

VFB Happening

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Forward Looking Statements

This presentation contains forward-looking statements (including forward-looking statements relating to VASCO's acquisition of Silanis Technology) within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. These forward-looking statements (1) are identified by use of terms and phrases such as "expect", "believe", "will", "anticipate", "emerging", "intend", "plan", "could", "may", "estimate", "should", "objective", "goal", "possible", "potential", "project" and similar words and expressions, but such words and phrases are not the exclusive means of identifying them, and (2) are subject to risks and uncertainties and represent our present expectations or beliefs concerning future events. VASCO cautions that the forward-looking statements are qualified by important factors that could cause actual results to differ materially from those in the forward-looking statements. These risks, uncertainties and other factors include the risk related to VASCO's ability to integrate Silanis into the business of VASCO successfully and the amount of time and expense spent and incurred in connection with the integration; the risk that the revenue synergies, cost savings and other economic benefits that VASCO anticipates as a result of the acquisition are not fully realized or take longer to realize than expected; and the risks, uncertainties and other factors that have been described in our Annual Report on Form 10-K for the year ended December 31, 2014, which include, but are not limited to, (a) risks of general market conditions, including currency fluctuations and the uncertainties resulting from turmoil in world economic and financial markets, (b) risks inherent to the computer and network security industry, including rapidly changing technology, evolving industry standards, increasingly sophisticated hacking attempts, increasing numbers of patent infringement claims, changes in customer requirements, price competitive bidding, and changing government regulations, and (c) risks specific to VASCO, including, demand for our products and services, competition from more established firms and others, pressures on price levels and our historical dependence on relatively few products, certain suppliers and certain key customers. Thus, the results that we actually achieve may differ materially from any anticipated results included in, or implied by these statements. Except for our ongoing obligations to disclose material information as required by the U.S. federal securities laws, we do not undertake any obligations or have any intention to release publicly any revisions or updates to any forward-looking statements to reflect events or circumstances in the future or to reflect the occurrence of unanticipated events or for any other reason.

Company Highlights

Listed on NASDAQ in 1997



21% Compound **Annual Growth Rate** in Revenue from 2004-2015



52 Consecutive Quarters of Profitability

Company Highlights

10K+

Customers in more
than **100 countries**

More than half
of the top

100

Global Banks

1.7K+

Financial Institutions
rely on VASCO

More than

250M

Authenticators sold

Global Company



Key Growth Drivers

1. **The frequency and sophistication of hacking attacks** continues to increase.
2. **High-profile breaches** have brought security to the **C-Level** and Board of Directors.
3. **Regulations to protect** consumer **transactions** and **personal privacy**.
4. **Mobile phones** have become **the device of choice** for consumer banking.
5. **Increasing demand** for frictionless, **transparent security**.
6. **Emerging need** to **sign, send, and manage documents** electronically.

Market Segments

Banking Security:

Retail Accounts
Commercial Accounts
Employee Access



Application Security:

Stand-alone application
SDK for app integration

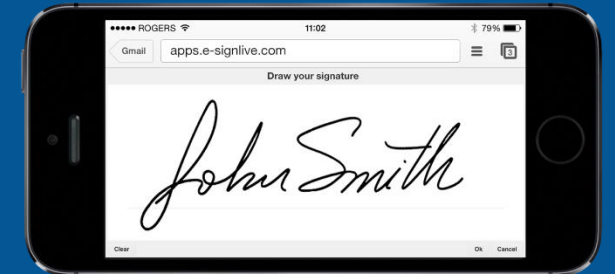
Enterprise Security:

Remote access
Employee network access



eSignatures for Digitized Business Transactions:

For every size business in
every vertical market



Financial Institution Customers

A world leader in two-factor authentication and transaction signing for financial institutions

More than half of the top 100 global banks rely on VASCO solutions to prevent fraud

More than 1,700 banking customers

Bank of America 

usbank



 Rabobank

Deutsche Bank 

 Bank of Tokyo-Mitsubishi UFJ

 SUNTRUST

HSBC 

 Santander

 KBC

citibank

MIZUHO

 SMFG

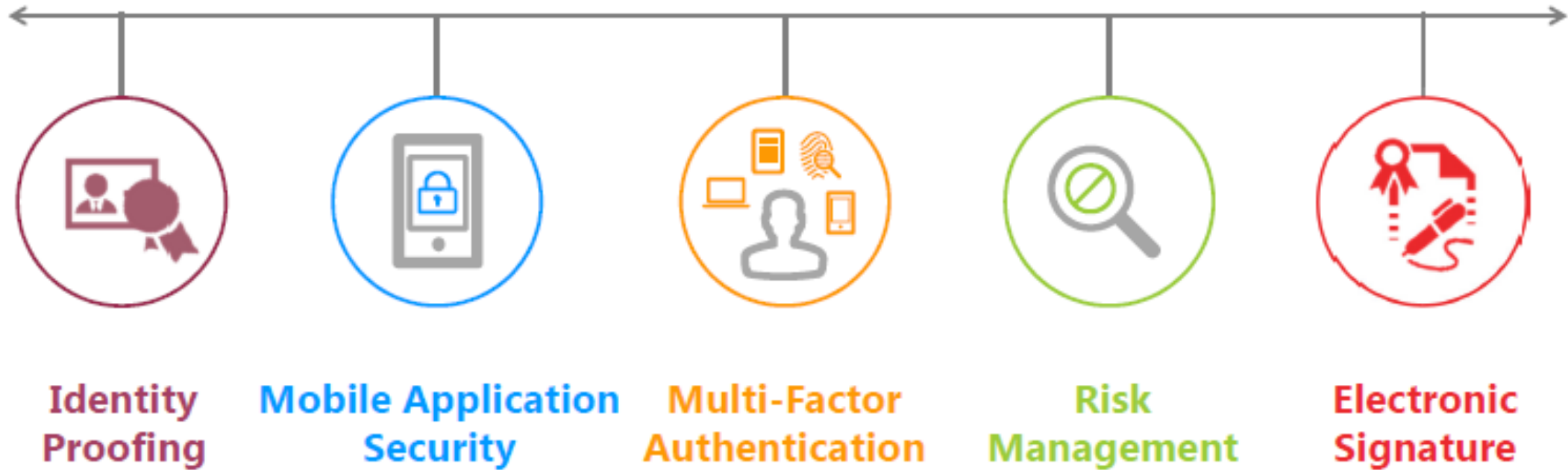
 RBC Royal Bank

ING 



BNP PARIBAS
FORTIS

Product strategy



VASCO Strategy: Leverage new technology to deliver higher levels of security and fraud prevention that are frictionless and transparent to the end user, and that enable new business capabilities and efficiencies.

VASCO solutions

Key Product Initiatives for 2016



**Cronto
Technology**



**DIGIPASS
for Apps**



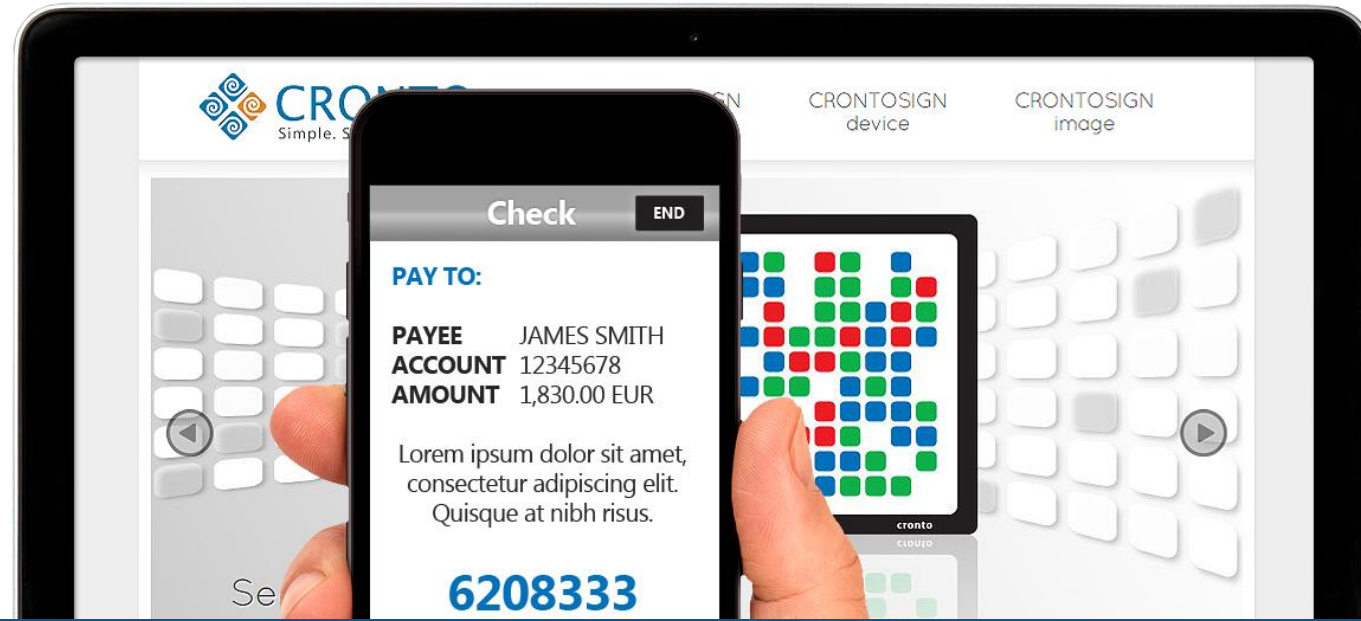
**IDENTIKEY Risk
Manager - Intelligent
Fraud Prevention**



**eSignLive
e-Signature and
Digital Transaction
Management**

Cronto Visual Authentication

How It Works



1

CLICK

Bank generates the Cronto hi-res color QR code and the Customer takes a photo of the screen

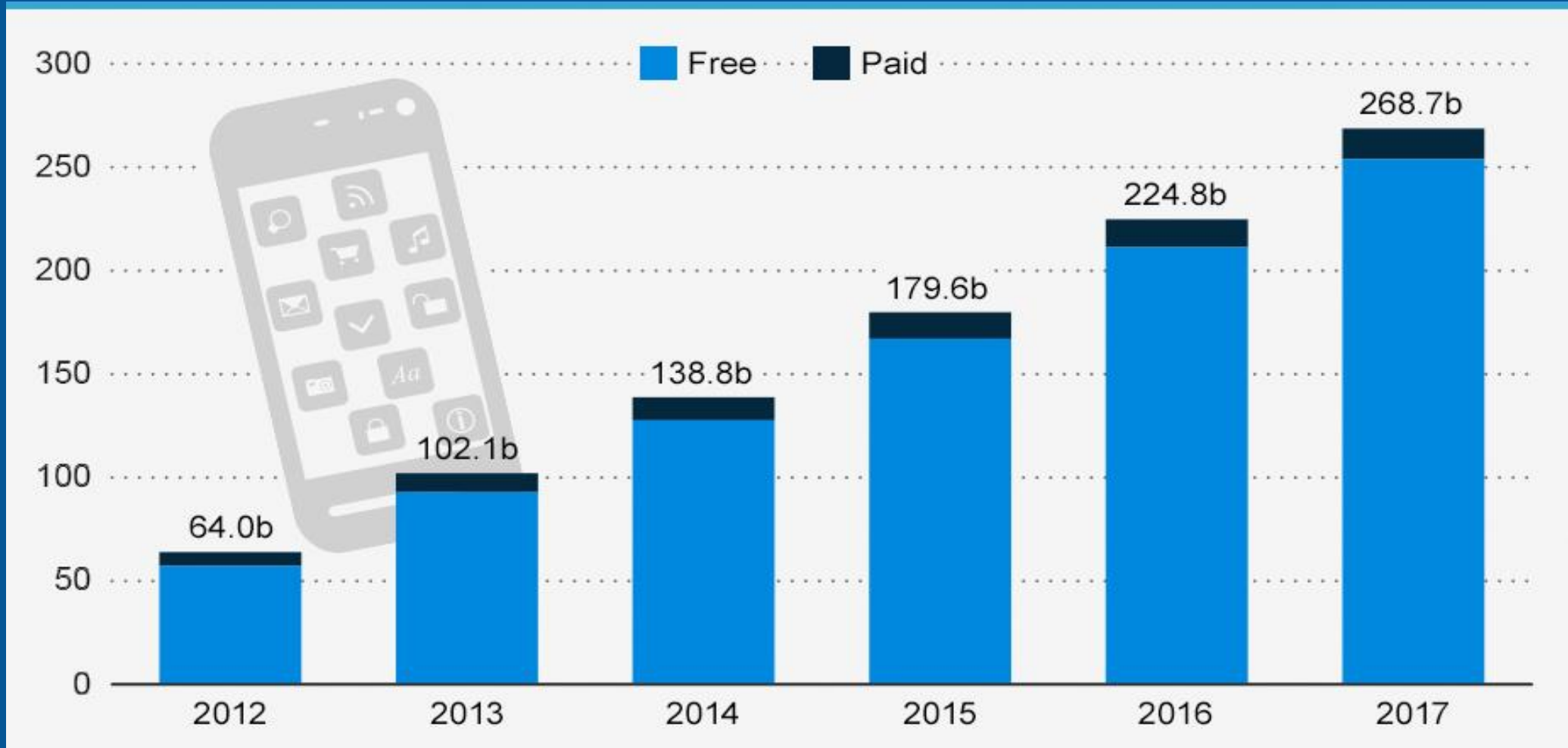
2

CHECK

Customer checks payment details on the phone comparing to the web page and enters the authorization code if details are correct.

DIGIPASS for Apps - Mobile Application Protection

By 2017, more than a quarter-trillion mobile apps will be downloaded each year



Mobile Application Protection – Beyond Authentication

DIGIPASS for Apps/Mobile

Allows any developer to **integrate security features** into their application

Developers focus on their application and **outsource the security to VASCO**

Comprehensive and growing library of **essential security functions**



IDENTIKEY Risk Manager

Risk-Based Authentication and Fraud Prevention

Contextual analysis to apply the appropriate level of security

Real-time analysis and intelligent decision engine focusing on:

- Web and mobile application login
- Financial transactions via online and mobile channels
- Monitoring non-monetary events such as change of address
- Identification of accounts that demonstrate abnormal characteristics for the prevention of money laundering



Silanis Acquisition Benefits

eSignLive is **one of the leading e-signature solutions.**

Leverages VASCO's established worldwide presence, large global banks, and strong customer relationships.

Demand for e-signatures is **growing at around 50%.⁽¹⁾**

Extension of VASCO's commitment to protect and facilitate online and mobile transactions.

Accelerates transition to a **recurring revenue model.**

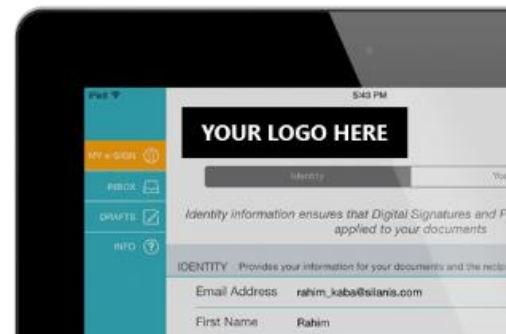
Provides VASCO **additional resources in North America.**



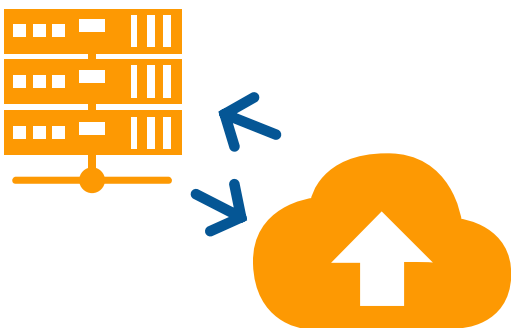
“ Mobile transactions will push e-signature authentication to the device, with Europe leading the way in innovation. – Craig Le Clair, Principal Analyst ”
Forrester Research, October, 2015

Distinct Competitive Advantages

1. Full white-label option

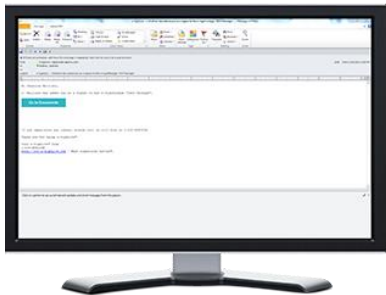


2. Implement on-premises or in the cloud

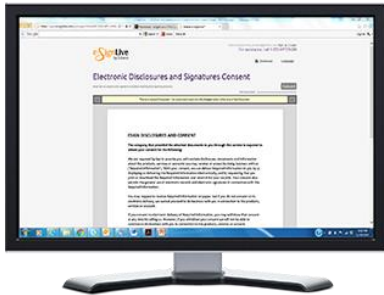


3. Active audit trail for heightened protection

00:12



00:34



01:04



01:59



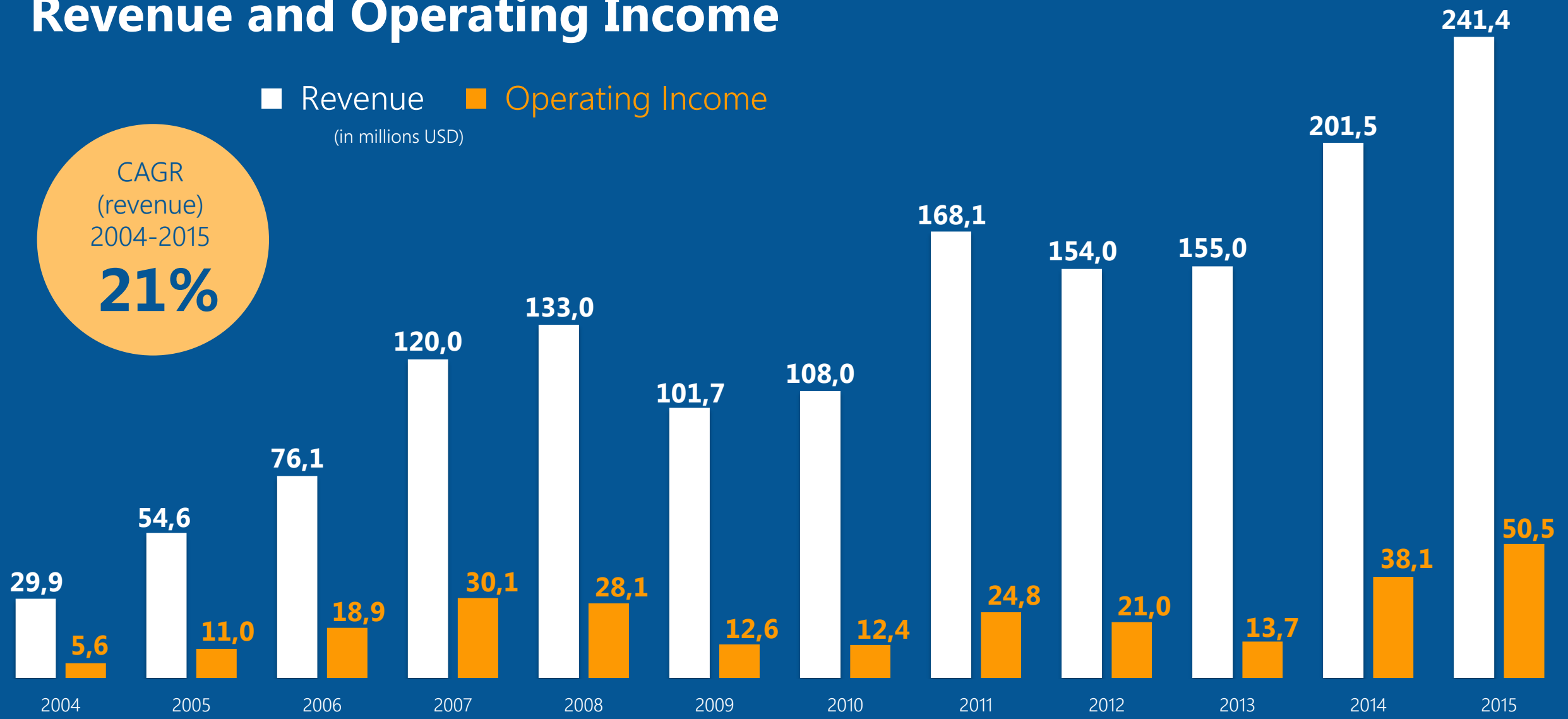
FINANCIAL INFORMATION

Historical Overview

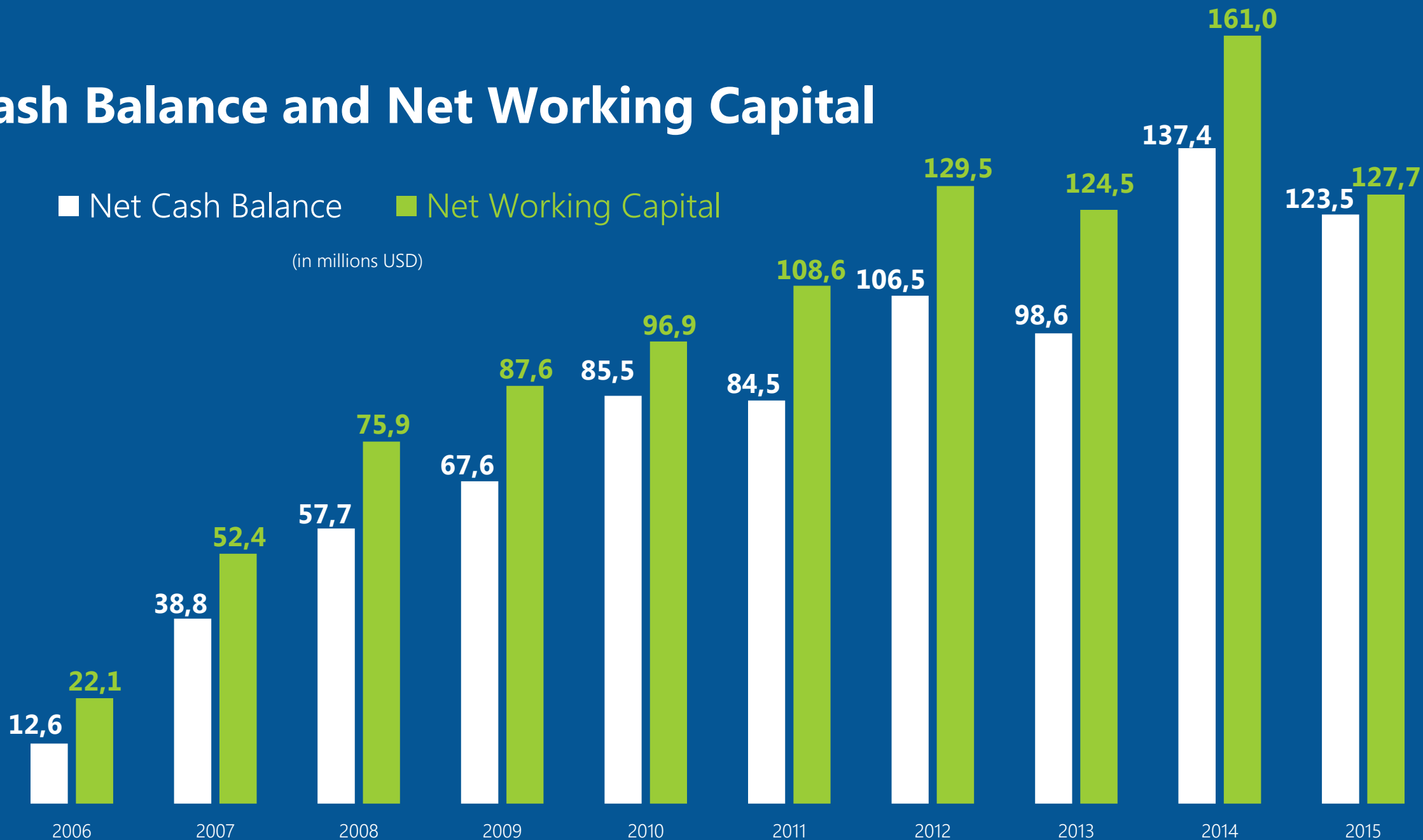
Revenue and Operating Income

■ Revenue ■ Operating Income
(in millions USD)

CAGR
(revenue)
2004-2015
21%



Cash Balance and Net Working Capital



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