



**GLOBAL GRAPHICS®**

The power behind the press

# About Global Graphics

2002



Hardware  
division sold

2003



XPS with  
Microsoft

2008



Gary Fry  
appointed CEO

2012



Multi-high speed  
digital contracts

2014



Contract with  
global office printer  
manufacturer

2015



RTI acquisition



URW++  
acquisition

2016



Packaging & deco  
show rapid growth



Meteor Inkjet  
acquisition



# About Global Graphics



Office Document Applications



High Speed Digital Printing



Traditional Graphic Arts

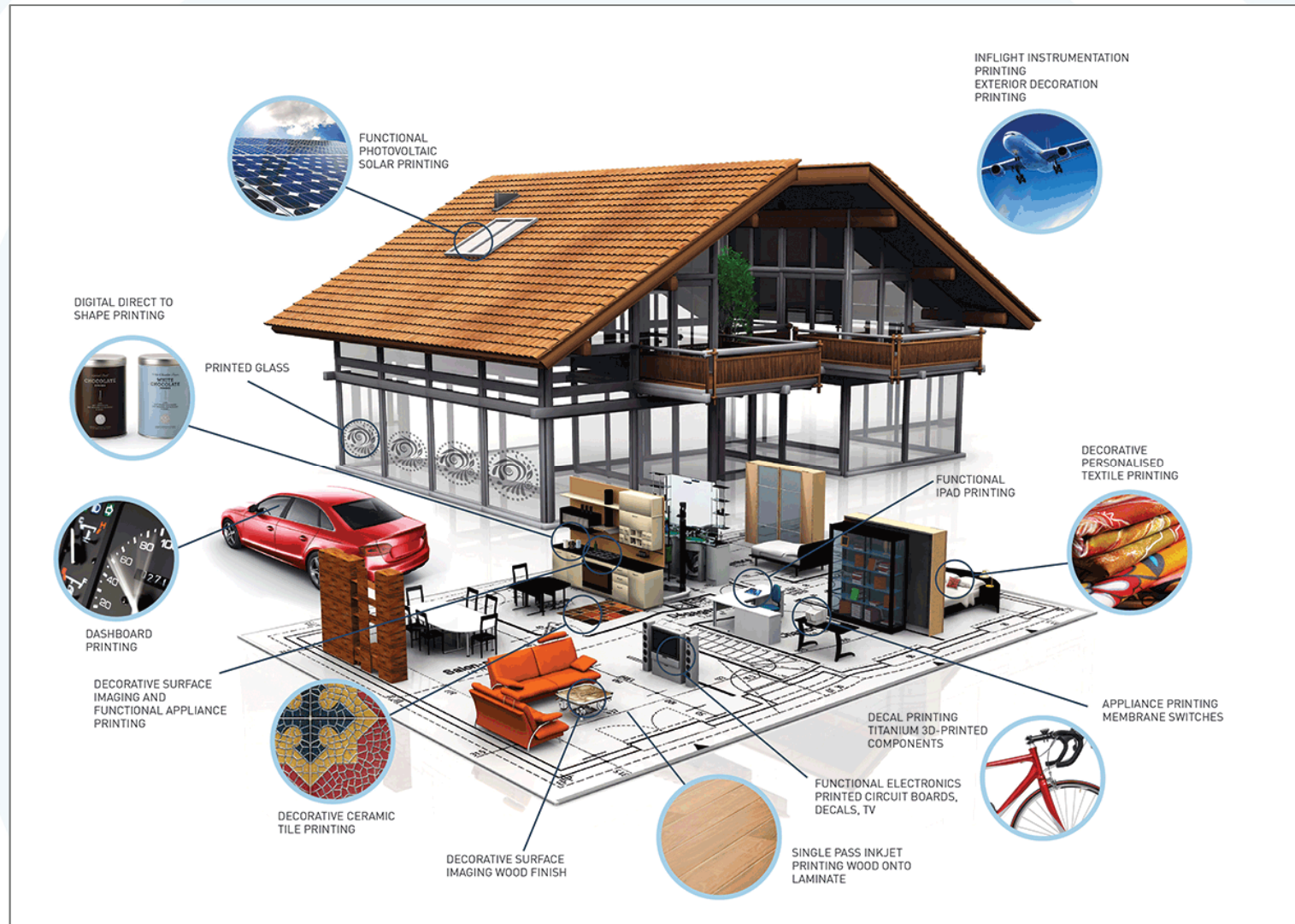


In-House Printing

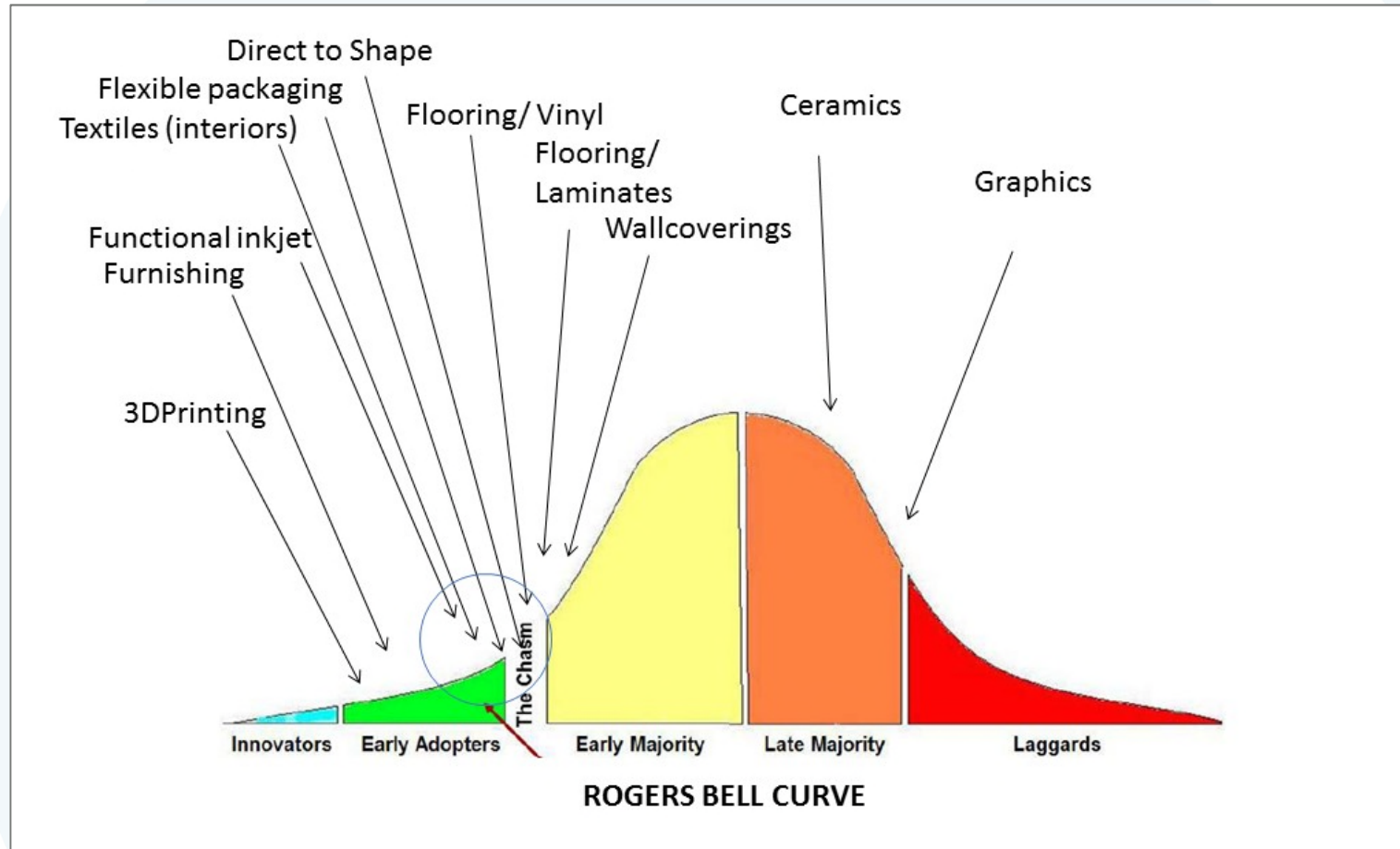


Advances in inkjet technology  
see rapid growth outside  
of commercial printing

# Why is digital printing growing? It's not about paper!



# Adoption and growth of inkjet technology



Courtesy of InPrint

# Growth in inkjet sectors by hardware revenue

Sector	2015	2020	CAGR
Labels	\$158,535,544	\$443,729,070	23%
Packaging: coding and graphics	\$9,730,125	\$53,138,413	40%
Direct to garment	\$109,147,747	\$154,023,323	7%
Textiles	\$370,400,843	\$764,707,177	16%
Rapid prototyping (3D printing)	\$124,711,750	\$238,092,502	14%

Source: IT Strategies *Digital Industrial, Communications, Graphics Print & High Volume Inkjet* Dec 2016



# About Global Graphics

ur strategy:

To provide critical components to manufacturers of digital presses

To provide superior quality and engineering

To increase customer acquisition in the inkjet market

To provide revenue commitment as this business develops



# Global Graphics digital print customers



Plus many others still under NDA

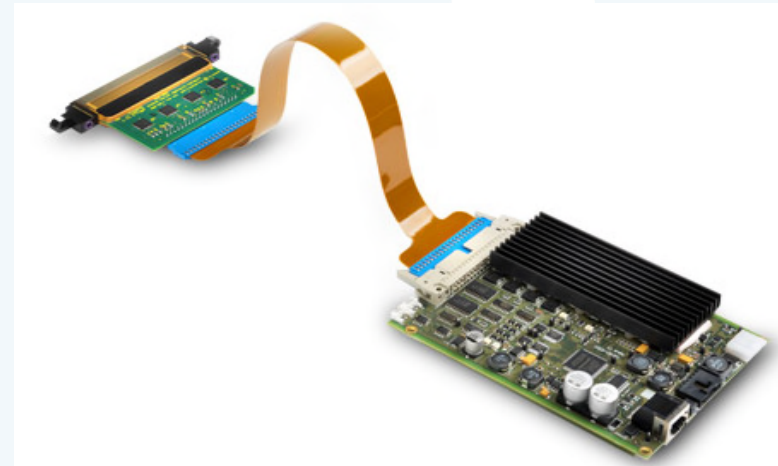
# Meteor Inkjet acquisition

Design and manufacture printhead driver systems for industrial inkjet printers

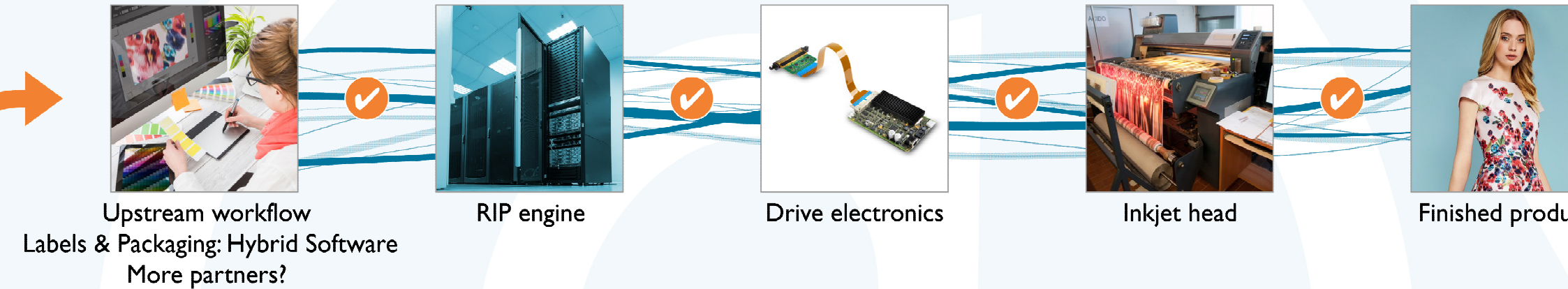
Growing 37% CAGR for the last 10 years

Close fit with our strategic focus on high-speed digital inkjet

Add c. 10 new customers per year



# Where does our technology fit?



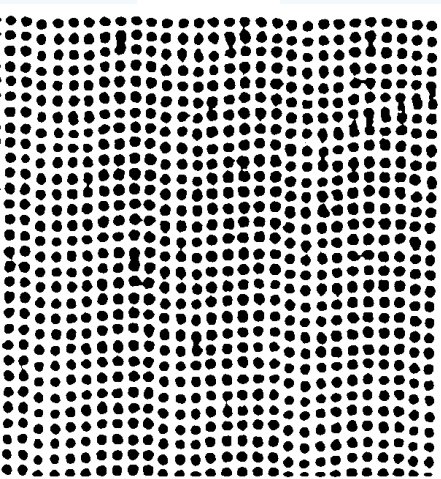
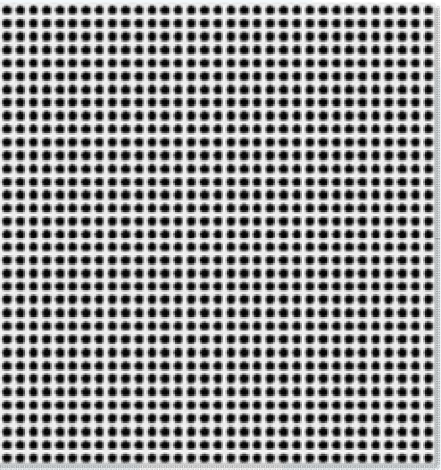
There are multiple entry points for customers

We have more value to offer

Greater % of the retail sale is accessible



# Technology innovation # 1



“Inkjet printing at speed is like high level bombing in a gale!”

*A customer*

# Technology innovation #2



# Financial performance

## Our recent published performance

Year ended 31 December

	2016 €000s	2015 €000s	2014 €000s
	(except per share data in Euro)		
<b>Sales</b>	<b>16,033</b>	<b>15,265</b>	<b>11,355</b>
<b>Operating (loss)/profit</b>	<b>(674)</b>	<b>1,126</b>	<b>1,182</b>
<b>Adjusted operating profit</b>	<b>3,013</b>	<b>3,215</b>	<b>2,157</b>
<b>Net profit</b>	<b>596</b>	<b>1,901</b>	<b>1,634</b>
<b>Adjusted net profit</b>	<b>3,670</b>	<b>3,597</b>	<b>2,474</b>
<b>Basic earnings per share in Euro</b>	<b>0.05</b>	<b>0.18</b>	<b>0.16</b>
<b>Adjusted earnings per share in Euro</b>	<b>0.33</b>	<b>0.34</b>	<b>0.25</b>
<b>Shareholders' equity</b>	<b>20,424</b>	<b>21,119</b>	<b>15,754</b>
<b>Net cash at year end date</b>	<b>4,639</b>	<b>4,235</b>	<b>4,161</b>
<b>Total assets</b>	<b>29,141</b>	<b>24,865</b>	<b>18,358</b>

Adjusted profit removes the effect of in-house R&D capitalisation & amortisation, share-based payments and amortisation of intangible assets acquired through acquisition



# Summary

Inkjet is a rapidly growing market

We're a leader in our capability

We have the ability to offer a partial or complete solution

There is significant earnings potential

