,2 x    |
| P/B                  | -47%           | -40%      | -69%         | -62%               | -68%           | 176%      | 110%        | 16,9 x    |
| EV/EBITDA            | -9%            | 77%       | -49%         | -43%               | -47%           | 4%        | 68%         | 22,9 x    |
| PEG                  | -76%           | 493%      | -90%         | -78%               | -89%           | -70%      | -90%        | 9,0 x     |
| P/Sales              | 14%            | -30%      | -46%         | -16%               | -72%           | -16%      | 167%        | 9,7 x     |
| FCF yield            | -17%           | -79%      | 60%          | 19%                | 27%            | 23%       | -34%        | 2,8%      |
| ROIC                 | -18%           | -81%      | -3%          | -37%               | -58%           | 62%       | 135%        | 58,9%     |
| EBITDA (% of rev)    | 26%            | -62%      | 3%           | 41%                | -47%           | -18%      | 58%         | 42,1 %    |
| Sales growth (% y/y) | -47%           | -41%      | -57%         | -47%               | -59%           | -70%      | 322%        | 26,4 %    |
| EPS growth (% y/y)   | -68%           | 3%        | -59%         | -59%               | -33%           | -64%      | 280%        | 33,8 %    |
| Net debt             | -13%           | -68%      | 35%          | 7%                 | 76%            | -16%      | -21%        | -67.099,3 |

| 2026                 | Microsoft Corp | Tesla Inc | Alphabet Inc | Meta Platforms Inc | Amazon.com Inc | Apple Inc | NVIDIA Corp | Gem.       |
|----------------------|----------------|-----------|--------------|--------------------|----------------|-----------|-------------|------------|
| P/E                  | 27,1 x         | 61,0 x    | 16,4 x       | 21,5 x             | 24,8 x         | 27,0 x    | 34,0 x      | 30,3 x     |
| P/B                  | 7,1 x          | 8,6 x     | 4,6 x        | 5,3 x              | 4,2 x          | 32,3 x    | 19,1 x      | 11,6 x     |
| EV/EBITDA            | 17,8 x         | 32,5 x    | 10,2 x       | 11,3 x             | 10,1 x         | 21,4 x    | 27,5 x      | 18,7 x     |
| PEG                  | 1,8 x          | 42,7 x    | 0,8 x        | 1,7 x              | 0,8 x          | 2,4 x     | 0,6 x       | 7,3 x      |
| P/Sales              | 9,7 x          | 5,9 x     | 4,7 x        | 7,2 x              | 2,5 x          | 7,5 x     | 18,3 x      | 8,0 x      |
| FCF yield            | 3,8%           | #N/A      | 6,6%         | 4,0%               | 5,4%           | #N/A      | #N/A        | #N/A       |
| ROIC                 | 51,9%          | 15,4%     | 38,4%        | 34,3%              | 28,0%          | 96,1%     | 146,8%      | 58,7%      |
| EBITDA (% of rev)    | 54,0%          | 16,8%     | 44,3%        | 60,3%              | 23,7%          | 35,6%     | 67,7%       | 43%        |
| Sales growth (% y/y) | 14%            | 16%       | 11%          | 12%                | 11%            | 8%        | 42%         | 16%        |
| EPS growth (% y/y)   | 16%            | 27%       | 15%          | 14%                | 26%            | 12%       | 42%         | 22%        |
| Net debt             | -115.718       | -27.557   | -141.791     | -113.139           | -193.534       | -71.300   | -116.447    | -111.355   |
|                      | =J34           | Tesla Inc | Alphabet Inc | Meta Platforms Inc | Amazon.com Inc | Apple Inc | NVIDIA Corp |            |
| P/E                  | -10%           | 102%      | -46%         | -29%               | -18%           | -11%      | 12%         | 30,3 x     |
| P/B                  | -39%           | -26%      | -61%         | -54%               | -63%           | 178%      | 65%         | 11,6 x     |
| EV/EBITDA            | -5%            | 74%       | -46%         | -39%               | -46%           | 15%       | 47%         | 18,7 x     |
| PEG                  | -75%           | 487%      | -89%         | -76%               | -89%           | -67%      | -91%        | 7,3 x      |
| P/Sales              | 21%            | -26%      | -41%         | -9%                | -69%           | -5%       | 129%        | 8,0 x      |
| FCF yield            | #N/A           | #N/A      | #N/A         | #N/A               | #N/A           | #N/A      | #N/A        | #N/A       |
| ROIC                 | -12%           | -74%      | -35%         | -42%               | -52%           | 64%       | 150%        | 58,7%      |
| EBITDA (% of rev)    | 25%            | -61%      | 3%           | 40%                | -45%           | -18%      | 57%         | 43,2%      |
| Sales growth (% y/y) | -13%           | 0%        | -34%         | -25%               | -34%           | -51%      | 157%        | 16,3%      |
| EPS growth (% y/y)   | -24%           | 23%       | -30%         | -35%               | 19%            | -44%      | 92%         | 21,8%      |
| Net debt             | 4%             | -75%      | 27%          | 2%                 | 74%            | -36%      | 5%          | -111.355,1 |

# Magnificent 7 is niets zonder chips

Mono- en duopolies in technologie, advertising, etc ..

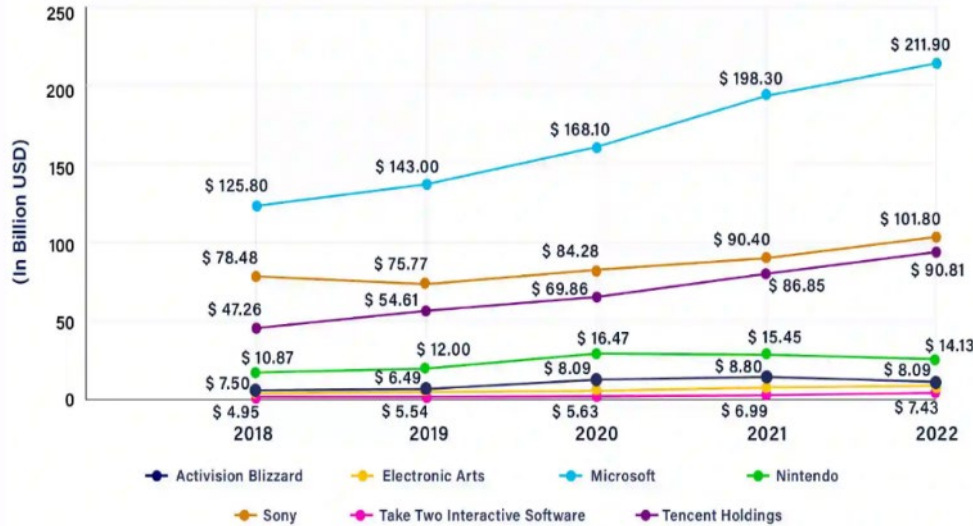


# Big tech en gaming

Mono- en duopolies in technologie, advertising, etc ..

PRECEDENCE  
RESEARCH

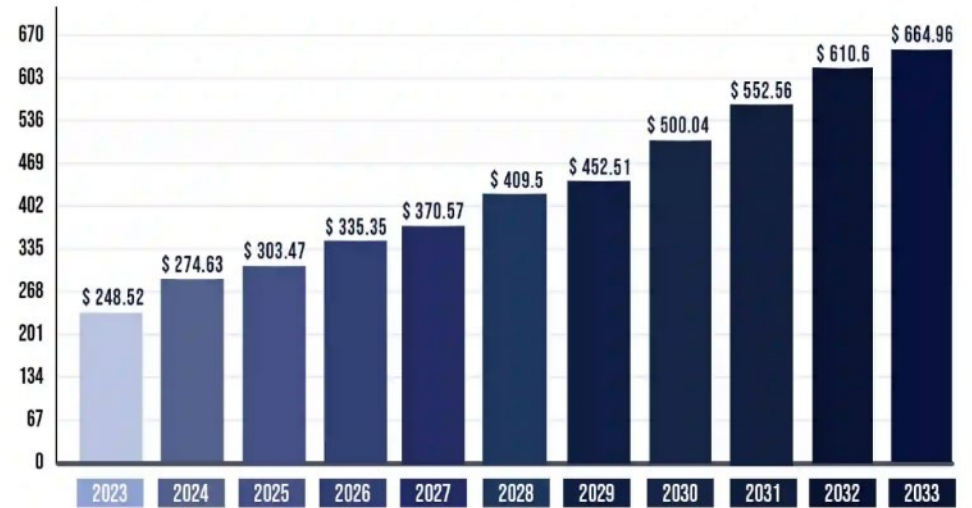
## Video Game Market: Top Company Revenues



Source: <https://www.precedenceresearch.com/video-game-market>

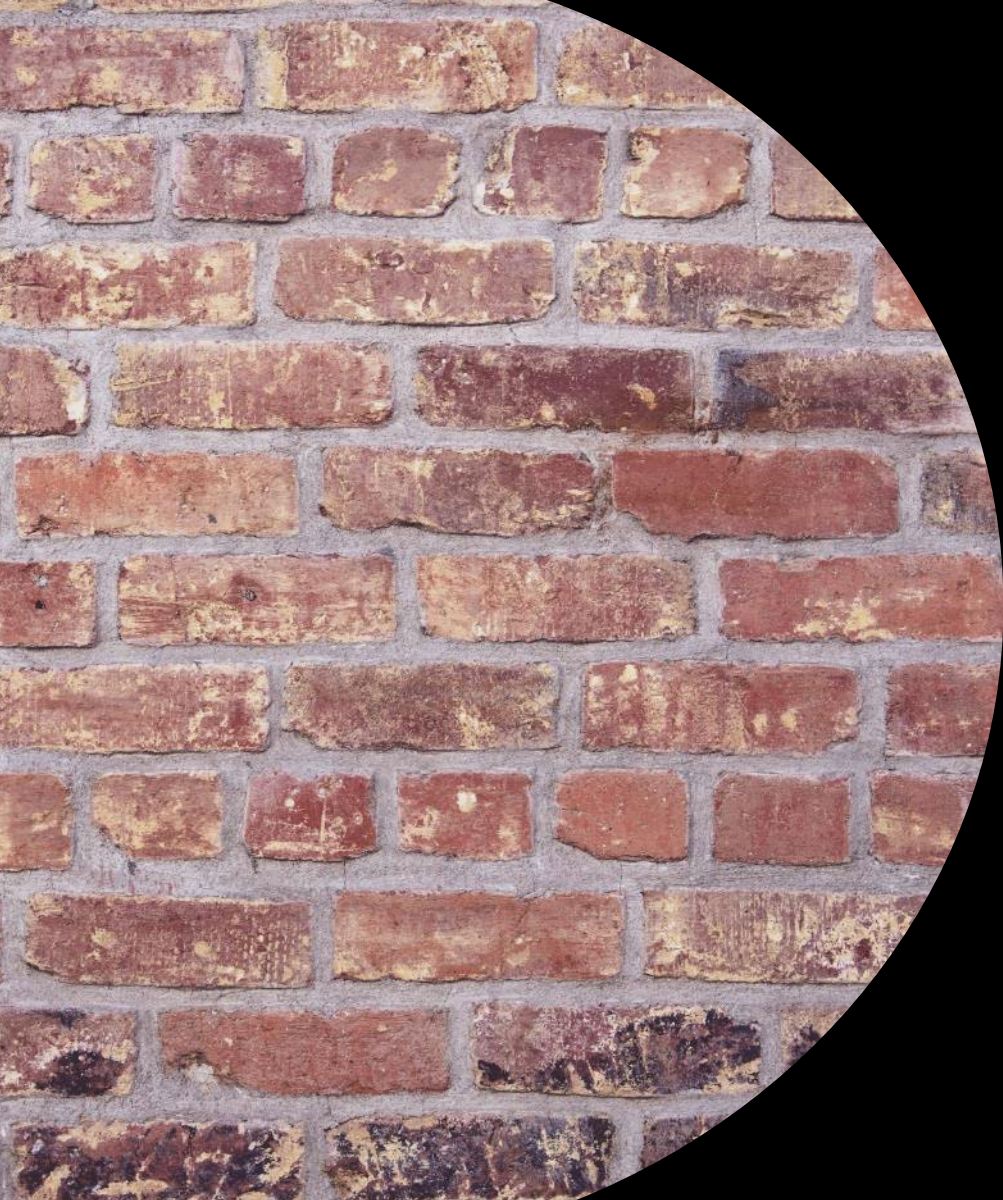
PRECEDENCE  
RESEARCH

## VIDEO GAME MARKET SIZE 2023 TO 2033 (USD BILLION)



Source: <https://www.precedenceresearch.com/video-game-market>





# Vastgoed: crisis of opportuniteit?

## Beursgenoteerd vastgoed het grootste rente-slachtoffer in België

Date 08/10/2024

| Company              | Segment     | Price | Target | Upside | Rating      | Mcap   | Last NTA<br>ps | P/NTA | NTA<br>Date | DIV  | Div% | EPS 23 | PE23 | EPS24 | PE24 | GIY% | Debt%<br>FY23 | Debt%<br>FY24 | NDebt<br>/REBIT | Cost of<br>Debt% | Occu-<br>pancy | Cov. |
|----------------------|-------------|-------|--------|--------|-------------|--------|----------------|-------|-------------|------|------|--------|------|-------|------|------|---------------|---------------|-----------------|------------------|----------------|------|
| Argan                | Logistics   | 73.3  | -      | -      | NOT RATED** | 1,840  | 78.90          | 93%   | 1H24        | 3.15 | 4.3% | 5.50   | 13.3 | 5.56  | 13.2 |      | 53.8%         | 52.8%         | 11.4            | 2.3%             | 100.0%         | -    |
| CTP                  | Logistics   | 16.5  | 19.3   | 16%    | ACCUMULATE  | 7,417  | 17.1           | 97%   | 1H24        | 0.54 | 3.3% | 0.72   | 23.0 | 0.83  | 20.0 | 4.5% | 47.2%         | 44.8%         | 10.7            | 1.6%             | 93.5%          | WL   |
| Montea               | Logistics   | 75.3  | NA     | NA     | SUSPENDED   | 1,515  | 75.2           | 100%  | 1H24        | 3.74 | 5.0% | 4.90   | 15.4 | NA    | NA   | 4.7% | 35.8%         | NA            | 7.4             | 2.0%             | 100.0%         | WL   |
| Warehouses De Pauw   | Logistics   | 23.4  | 32.0   | 37%    | ACCUMULATE  | 5,130  | 20.1           | 116%  | 1H24        | 1.12 | 4.8% | 1.40   | 16.7 | 1.44  | 16.2 | 4.3% | 33.7%         | 35.8%         | 7.1             | 1.7%             | 98.8%          | WL   |
| Segro (in GBP)       | Logistics   | 8.31  | -      | -      | NOT RATED** | 11,150 | 8.91           | 93%   | 1H24        | 0.28 | 3.3% | 0.34   | 24.6 | 0.34  | 24.2 |      | 33.8%         |               |                 | 3.0%             | 94.5%          | -    |
| VGP                  | Logistics   | 89.2  | 125.0  | 40%    | BUY         | 2,434  | 83.8           | 106%  | 1H24        | 3.70 | 4.1% | 4.3    | 21.0 | 4.38  | 20.4 |      | 40.5%         | 39.0%         | 15.9            | 2.0%             | 97.0%          | WL   |
| Shurgard             | Storage     | 40.5  | 54.0   | 33%    | BUY         | 3,932  | 46.0           | 88%   | 1H24        | 1.17 | 2.9% | 1.76   | 23.0 | 1.75  | 23.1 | 6.5% | 17.3%         | 25.6%         | 2.6             | 2.6%             | 88.2%          | WL   |
| Aedifica             | Health      | 62.1  | 68.0   | 10%    | ACCUMULATE  | 2,950  | 73.4           | 84%   | 1H24        | 3.80 | 6.1% | 5.02   | 12.4 | 4.87  | 12.7 | 6.0% | 39.7%         | 39.6%         | 8.5             | 1.9%             | 100.0%         | LH   |
| Care Property Invest | Health      | 13.6  | 15.5   | 14%    | ACCUMULATE  | 504    | 18.0           | 75%   | 1H24        | 1.00 | 7.3% | 1.03   | 13.3 | 1.03  | 13.3 | 6.4% | 46.7%         | 48.5%         | 10.6            | 3.2%             | 99.0%          | LH   |
| Cofinimmo            | Health      | 64.1  | 75.0   | 17%    | BUY         | 2,355  | 91.2           | 70%   | 1H24        | 6.20 | 9.7% | 7.07   | 9.1  | 6.42  | 10.0 | 4.7% | 43.8%         | 43.6%         | 9.8             | 1.4%             | 98.5%          | LH   |
| Ascencio             | Retail      | 48.3  | 52.0   | 8%     | HOLD*       | 318    | 63.9           | 76%   | 1H24        | 4.15 | 8.6% | 5.46   | 8.8  | 5.51  | 8.8  |      | 44.0%         | 43.9%         | 7.4             | 2.0%             | 97.9%          | LH   |
| Qrf City Retail      | Retail      | 11.2  | 13.0   | 16%    | BUY*        | 87     | 15.6           | 72%   | 1H24        | 0.80 | 7.1% | 1.00   | 11.2 | 0.92  | 12.1 | 6.7% | 52.2%         | 44.9%         | 11.1            | 2.8%             | 99.2%          | LH   |
| Warehouse Estates    | Retail      | 39.9  | 40.0   | 0%     | HOLD*       | 126    | 52.7           | 76%   | 1H24        | 3.35 | 8.4% | 3.80   | 10.5 | 3.92  | 10.2 |      | 47.5%         | 46.4%         | 9.1             | 3.0%             | 96.2%          | LH   |
| Retail Estates       | Retail      | 64.6  | 76.0   | 18%    | BUY         | 854    | 74.4           | 87%   | 1H24        | 4.90 | 7.6% | 6.34   | 10.2 | 6.28  | 10.3 | 7.7% | 44.3%         | 43.7%         | 8.2             | 2.2%             | 98.0%          | WL   |
| Home Invest Belgium  | Residential | 18.0  | 18.0   | 0%     | HOLD        | 353    | 22.3           | 81%   | 1H24        | 1.12 | 6.2% | 1.13   | 15.9 | 1.14  | 15.8 | 5.1% | 50.0%         | 44.8%         | 14.9            | 2.0%             | 98.4%          | LH   |
| Xior                 | Residential | 33.0  | 38.0   | 15%    | BUY         | 1,260  | 39.6           | 83%   | 1H24        | 1.77 | 5.4% | 2.21   | 14.9 | 2.20  | 15.0 | 5.4% | 53.1%         | 48.5%         | 14.7            | 2.4%             | 98.0%          | WL   |
| Atenor               | Developer   | 5.0   | 6.8    | 36%    | ACCUMULATE  | 219    |                |       |             | 0.00 | 0.0% | -10.60 | -0.5 | 0.25  | 20.2 |      |               |               |                 |                  |                | LH   |
| Immobel              | Developer   | 21.2  | 40.0   | 89%    | ACCUMULATE  | 211    |                |       |             | 1.20 | 5.7% | -3.85  | -5.5 | 1.90  | 11.1 |      |               |               |                 |                  |                | LH   |
| Nextensa             | Developer   | 43.0  | 54.0   | 26%    | ACCUMULATE  | 430    |                |       |             | 1.50 | 3.5% | 4.29   | 10.0 | 3.82  | 11.2 |      |               |               |                 |                  |                | LH   |

Source : KBCS, Company Data, Disclaimer [www.kbcsecurities.com/research](http://www.kbcsecurities.com/research)

\* : Sponsored Research

\*\* : BBG consensus numbers

# Vastgoed: crisis of opportuniteit?

'local heroes' zijn weer interessant



Koers: 89,20 €  
Koersdoel: 125,0 €  
Opw. Pot.: +40%

62,0 €  
68,0 €  
+10%

64,1 €  
75,0 €  
+17%

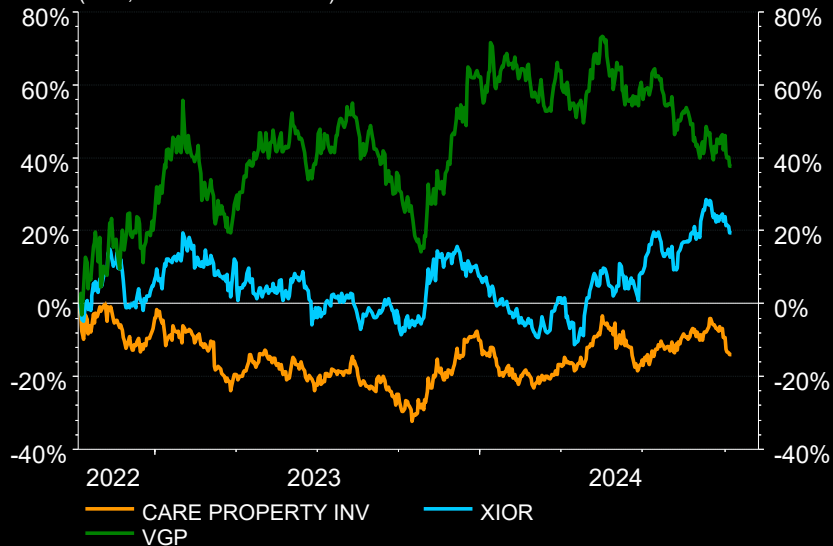
32,95 €  
38,00 €  
+15,3%

11,2 €  
13,0 €  
+16%

40,5 €  
54,0 €  
+33%

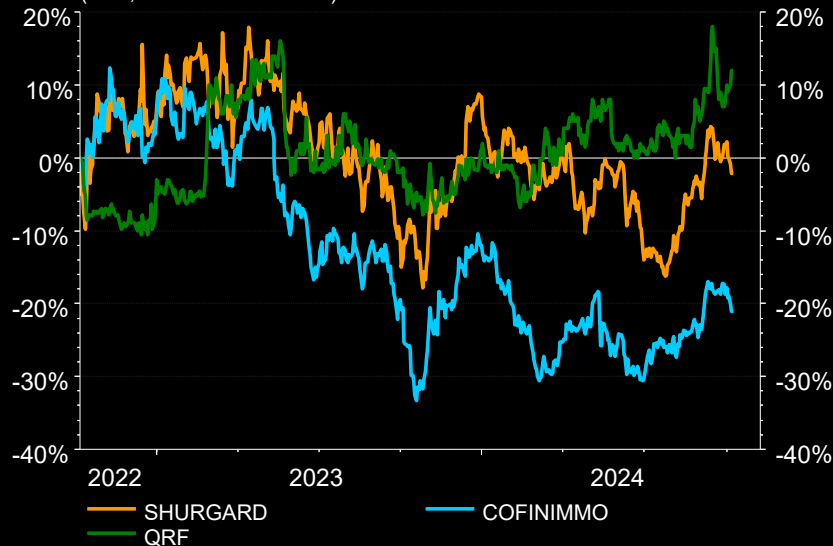
## Beursparcours favorietenlijst

(in %, herberekend naar 0)

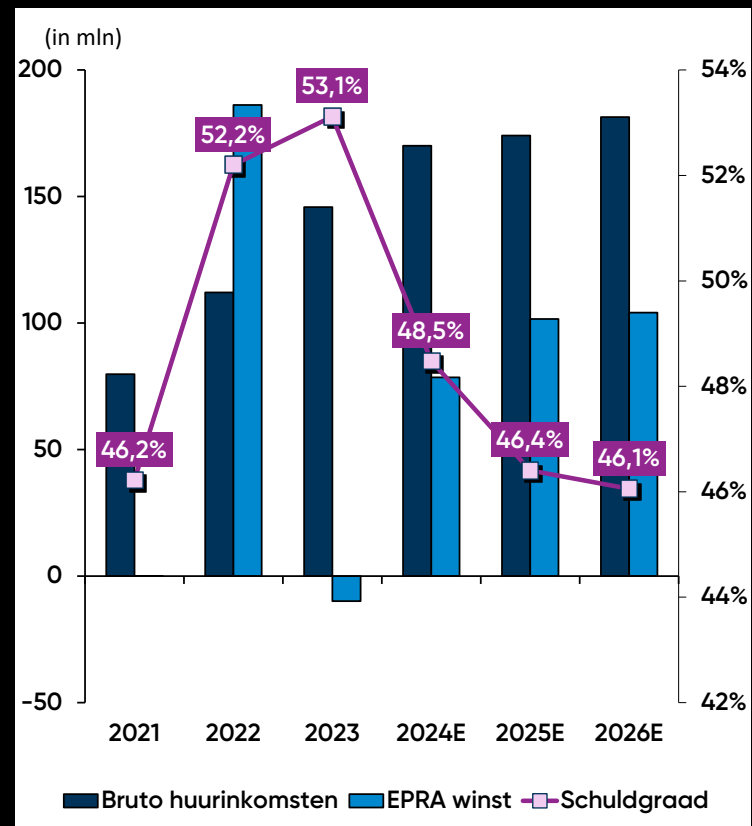


## Beursparcours favorietenlijst

(in %, herberekend naar 0)

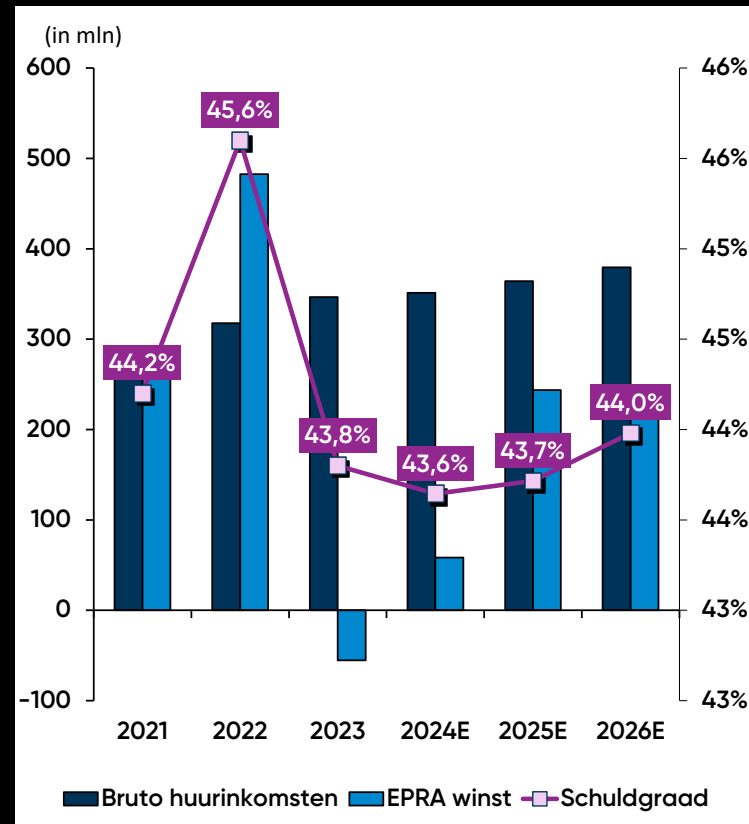


|                           | 2023    | 2024(E) | 2025(E) | 2026(E) |
|---------------------------|---------|---------|---------|---------|
| Bruto huurinkomsten (GRI) | 145,8   | 170,1   | 174,1   | 181,4   |
| EPRA winst                | -9,9    | 78,5    | 101,6   | 104,2   |
| IFRS Winst per aandeel    | -0,27   | 1,99    | 2,47    | 2,49    |
| EPRA Winst per aandeel    | 2,21    | 2,20    | 2,23    | 2,25    |
| Schuldgraad               | 53,1%   | 48,5%   | 46,4%   | 46,1%   |
| EPRA NTA per aandeel      | 40,6    | 40,2    | 40,5    | 41,6    |
| Dividendrend. (bruto)     | 5,3%    | 5,3%    | 5,3%    | 5,4%    |
| LTV ratio                 | 52,2%   | 47,3%   | 45,0%   | 46,6%   |
| Netto schuld/EBITDA       | 14,7x   | 11,7x   | 10,8x   | 10,6x   |
| GRI-groei                 | 30,0%   | 16,7%   | 2,4%    | 4,2%    |
| EPRA Winst-groei          | -105,3% | -893,5% | 29,4%   | 2,5%    |





|                           | 2023    | 2024(E) | 2025(E) | 2026(E) |
|---------------------------|---------|---------|---------|---------|
| Bruto huurinkomsten (GRI) | 346,6   | 351,3   | 364,2   | 379,6   |
| EPRA winst                | -55,4   | 58,3    | 243,6   | 248,5   |
| IFRS Winst per aandeel    | -1,06   | 1,57    | 6,40    | 6,53    |
| EPRA Winst per aandeel    | 7,07    | 6,42    | 6,40    | 6,53    |
| Schuldgraad               | 43,8%   | 43,6%   | 43,7%   | 44,0%   |
| EPRA NTA per aandeel      | 98,1    | 88,9    | 89,1    | 89,5    |
| Dividendrend. (bruto)     | 9,4%    | 9,4%    | 9,4%    | 9,4%    |
| LTV ratio                 | 41,9%   | 41,7%   | 42,2%   | 42,5%   |
| Netto schuld/EBITDA       | 9,8x    | 8,3x    | 8,1x    | 7,8x    |
| GRI-groei                 | 9,1%    | 1,4%    | 3,7%    | 4,2%    |
| EPRA Winst-groei          | -111,5% | -205,2% | 317,8%  | 2,0%    |





# "Magische formule" van Greenblatt

## Puikje van Belgische en Nederlandse aandelen

| Bedrijf        | Winstrendement (***) | Kapitaalsrendement (**) | Opwaarts potentieel (*) |
|----------------|----------------------|-------------------------|-------------------------|
| Deceuninck     | 14,6%                | 13,7%                   | 28%                     |
| Econocom Group | 13,9%                | 13,8%                   | 11%                     |
| EVS            | 12,3%                | 24,6%                   | 33%                     |
| Van de Velde   | 10,7%                | 38,5%                   | 19%                     |
| What's Cooking | 13,8%                | 13,6%                   | 19%                     |
| Bekaert        | 17,4%                | 12,6%                   | 39%                     |
| Roularta Media | 23,7%                | 11,0%                   | 48%                     |
| Titan Cement   | 13,0%                | 13,3%                   | 18%                     |
| CMB.TECH       | 8,8%                 | 22,9%                   | 1%                      |
| Sipef          | 14,1%                | 10,8%                   | 22%                     |
| Melexis        | 8,2%                 | 31,8%                   | 24%                     |
| Solvay         | 10,8%                | 12,8%                   | -14%                    |
| Colruyt Group  | 8,6%                 | 13,5%                   | -1%                     |
| Bpost          | 13,7%                | 9,8%                    | 35%                     |
| DEME Group     | 8,6%                 | 11,9%                   | 24%                     |
| Barco          | 9,2%                 | 10,5%                   | 18%                     |

(\*) op basis van LSE Refinitiv

(\*\*) Winstrendement = EBIT / Forward EV Yield

(\*\*\*) Kapitaalsrendement = ROCE, Return on capital employed

| Bedrijf            | Winstrendement (***) | Kapitaalsrendement (**) | Opwaarts potentieel (*) |
|--------------------|----------------------|-------------------------|-------------------------|
| BAM Groep          | 16,5%                | 50,1%                   | 2%                      |
| Azerion Group      | 13,7%                | 23,2%                   |                         |
| Heijmans           | 16,2%                | 21,0%                   | 19%                     |
| Stellantis         | 33,0%                | 15,1%                   | 31%                     |
| Fugro              | 12,1%                | 17,6%                   | 47%                     |
| Brunel             | 13,5%                | 16,0%                   | 71%                     |
| Lastminute.com     | 8,7%                 | 22,4%                   | 37%                     |
| Nedap              | 7,2%                 | 28,7%                   | 4%                      |
| Signify            | 12,9%                | 14,2%                   | 34%                     |
| Aalberts           | 9,4%                 | 13,3%                   | 27%                     |
| NXP Semiconductors | 6,6%                 | 27,3%                   | 25%                     |
| Acom               | 9,2%                 | 11,0%                   | 19%                     |
| KPN                | 6,7%                 | 14,7%                   | 7%                      |
| Randstad           | 7,8%                 | 13,1%                   | 3%                      |
| TKH Group          | 8,4%                 | 11,2%                   | 36%                     |
| Airbus             | 5,6%                 | 25,6%                   | 28%                     |

(\*) op basis van LSE Refinitiv

(\*\*) Winstrendement = EBIT / Forward EV Yield

(\*\*\*) Kapitaalsrendement = ROCE, Return on capital employed

# Benelux speelveld

Een weelde aan goedkope bedrijven – maar welke koers gaat bewegen?



Koers: 35,8 €  
Koersdoel: 58,0 €  
Opw. Pot.: +62%



Koers: 3,6 €  
Koersdoel: 5,0 €  
Opw. Pot.: +39%



Koers: 19,45 €  
Koersdoel: 28,00 €  
Opw. Pot.: +44%



Koers: 2,53 €  
Koersdoel: 4,20 €  
Opw. Pot.: +66%



Koers: 192 €  
Koersdoel: 252 €  
Opw. Pot.: +43%



Koers: 99,7 €  
Koersdoel: 108€  
Opw. Pot.: +8%



Koers: 635 €  
Koersdoel: 835 €  
Opw. Pot.: +31%



Koers: 6,2 €  
Koersdoel: 9,5 €  
Opw. Pot.: +53%

# Benelux speelveld

Een weelde aan goedkope bedrijven – maar welke koers gaat bewegen?

|                       |            |       |           |            | 2024  | 2025     | 2024    | 2025    | 2024  | 2025   | 2024    | 2025   |
|-----------------------|------------|-------|-----------|------------|-------|----------|---------|---------|-------|--------|---------|--------|
| Bedrijf               | Advies     | Koers | Koersdoel | Potentieel | ROE   | Columi   | ROCE    | Columi  | FCF % | Columi | EV/EBIT | Columi |
| Azelis                | Buy        | 19,45 | 28        | 44%        | 14,9% | 16,8%    | 8,6%    | 9,0%    | 4,6%  | 6,1%   | 11,92x  | 11,02x |
| Bekaert               | Buy        | 35,8  | 58        | 62%        | 12,9% | 12,6%    | 11,4%   | 11,7%   | 12,4% | 12,9%  | 3,58x   | 3,12x  |
| Deceuninck            | Buy        | 2,54  | 4,2       | 66%        | 10,8% | 15,5%    | 11,4%   | 13,4%   | -3,1% | 15,1%  | 3,95x   | 3,37x  |
| D'leteren             | Buy        | 192,2 | 252       | 31%        | 46,5% | -1984,3% | 14,4%   | 20,7%   | 5,0%  | 4,1%   | 15,82x  | 18,70x |
| Euronext              | buy        | 99,7  | 108       | 8%         | 14,1% | 16,4%    | 8,2%    | 9,2%    | 6,8%  | 7,4%   | 12,93x  |        |
| Floridienne           | Accumulate | 635   | 835       | 31%        | 1,7%  | 5,2%     | 5,6%    | 8,5%    | 0,4%  | 4,1%   | 11,18x  | 8,23x  |
| Greenyard             | Accumulate | 6,2   | 9,5       | 53%        | 5,6%  | 6,9%     | 8,3%    | 9,2%    | 39,5% | 35,3%  | 3,83x   | 3,58x  |
| Hybrid Software Group | Buy        | 3,6   | 5         | 39%        | 3,7%  | 5,6%     | -103,6% | -158,6% | 3,5%  | 5,7%   | 7,96x   | 6,07x  |

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Koers: 13,4 €  
Koersdoel: 18,0 €  
Opw. Pot.: +35%



Koers: 43,8 €  
Koersdoel: 55,0 €  
Opw. Pot.: 26%



Koers: 75,1 €  
Koersdoel: 110,0 €  
Opw. Pot.: +53%



Koers: 50 €  
Koersdoel: 67 €  
Opw. Pot.: +34%



Koers: 8,74 €  
Koersdoel: 12,0 €  
Opw. Pot.: +37%



Koers: 24,1 €  
Koersdoel: 32,0 €  
Opw. Pot.: +28%



Koers: 37,3 €  
Koersdoel: 55,0 €  
Opw. Pot.: +47%



Koers: 5,2 €  
Koersdoel: 8,5 €  
Opw. Pot.: +63%

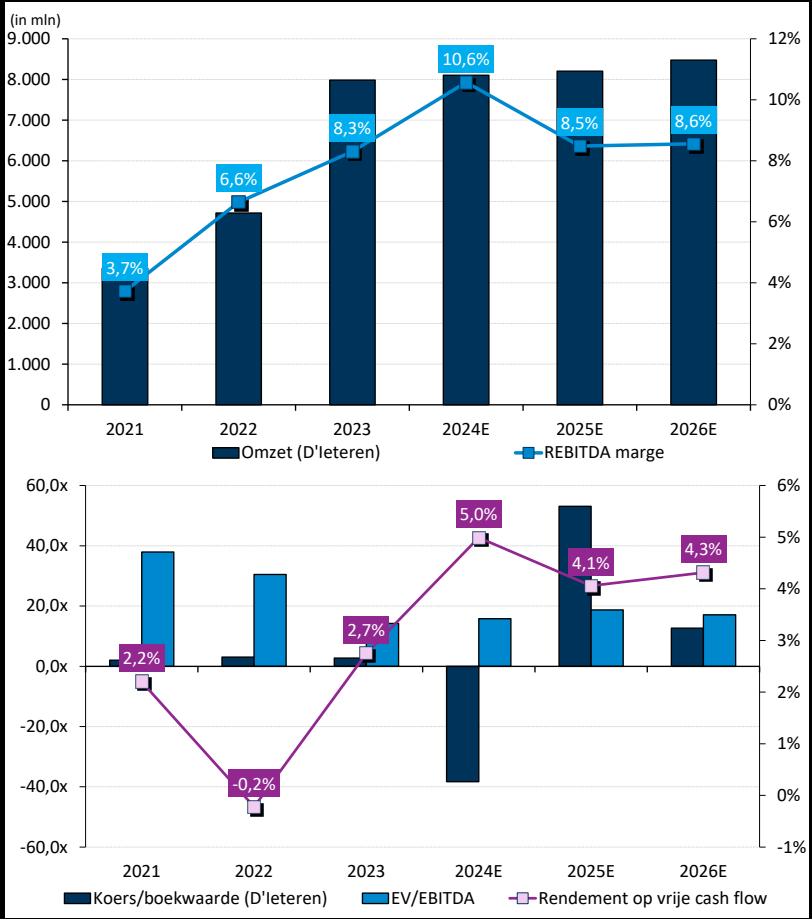
# Benelux speelveld

Een weelde aan goedkope bedrijven – maar welke koers gaat bewegen?

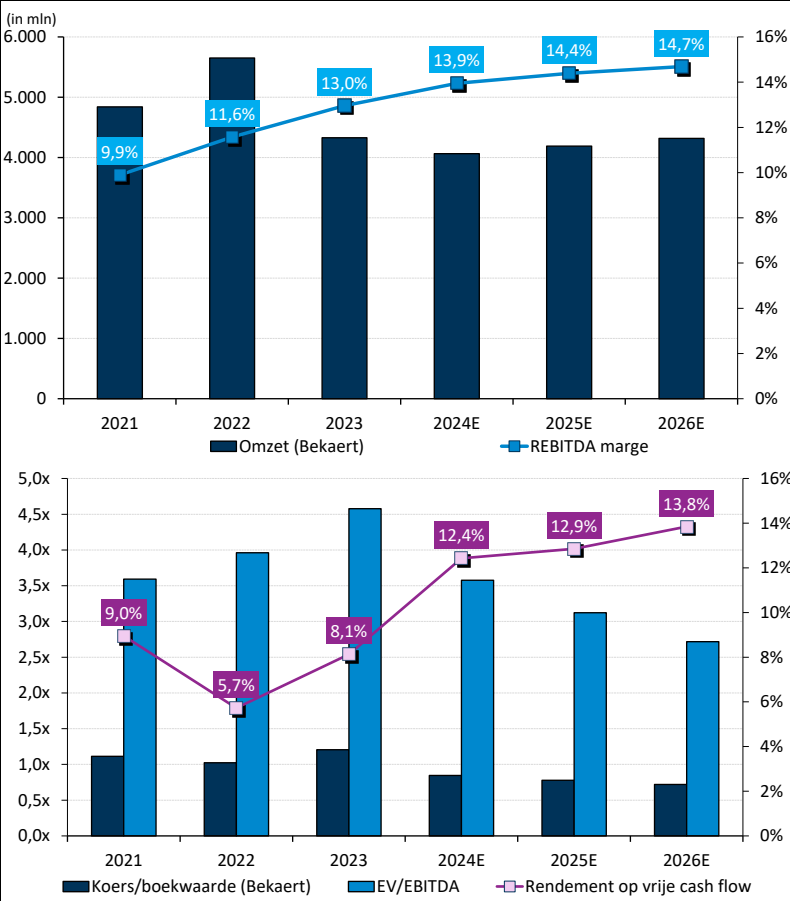
|                        |            |       |         |          | 2024  | 2025   | 2024  | 2025   | 2024   | 2025   | 2024    | 2025   |
|------------------------|------------|-------|---------|----------|-------|--------|-------|--------|--------|--------|---------|--------|
| Bedrijf                | Advies     | Koers | Koersdo | Potentie | ROE   | Columi | ROCE  | Columi | FCF %  | Columi | EV/EBIT | Columi |
| IBA                    | Buy        | 13,36 | 18      | 35%      | 6,9%  | 29,4%  | 6,3%  | 21,6%  | -21,3% | -4,6%  | 14,78x  | 7,05x  |
| Melexis                | Accumulate | 72,05 | 110     | 53%      | 32,7% | 30,2%  | 29,3% | 31,0%  | 6,8%   | 6,9%   | 8,93x   | 7,93x  |
| Miko                   | Accumulate | 50    | 67      | 34%      | 5,5%  | 6,0%   | 6,4%  | 6,8%   | -11,6% | 10,4%  | 2,65x   | 2,42x  |
| NN Group               | Buy        | 43,78 | 55      | 26%      | #N/A  | #N/A   | #N/A  | #N/A   | #N/A   | #N/A   | #N/A    | #N/A   |
| Ontex                  | Buy        | 8,74  | 12      | 37%      | 10,3% | 8,5%   | 12,1% | 12,9%  | 8,2%   | 7,0%   | 6,00x   | 5,42x  |
| Smartphoto Group       | Buy        | 24,1  | 38      | 58%      | 15,3% | 16,2%  | 44,6% | 60,8%  | 7,9%   | 7,8%   | 4,49x   | 3,96x  |
| TKH Group              | Buy        | 37,34 | 55      | 47%      | 6,8%  | 9,4%   | 8,0%  | 10,7%  | 3,7%   | 10,0%  | 7,75x   | 6,14x  |
| X Fab Silicon Foundrie | #N/A       | #N/A  | #N/A    | #N/A     | #N/A  | #N/A   | #N/A  | #N/A   | -49,9% | -7,1%  | 3,63x   | 2,77x  |



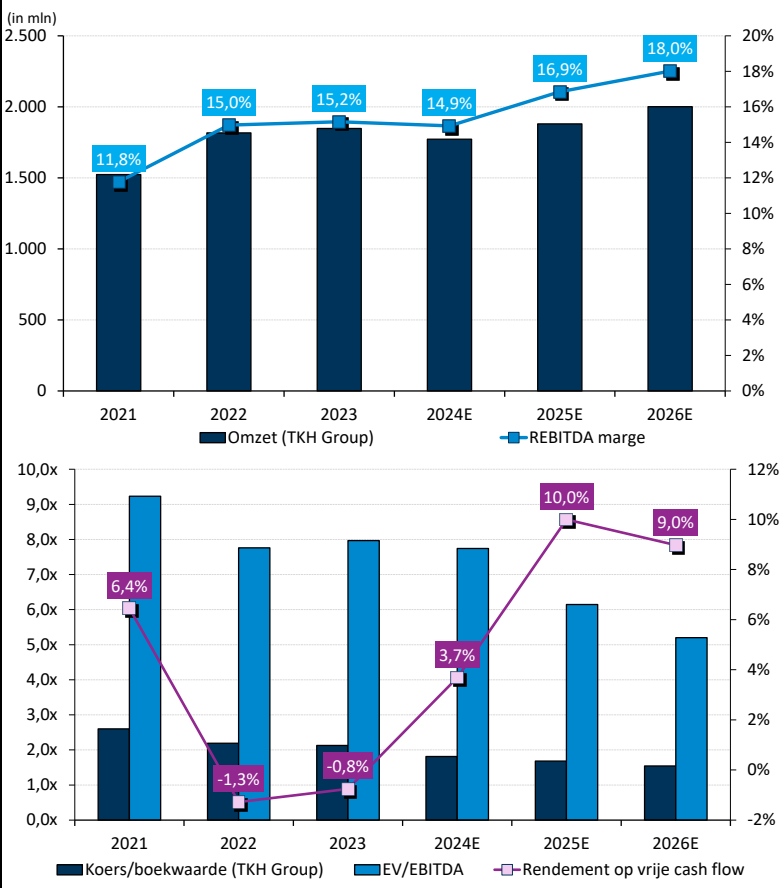
|                         | 2023    | 2024(E) | 2025(E)  | 2026(E) |
|-------------------------|---------|---------|----------|---------|
| Omzet (milj.)           | 7.983,6 | 8.103,3 | 8.203,4  | 8.476,9 |
| REBITDA (milj.)         | 663,0   | 856,7   | 696,1    | 725,2   |
| REBITDA marge           | 8,3%    | 10,6%   | 8,5%     | 8,6%    |
| Netto resultaat (milj.) | 504,7   | 422,9   | 607,1    | 740,3   |
| Koers/winst             | 13,0x   | 13,7x   | 13,7x    | 11,5x   |
| EV/EBITDA               | 14,2x   | 15,8x   | 18,7x    | 17,1x   |
| Koers/boek              | 2,7x    | -38,3x  | 53,1x    | 12,7x   |
| % (vrije cash)          | 2,7%    | 5,0%    | 4,1%     | 4,3%    |
| % (eigen vermogen)      | 22,1%   | 46,5%   | -1984,3% | 174,7%  |
| % (ingezet vermogen)    | 10,9%   | 14,4%   | 20,7%    | 20,0%   |
| % (dividend, bruto)     | 2,1%    | 1,1%    | 1,4%     | 1,7%    |
| Nettoschuld (€m)        | 868,5   | 2.386,0 | 2.062,6  | 1.650,3 |
| Schuldgraad             | 1,3x    | 2,8x    | 3,0x     | 2,3x    |
| Omzetgroei (j/j)        | 69,3%   | 1,5%    | 1,2%     | 3,3%    |
| REBITDA-groei (j/j)     | 111,6%  | 29,2%   | -18,7%   | 4,2%    |
| Netto winstgroei (j/j)  | 49,1%   | -16,2%  | 43,5%    | 21,9%   |



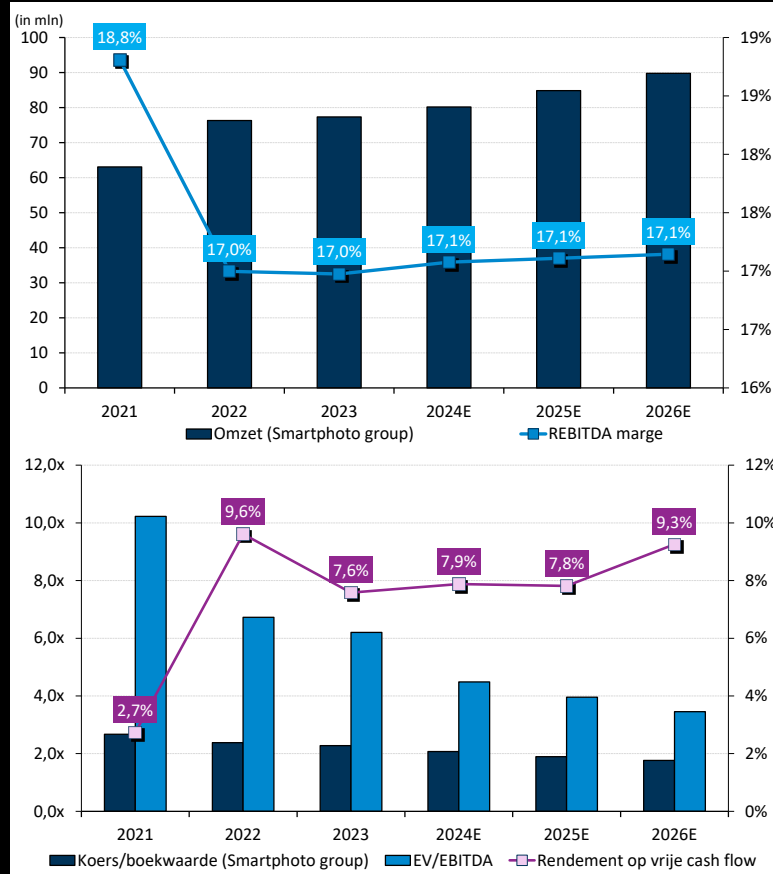
|                         | 2023    | 2024(E) | 2025(E) | 2026(E) |
|-------------------------|---------|---------|---------|---------|
| Omzet (milj.)           | 4.327,9 | 4.065,3 | 4.189,2 | 4.317,7 |
| REBITDA (milj.)         | 561,0   | 567,1   | 602,9   | 634,1   |
| REBITDA marge           | 13,0%   | 13,9%   | 14,4%   | 14,7%   |
| Netto resultaat (milj.) | 254,6   | 276,8   | 300,3   | 318,2   |
| Koers/winst             | 8,6x    | 6,7x    | 6,3x    | 5,9x    |
| EV/EBITDA               | 4,6x    | 3,6x    | 3,1x    | 2,7x    |
| Koers/boek              | 1,2x    | 0,8x    | 0,8x    | 0,7x    |
| % (vrije cash)          | 8,1%    | 12,4%   | 12,9%   | 13,8%   |
| % (eigen vermogen)      | 13,9%   | 12,9%   | 12,6%   | 12,3%   |
| % (ingezet vermogen)    | 11,9%   | 11,4%   | 11,7%   | 12,1%   |
| % (dividend, bruto)     | 3,9%    | 5,3%    | 5,6%    | 5,8%    |
| Nettoschuld (€m)        | 266,0   | 201,5   | 52,0    | -112,7  |
| Schuldgraad             | 0,5x    | 0,4x    | 0,1x    | -0,2x   |
| Omzetgroei (j/j)        | -23,4%  | -6,1%   | 3,0%    | 3,1%    |
| REBITDA-groei (j/j)     | -14,2%  | 1,1%    | 6,3%    | 5,2%    |
| Netto winstgroei (j/j)  | -5,3%   | 8,7%    | 8,5%    | 6,0%    |



|                         | 2023    | 2024(E) | 2025(E) | 2026(E) |
|-------------------------|---------|---------|---------|---------|
| Omzet (milj.)           | 1.847,5 | 1.772,2 | 1.880,1 | 2.000,7 |
| REBITDA (milj.)         | 280,2   | 264,5   | 316,8   | 360,4   |
| REBITDA marge           | 15,2%   | 14,9%   | 16,9%   | 18,0%   |
| Netto resultaat (milj.) | 165,7   | 98,7    | 121,7   | 152,2   |
| Koers/ winst            | 13,2x   | 16,0x   | 11,5x   | 9,4x    |
| EV/EBITDA               | 8,0x    | 7,7x    | 6,1x    | 5,2x    |
| Koers/boek              | 2,1x    | 1,8x    | 1,7x    | 1,5x    |
| % (vrije cash)          | -0,8%   | 3,7%    | 10,0%   | 9,0%    |
| % (eigen vermogen)      | 10,7%   | 6,8%    | 9,4%    | 11,7%   |
| % (ingezet vermogen)    | 10,8%   | 8,0%    | 10,7%   | 13,1%   |
| % (dividend, bruto)     | 3,9%    | 4,5%    | 3,6%    | 4,5%    |
| Nettoschuld (€m)        | 554,5   | 567,8   | 465,5   | 393,1   |
| Schuldgraad             | 2,0x    | 2,1x    | 1,5x    | 1,1x    |
| Omzetgroei (j/j)        | 1,7%    | -4,1%   | 6,1%    | 6,4%    |
| REBITDA-groei (j/j)     | 3,0%    | -5,6%   | 19,8%   | 13,7%   |
| Netto winstgroei (j/j)  | 20,8%   | -40,5%  | 23,3%   | 25,1%   |



|                         | 2023  | 2024(E) | 2025(E) | 2026(E) |
|-------------------------|-------|---------|---------|---------|
| Omzet (milj.)           | 77,3  | 80,2    | 84,8    | 89,8    |
| REBITDA (milj.)         | 13,1  | 13,7    | 14,5    | 15,4    |
| REBITDA marge           | 17,0% | 17,1%   | 17,1%   | 17,1%   |
| Netto resultaat (milj.) | 6,9   | 7,3     | 7,7     | 8,3     |
| Koers/winst             | 14,8x | 11,9x   | 11,2x   | 10,5x   |
| EV/EBITDA               | 6,2x  | 4,5x    | 4,0x    | 3,5x    |
| Koers/boek              | 2,3x  | 2,1x    | 1,9x    | 1,8x    |
| % (vrije cash)          | 7,6%  | 7,9%    | 7,8%    | 9,3%    |
| % (eigen vermogen)      | 14,2% | 15,3%   | 16,2%   | 15,9%   |
| % (ingezet vermogen)    | 35,7% | 44,6%   | 60,8%   | 65,1%   |
| % (dividend, bruto)     | 3,7%  | 4,8%    | 5,3%    | 5,8%    |
| Nettoschuld (€m)        | -19,7 | -23,9   | -27,9   | -32,2   |
| Schuldgraad             | -1,5x | -1,7x   | -1,9x   | -2,1x   |
| Omzetgroei (j/j)        | 1,4%  | 3,7%    | 5,8%    | 5,8%    |
| REBITDA-groei (j/j)     | 1,2%  | 4,3%    | 6,0%    | 6,0%    |
| Netto winstgroei (j/j)  | 26,2% | 4,8%    | 6,7%    | 6,7%    |



|                         | 2023     | 2024(E)  | 2025(E)  | 2026(E)  |
|-------------------------|----------|----------|----------|----------|
| Netto boekwaarde p.a.   | 112,6    | 117,3    | 122,4    | 127,7    |
| Bruto premie-inkomst    | 15.703,5 | 15.809,5 | 16.125,7 | 16.190,2 |
| Claims ratio            | 69%      | 69%      | 69%      | 69%      |
| Combined ratio          | 96%      | 96%      | 96%      | 95%      |
| % (eigen vermogen)      | 19,5%    | 13,2%    | 11,8%    | 11,8%    |
| % (aangepaste ROE)      | 8,1%     | 8,2%     | 6,3%     | 5,4%     |
| Koers/winst             | 6,91     | 7,37     | 7,89     | 8,45     |
| Koers/winst (verwaterd) | 6,3x     | 5,9x     | 5,5x     | 5,2x     |
| Dividend p.a.           | 3,20     | 3,25     | 3,40     | 3,40     |
| Dividend rendement      | 7,3%     | 7,5%     | 7,8%     | 7,8%     |

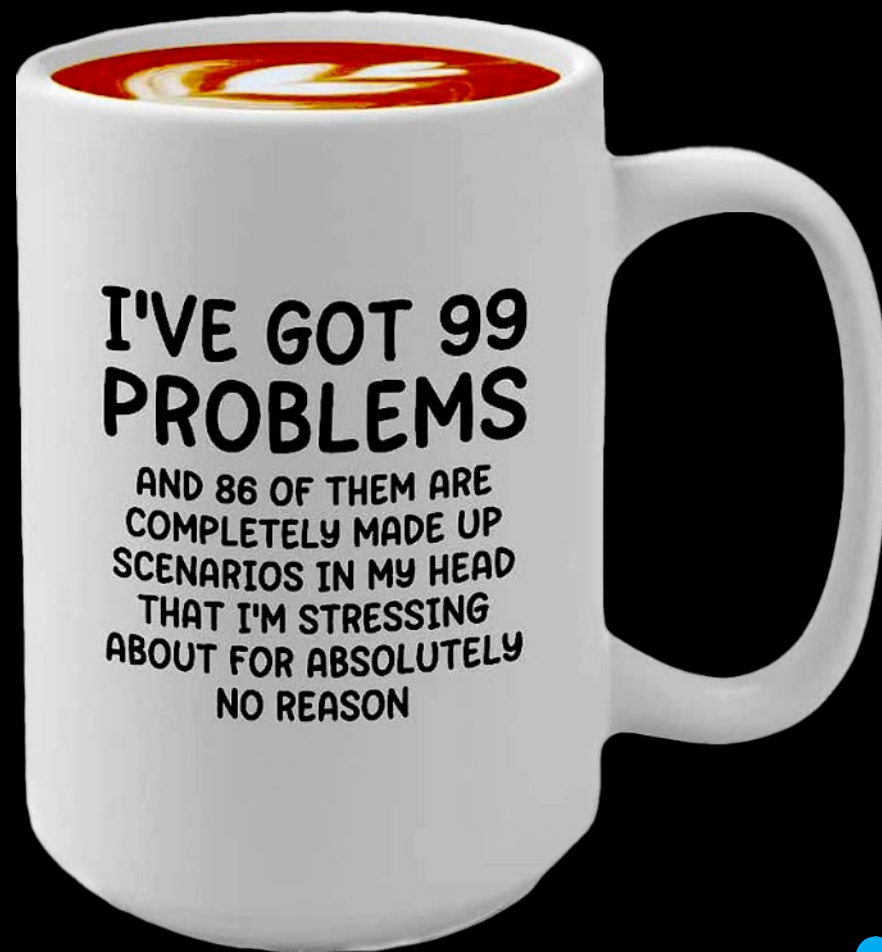


# 99 problems, maar hoop primeert

- Rentenormalisatie zet **dividenden** in de kijker
- Seculiere **groeimotoren** blijven onder stroom (ETF)
- **Grondstoffen** als contra-cyclische hedge
- **Private Equity** is here to stay (buyouts, IPO's, ...)
- De **AI-trend** is nog lang niet over
- Parels te over in **België en NL** (voor de geduldigen)



99 problems,  
maar hoop primeert





# 99 problems

en misschien nog meer vragen!

VFB Trefpunt Gent  
Artevelde – 8 oktober 2024

Tom Simonts  
Senior financial economist

