

Expert Tips Days

29 September 2018

Michaël Dillen
CLO
VP Corporate Development

## Management team - Co-founders



François Fornieri Chief Executive Officer Co-founder

- Over 30 years in the Pharma industry
- Founder & CEO of Uteron Pharma (sold to Watson/Actavis)
- Master in Chemical Engineering



Jean-Michel Foidart Scientific Committee & Board member Co-Founder

- Former CSO of Uteron Pharma & Actavis Belgium
- Former Head of the Gynecology and Obstetrics Department of the University of Liège
- MD & PhD in Cell Biology & Biochemistry



### Expert in Women's Health

re-energizing the \$22bn Contraceptive and \$8.6bn Menopause market\*

Estetrol (E4) mithracdmo Complex Therapeutics

- 1. Highly innovative new approaches based on E4, a native estrogen with improved benefit/risk profile
- 2. Complex Therapeutics: leveraging polymer science & formulation expertise to develop complex generics
- 3. Powered by Mithra CDMO (Contract Development & Manufacturing Organization)

\*Based on Datamonitor 2014; Transparency Market Research 2017...



#### Advanced pipeline offering multiple mid-to near-term catalysts

	Product	Indication	Ph1	Ph2	Ph3		Next milestone
E4*	Estelle®	Contraception					PhIII results US/Canada Q1 2019
	Donesta <sup>®</sup>	Menopause					Phase III submission H2 2019
	*Preclinical: N	europrotection (ODD in	n neonatal encephalopathy)				
			PK/PD	BioEq	Filing	Market Approval	Next milestone
Complex Therapeutics	Myring™	Contraception				·	MA's EU Q3 2018; MA US H1 2019
	Zoreline®	Cancer					Q4 2018: PK results
	Tibelia®*	Menopause					2018: Additional launches



#### Answer from nature with unique potential

E4: **native estrogen** produced by **human fetus** around week 9

Fetal plasma levels 12x higher than those of mother

E4's broad potential for use in Women's Health validated in **multiple** peer-reviewed academic journals<sup>1-8</sup>

E4-based programs protected by **29 patent families**, including synthesis pathway until 2032

<sup>1</sup> Kluft C et al., Contraception 2016.; 2 Gerard C et al., Oncotarget 2015;6(19):17621-36.; 3 Visser M et al., Horm Mol Biol Clin Invest. 2012;9:95-103.; 4 Visser M et al., Climacteric 2008; 11 Suppl 1:64-8.; 5 Mawet M et al., Eur. J. Contracept. Reprod. Healthcare 2015:1-13.; 6 Apter D. et al., Contraception 2016;94(4):366-73; 7 Abot et al., EMBO 2014: 6 (10); 8 Apter et al., Eur. J. Contracept. Reprod. Healthcare 2017:22(4)



## Unmet clinical need potentially addressed by E4

- + Favorable VTE risk profile1,#
- + Favorable drug-drug interaction profile4
- + Minimal increase of triglycerides<sup>5, 1</sup>
- + Lower **breast** pain<sup>6</sup> and lower **carcinogenic** potential in the presence of E2,2,3,7
- + Good **user acceptability**, body weight control, excellent cycle control, improved spotting and general well-being<sup>6,8</sup>

Excellent safety and efficacy results for Estelle® (15 mg E4/3mg DRSP) & Donesta® (E4 alone)

1 Kluft C et al., Contraception 2016.; 2 Gerard C et al., Oncotarget 2015;6(19):17621-36.; 3 Visser M et al., Horm Mol Biol Clin Invest. 2012;9:95-103.; 4 Visser M et al., Climacteric 2008; 11 Suppl 1:64-8.; 5 Mawet M et al., Eur. J. Contracept. Reprod. Healthcare 2015:1-13.; 6 Apter D. et al., Contraception 2016;94(4):366-73; 7 Abot et al., EMBO 2014: 6 (10); 8 Apter et al., Eur. J. Contracept. Reprod. Healthcare 2017:22(4)

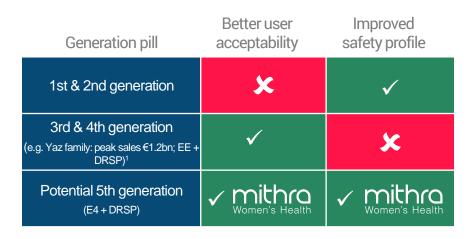


#### Estelle®

# Estelle® for Contraception, a \$22bn blockbuster market<sup>1</sup>

#### Regulators are encouraging new approaches through

non-reimbursement, market withdrawal and warnings for existing products









27%
use no contraceptive at all<sup>2</sup>



30% of US women not taking pill mainly due to safety or convenience<sup>4</sup>

<sup>&</sup>lt;sup>4</sup> K. Daniels et al., National Health Statistics report n° 62, 2013

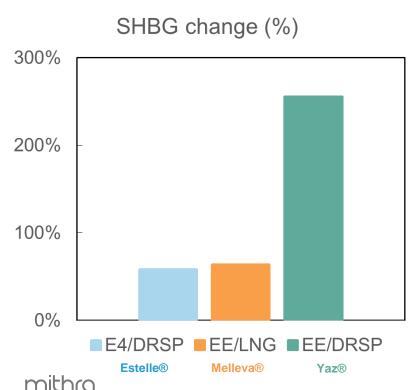


<sup>1</sup> Transparency market research 2017. \$22bn is total hormonal contraceptive market. The oral contraceptive market stands at \$9.6bn.

<sup>&</sup>lt;sup>2</sup> IMS Health Data

<sup>\* 3</sup> In the 8 biggest markets: US, France, Germany, UK, Spain, Italy, Belgium & Netherlands. United Nations, Department of Economic and Social Affairs, World Bank

#### Estelle® Phase II substudy: Reduced VTE risk profile



# Change of SHBG (Sex-hormone binding globulin) plasma levels as marker of VTE risk<sup>1</sup>

Cycle 6 – Baseline (Mean change)

- Limited impact on SHBG levels for Estelle® (E4/DRSP)
- In line with EE/LNG (Melleva®), the 'safest' 2<sup>nd</sup> generation pill
- Much lower than 4<sup>th</sup> generation benchmark EE/DRSP (Yaz®)

#### Estelle Phase III Europe/Russia: Positive Top-line results<sup>1</sup>

- Efficacy rate > 99,5 %
- Key secondary endpoints achieved:
  - Outstanding cycle control with an excellent regular bleeding pattern
  - Quality of life maintained
  - Well tolerated with no unexpected safety events<sup>2</sup>
- Estelle® Phase III study in US/Canada on track to report top-line results in Q1 2019



Ref: 1) Press Release, 8/08/18: Mithra Announces Positive Top-Line Results of Estelle® Phase III Oral Contraceptive Study in EU/Russia 2) The global safety assessment will be communicated in detail once the Phase III US/Canada study has been completed

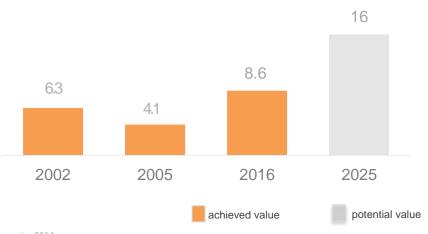


# Donesta®

#### Donesta® for Menopause, \$8.6bn blockbuster market¹

- 78%¹ of menopausal women suffer VMS (hot flushes) only 7.8% receive HT²
- Increased safety issues:
   VTE, stroke, breast cancer risks
- No new estrogen-based products for more than 10 years, but renewed interest & developments (hormonal & non-hormonal)
- \$16bn billion potential HT Market in 2025 –
   VMS potential with safer alternative

Menopause market (in \$bn)3,4



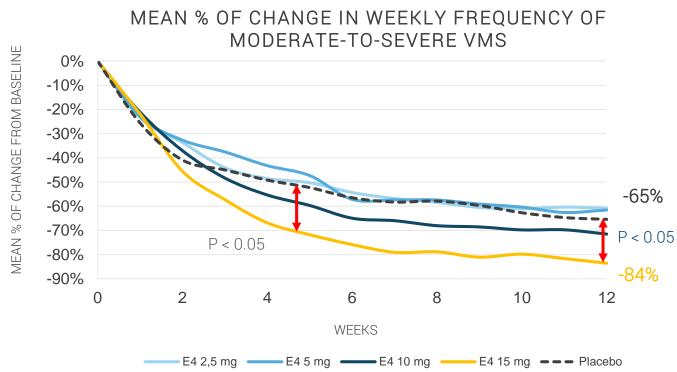
Sources: (1) Transparency Market Research 2017; (2) KBC company report Aug 2015; (3) IMS link Q2 2016; (4) Datamonitor 2014

### Donesta® Phase IIb: Positive Top-line Results — Optimal minimal dose & significant effect on VMS



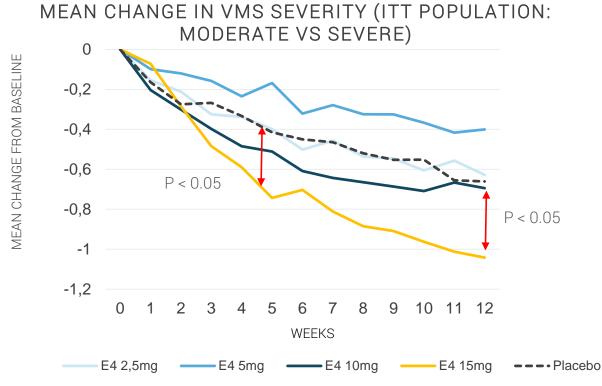
- Primary study objective reached: optimal minimal effective dose defined at 15 mg
- Frequency and severity endpoints met, despite not being powered for statistical significance:
- Proven Efficacy on secondary endpoints & promising safety profile

## Donesta® Phase IIb: Positive Top-line Results: Significant effect on frequency of hot flushes





# Donesta® Phase IIb: Positive Top-line Results: Significant effect on severity of hot flushes





#### Donesta® Phase IIb: Summary and Next steps

- Launch of both an E4 alone and a combination trial (E4 + progestin) in order to maximize market potential of Donesta
- Preparatory/bridging studies to commence as early as Q4 2018 (e.g. food effect study), followed by initiation of recruitment for Phase III trials
- Detailed Phase III design is being discussed with KOLs and agencies

Data strongly support further Donesta® development, as a unique next-generation hormone therapy



# Partnering with leaders in Women's Health at key value inflection points

	EU	US		RoW					
Estelle®		Partnering inten commercializati		Libbs It's how we treat life Brazil			nering ongoing I- SEARCHLIGH Canada		CERES pharma BeLux*
Donesta®	Partnering intended for co-development Phase III			Partnering ongoing  Fuji Pharma Co., Ltd.  Japan & ASEAN					
Myring™	Partnering discussions ongo	oing  ORIFARM  Denmark	mayne pharma	() PAS		Partnering	discussions or	ngoing	
Other products (incl. Zoreline®; Tibelia®)	Partnering discussions ongo	_	Partnering discussions ongoing				discussions or		



#### Summary Financial Information



#### IFRS P&L and cash balance (in m€, FY as of 06/30/2018)\*\*

	HY 2017	HY 2018
Revenues	12.7	12.6
R&D Expenses	(25.5)	(19.4)
G&A	(5.2)	(4.5)
Selling expenses	(2.4)	(2.4)
REBITDA	(23.2)	(11.5)
	Dec 2017	June 2018
Cash & Equivalents	36.2	85.8

- > Revenues stable:
  - Decreased Benelux sales compensated by
  - ➤ Increased Licensing revenues (Libbs Estelle)
- ➤ Costs controlled: lower R&D Expenses because end of clinical studies Phase III for Estelle
- Cash: EUR 77.5m private placement in May 2018

<sup>\*\*</sup> CEO (François Fornieri) holds warrants for 1,023,000 additional shares of Mithra



<sup>\*</sup> Shareholdership in accordance with transparency declarations received by the company and notified managers' transactions. Market Cap: €1.1bn as of June 2018 (Euronext: MITRA)

# Building a transformative Women's Health company

- Multiple prospective near- and mid-term milestones and launches to drive long-term growth
- Estelle® and Donesta® late-stage potential blockbusters built on unique E4 platform
- Acceleration of business development including partnerships for E4-based programs
- Industry partner with specialist research, development and manufacturing capabilities
- Diversified model spreads risk and maximizes product opportunities through collaborations





#### Contact Us

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# Thank you

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