



INVESTORS PRESENTATION

**OPPORTUNITY FOR
LEADERSHIP IN ALLERGY
IMMUNOTHERAPY (AIT)**

GHENT SEPTEMBER 29 2018



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1. CORPORATE

- WHO IS ASIT BIOTECH ?

2. MARKET OPPORTUNITY

- MARKET DYNAMICS
- AIT LIMITATIONS VS. GP-ASIT+™
- ADDRESSING ALL KEY STAKEHOLDER'S NEEDS

3. AIT ... THE ASIT SOLUTION

- ASIT TECHNOLOGY
- IMMUNOTHERAPY MECHANISM OF ACTION
- TECHNOLOGY & PLATFORM
- R&D PIPELINE

4. SUMMARY

CORPORATE

**WHO IS ASIT BIOTECH
?**

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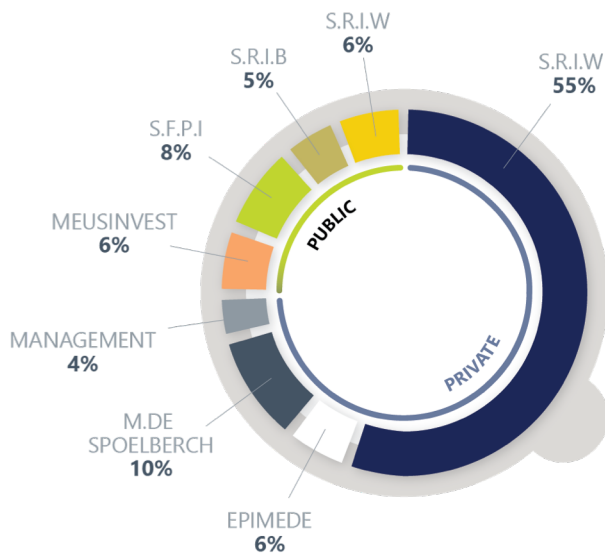


ASIT Biotech: Company Overview

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ASIT HAS **ROBUST** SCIENTIFIC AND CLINICAL SUPPORT:

26 ACTIVE AND MOTIVATED **COLLABORATORS AND**
A NETWORK OF HIGH CALIBER COLLABORATIVE CENTERS



Raised **€86** million since inception
€23.4M IPO (2016)
€15.4M private placement (2018)
€12M convertible bonds (2018)

A CLINICAL STAGE
BIOPHARMACEUTICAL COMPANY
SPECIALIZED IN ALLERGY
IMMUNOTHERAPY QUOTED ON THE
BELGIAN AND FRENCH
STOCK EXCHANGES
(EURONEXT)

MANAGEMENT

- Thierry Legon, Director & CEO
- Everard van Straten, Director & CFO
- Philippe Ghem, Chief Commercial Officer
- Vincent Bille, VP CMC
- Sabine Pirotton, Head of R&D
- Marie-Etienne Pinelli, Chief Medical Officer
- Vincent Theunissen, Head of HR

DIRECTORS

- Gerd Zettlmeissl , Chairman
- Jean Duchateau , Director & Co-Founder
- Francois Meurgey, Director
- Harry Welten, Director
- Meusinvest: Michel Baijot
- Refinance Consulting SA: Yves Désiront
- S.F.P.I.: François Fontaine

COLLABORATORS



Jean Ceupens, MD,
Peter Hellings, MD,
and Team



Claus Bachert, MD, PhD
and Team



Stephen Durham, MD, FRCP
Mohamed Shamji
and Team



Ralph Mösges, MD, PhD
and Team

MARKET OPPORTUNITY

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Opportunity in allergy immunotherapy (AIT) to migrate from old, inefficient therapies to a new generation of preventive treatment



**HUGE
REMAINING
UNMET NEED**

ASIT BIOTECH
IS LEADING A
REVOLUTION IN
CREATION OF A
NEW GENERATION OF
EFFECTIVE AND
EFFICIENT AIT

**CHANGE THE GAME
AND BECOME A
LEADER IN THE FIELD**

The ASIT+™ platform offers multiple benefits

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MANUFACTURING

Allows the production, characterization and QC of its active ingredients, providing **consistent & controllable** product at low COGS and high margins

MECHANISM OF ACTION

Allows the **fast induction** of blocking antibodies while limiting the allergic reaction, resulting in an improved safety profile, a **short course** of treatment* and improved patient acceptance, compliance and efficacy



NOVELTY

ASIT Biotech is the **only company** developing allergy treatments consisting of a unique mixture of highly purified peptides from different selected sizes**, produced from natural sources of allergens, and free of adjuvants

INTELLECTUAL PROPERTY

Patent applications filed in US, EU, Australia, Japan, India, China and Brazil for methods to manufacture and methods of use of allergy immunotherapy products consisting of short peptide sequences from natural products

ASIT+ : Antigen Specific Immuno-Therapy +

* 3-4 week treatment course as opposed to 40 - 60 doctor's office visits for whole allergen extract subcutaneous administrations and/or 6 to 12 month daily doses of sublingual whole allergen extract treatments which result in low compliance rates, reduced efficacy and increased patient suffering

** 1-10 kDa

The AIT market is <15% of the allergy drug market because of inefficient therapies

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HUGE REMAINING UNMET NEED

ONLY **45%** ARE CORRECTLY DIAGNOSED*

1/3 OF PATIENTS
WITH MODERATE TO
SEVERE AR ARE
**NOT ADEQUATELY
CONTROLLED**
BY PHARMACOTHERAPY



PATIENTS

55%
DUE TO
GRASS
POLLEN



50%
DUE TO
DUST
MITE



400M
PATIENTS
SUFFER
FROM ALLERGIC
RHINITIS
(AR)

ALLERGY
TREATMENT
MARKET IS LARGE
AND GROWING
\$12B



MANY AR PATIENTS ARE ALSO
ASTHMATICS AND ARE MORE
LIKELY TO BE RECEPTIVE TO A
PREVENTIVE APPROACH

MARKET DYNAMICS







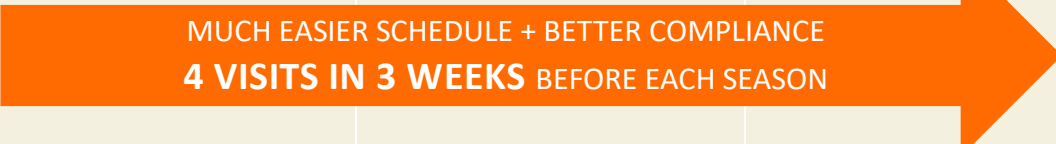

ALLERGY
IMMUNOTHERAPY
MARKET
\$1.8B



ALLERGOLOGISTS ARE EASY TO TARGET
< 100 REPS IN US AND < 100 REPS IN EU

* 7% severe, 58% moderate, 35% mild AR

ASIT's short course immunotherapy is much more efficient than current AIT

	YEAR 1	YEAR 2	YEAR 3	TREATMENT SUCCESS
 CURRENT IMMUNOTHERAPY (SCIT / SLIT)* 	 <p>CUMBERSOME SCHEDULE + POOR COMPLIANCE UP TO 60 DOCTOR'S VISITS IN 3 YEARS</p>			<p><10% of eligible patients complete the treatment course</p> 
 ASIT+™ IMMUNOTHERAPY 	 <p>MUCH EASIER SCHEDULE + BETTER COMPLIANCE 4 VISITS IN 3 WEEKS BEFORE EACH SEASON</p>			<p>Expected much higher acceptance, satisfaction and compliance</p> 

Only 4 visits for gp-ASIT+™ treatment are expected to provide protection for the entire pollen season

*Subcutaneous immunotherapy treatment / Sublingual immunotherapy treatment

ASIT's short course immunotherapy addresses the unmet needs all key stakeholders

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- Registered product with documented **safety and efficacy**
- Reduced direct & indirect costs
(4 vs. >10 doctor's visits)



HEALTH CARE SYSTEMS

- Real reduction of symptoms and **quality of life**
- Reprogramming of the immune system **improved** in a **preventive approach**
- Only 4 doctor visits prior to the pollen season



PATIENTS

BENEFITS FOR KEY STAKEHOLDERS

- Truly **innovative solution**
- More patients accepting AIT means more revenue
- Higher **patient satisfaction**
- SC injections handled by the physician



PHYSICIANS

**WE EXPECT FAST UPTAKE OF
SHORT COURSE AIT, A NEW
CATEGORY OF TREATMENTS
THAT ASIT CAN DOMINATE**

ASIT'S INNOVATIVE SOLUTION FOR AIT

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ASIT has developed a versatile platform for allergy immunotherapy

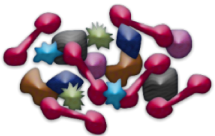
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ASIT BIOTECH IS THE ONLY DEVELOPER OF ALLERGY TREATMENTS CONSISTING OF A **UNIQUE MIXTURE OF HIGHLY PURIFIED PEPTIDES FROM DIFFERENT SELECTED SIZES, PRODUCED FROM NATURAL SOURCES OF ALLERGENS**, AND FREE OF ADJUVANTS

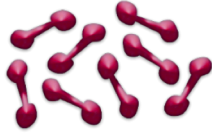
THE ASIT+™ PLATFORM OFFERS:

- A validated production process at commercial scale
- Validated QC procedures
- A scalable solution that is applicable to various allergens (e.g., House Dust Mites, Peanuts)
- **Already available** Ex-vivo screening, immunogenicity and therapeutic models

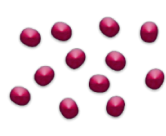
HIGH GRADE PURIFICATION OF ALL ALLERGENS FROM NATURAL EXTRACTS



STANDARD ENZYMATIC HYDROLYSIS



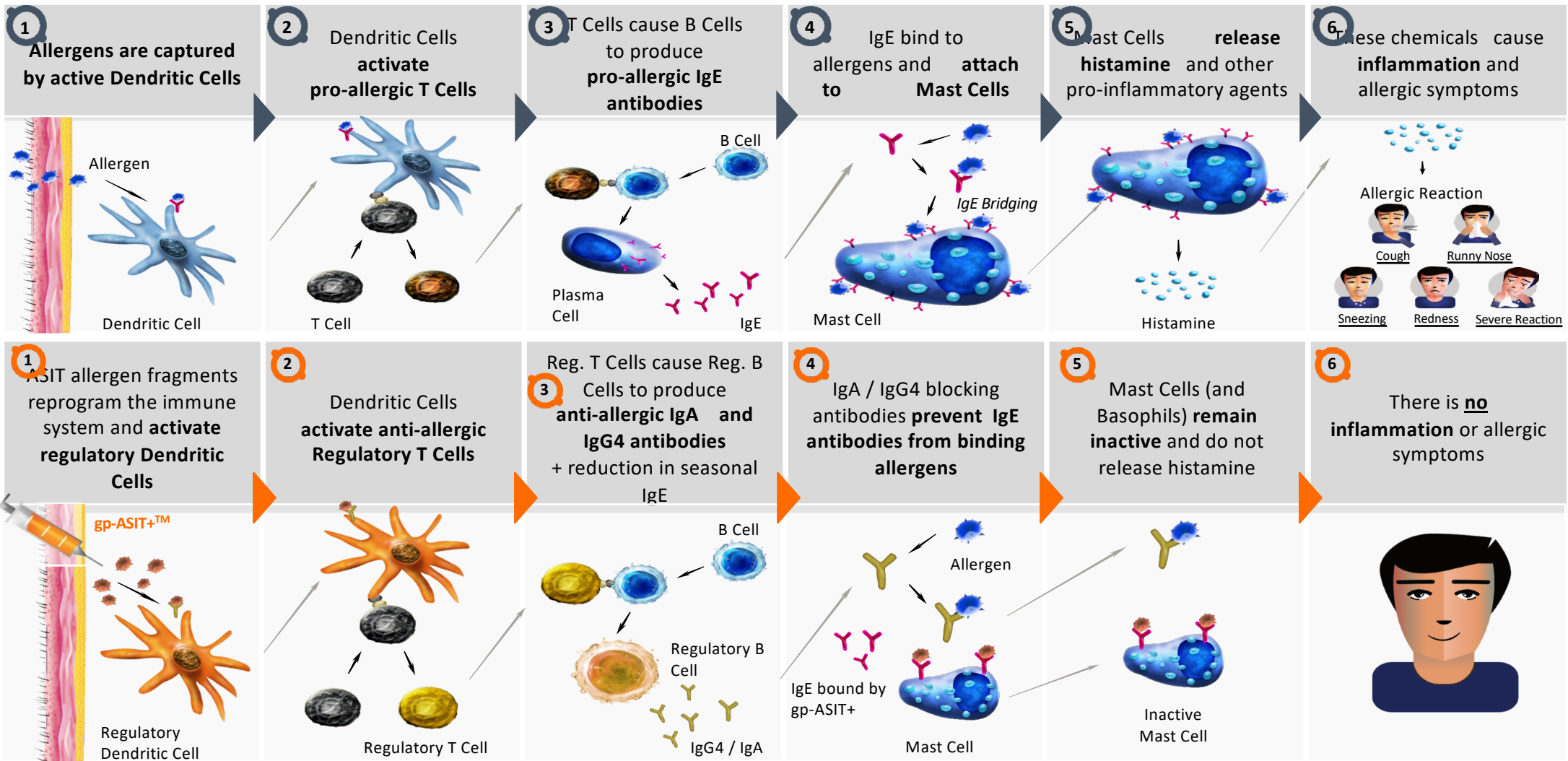
SELECTION OF ALLERGEN FRAGMENTS BASED ON SIZE DISTRIBUTION*



HIGHLY PURIFIED ALLERGEN FRAGMENTS WITH OPTIMAL SIZE DISTRIBUTION

* 1-10 kDa

Allergy is an inappropriate immune response against a harmless substance



gp-ASIT+™ allergy immunotherapy induces a natural regulation of the immune system in 3 weeks

The ASIT+™ platform enables a significantly more efficient therapeutic option

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- The mechanism of action allows for the **fast induction** of protective antibodies without the need for an adjuvant, while limiting the allergic reaction, leading to the potential for at least **one-year of efficacy** with a single round of treatment:
 - Lowers the induction of allergen-specific IgE compared to whole allergens during and after treatment
 - Reduces basophil activation and mast cell degranulation
 - Induces regulatory T-cell and B-cell activation
 - Increases IgG4 formation
- Allows for a **faster injection regimen of higher doses**, compared to treatments with whole allergens
- Results in a **reduced course of treatment**, e.g., 4 doctor visits over 3 weeks for gp-ASIT+™

ASIT BELIEVES
**THE ABSENCE OF AN
ADJUVANT IMPROVES
OVERALL LONG TERM
SAFETY**

ASIT BELIEVES
**THE REDUCED COURSE OF
TREATMENT WILL IMPROVE
PATIENT ACCEPTANCE,
COMPLIANCE & AIT
EFFICIENCY**

ASIT currently has several projects at different stages of the R&D pipeline

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GRASS POLLEN:

gp-ASIT+™



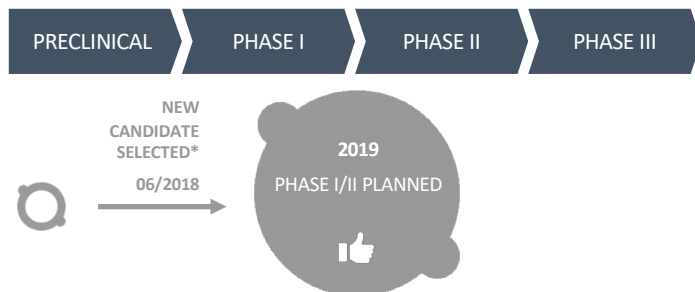
PEANUT:

pnt-ASIT+™



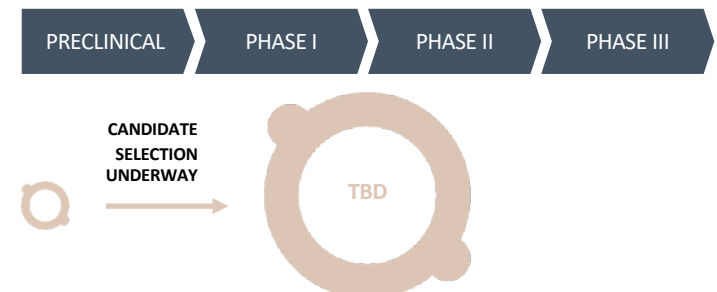
HOUSE DUST MITE:

hdm-ASIT+™



OTHER FOOD:

EGG WHITE / COW'S MILK



* Initial candidate for hdm-ASIT+™ showed good safety but insufficient immunogenicity in a PhI/II study

SUMMARY

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The ASIT opportunity

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FOR A POTENTIAL INVESTOR

- A near-term revenue generating opportunity
 - **Phase III, low-risk innovative product** opportunity for grass pollen allergy immunotherapy with **results expected in Q4 2019**
 - **Launch expected in 2-3 years**
- An opportunity to **gain market leadership in a large growing market** with gp-ASIT+™, a novel and efficacious late stage product
- Access to a **pipeline of products** for food and house dust mite allergies, using **NOVEL** small peptide approach with **strong IP**, aiming at changing the game in allergy immunotherapy. Start PhI/II in 2019.

FOR A PARTNER

Partners who will financially support co-development and commercialization of gp-ASIT+™ and/or ASIT's pipeline of potential new products, preferably through equity

* An allergy to grass pollen is the largest cause of allergic rhinitis, impacting millions of patients

ANALYSTS COVERAGE

Analyste	Reco	Objectif *
Gilbert Dupont	Accumuler	4,50 €
KBC Securities	Acheter	5,50 €
Edison	N/A	7,40 €
Bryan Garnier	N/A	5,70 €

** This information does not constitute an offer to sell or subscribe, or the solicitation of an order to buy or subscribe for securities in France, Europe, the US or any other country. ASIT biotech have agreed on a service for the production and distribution of financial analyses with Edison and Bryan Garnier.*





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Liège, Belgium

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APPENDIX



gp-ASIT+™ GRASS POLLEN

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gp-ASIT+™ is the most advanced R&D pipeline project (Phase III)

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- Mechanism of action is well understood and characterised
- **Comprehensive preclinical & clinical data set**, including multiple preclinical studies, a Phase I safety study, a Phase II POC efficacy study, and an initial Phase III safety & efficacy study (Data Room available after CDA)
- **A first Phase III study** was completed in 2017:
 - Double blind, placebo-controlled, with four escalating doses of allergen
 - 549 patients across 57 EU centres, with **93% of patients completing the study**
 - **Data for all patients showed significance** and the 20% symptom reduction primary endpoint was nearly achieved despite a poor results in Germany, which heavily weighted the study
 - CPT (Conjunctival Provocation Test) performed after treatment showed a **reduced reactivity** compared to baseline in 177 subjects (60.0%) in the gp-ASIT+™ group and in 56 subjects (37.6%) in the Placebo group*

**FIRST PHASE III STUDY
SHOWED SIGNIFICANT
REDUCTION IN ALLERGY
SYMPTOMS AND
MINIMAL ADVERSE
EVENTS**



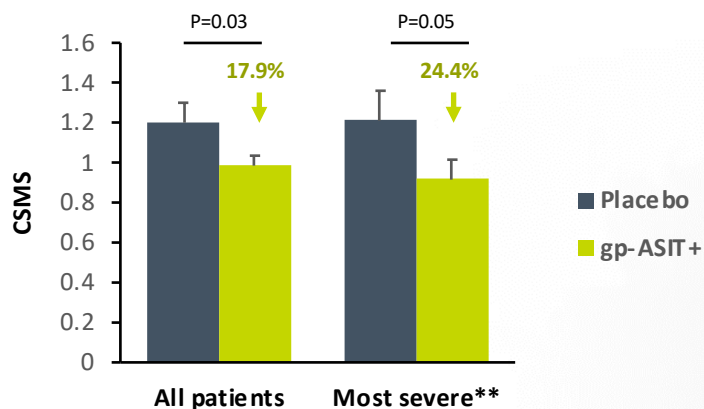
**A CONFIRMATORY
PHASE III STUDY WITH
IMPROVED STUDY
DESIGN IS PLANNED
FOR 2019**

* The difference between the two groups was found to be statistically significant ($p < 0.0001$)

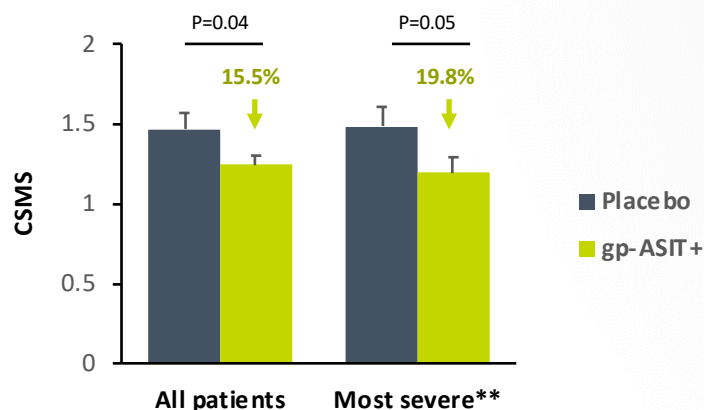
In Phase III, gp-ASIT+™ demonstrated safety and efficacy

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CSMS OVER
ENTIRE
POLLEN
SEASON



CSMS:
PEAK
POLLEN
PERIOD



In a Phase III study

- gp-ASIT+™ resulted in a statistically significant **improvement in CSMS*** during the peak pollen period and the entire pollen season in the whole Phase III patient population
- The predefined absolute average 20% difference in CSMS* between placebo and the treatment group was nearly achieved over the peak season despite a poor results in Germany, which was heavily weighted in the study#
- In a patient subgroup with the highest CPT** reactivity at baseline (more than ½ of patients), **CSMS* improvement** was even higher

Secondary endpoint

- Reactivity to the conjunctival provocation test (CPT) **decreased significantly** in 60.0% of patients treated with gp-ASIT+™ compared with 35.6% in the placebo group

PL: Placebo; LPP: Lolium Perenne Peptides (gp-ASIT+™)

* CSMS : Combined Symptom-Medication Score

** CPT: conjunctival provocation test (score from 1 to 4; most severe patients = CPT 3 & 4)

ASIT received positive scientific advice from the German regulator, the Paul-Ehrlich Institute, and is now preparing a redesigned confirmatory Phase III study (First patient in planned in Jan 2019)

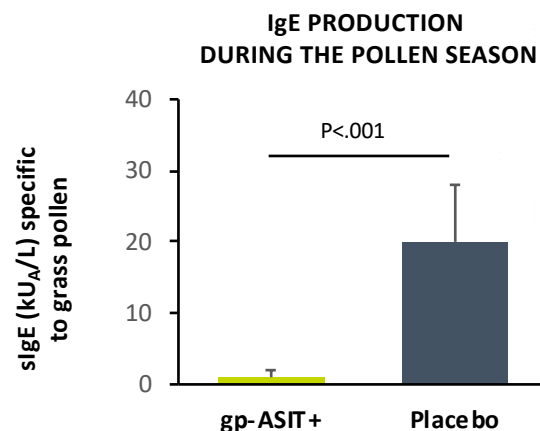
Clinical data on gp-ASIT+ has been published in top peer-reviewed journals



CLINICAL DATA FROM
PHASE II AND PHASE III
HAS BEEN PUBLISHED BY
WORLD-CLASS SCIENTIFIC
PARTNERS IN PEER-
REVIEWED JOURNALS

Reliable immunological data correlates with strong efficacy data in a Belgian sub-population*

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BELGIUM

- Data from 33 patients in Belgium showed a **35% reduction in CSMS**** during the peak pollen period and **>50% reduction** for the entire pollen season (both highly significant)

- The production of sIgE due to exposure to natural allergens during the pollen season was **blunted** in a sub-group of Belgian patients* receiving gp-ASIT+™ compared to those receiving placebo

* Blood samples from a representative sub-group of Phase III patients in Belgium (n=33) were compared from V8 (after the grass pollen season) vs. V6 (after treatment before the pollen season)

** CSMS : Combined Symptom-Medication Score

ASIT is now preparing a confirmatory Phase III study designed to maximise probability of success

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Learnings implemented in the upcoming study:

- A **higher number of clinical centres*** spread over **6 countries** to avoid recruitment issues and weighting of a single center or country
- Each study site will be restricted in the number of patients that can be enrolled
- Sites will be selected in **regions with a history of high pollen rates** and high quality pollen counts
- The study will seek to enroll the **most allergic patients**
- Electronic diaries instead of paper diaries will be used to engage with patients and ensure better data collection
- The study will be subcontracted to a **single CRO** experienced in allergy studies

**WE WILL START
TREATING PATIENTS
BEFORE THE POLLEN
SEASON: Q1 2019**

**TOP-LINE DATA
EXPECTED BY THE END
OF 2019**

**FILING MAA IN
GERMANY EXPECTED IN
1ST HALF 2020**

Lessons from the first Phase III are helping not only to optimize the confirmatory study but also discussions with the FDA to finalize a US development plan for gp-ASIT+™**

* 80 centres vs. 57 centres in the first Phase III study

** Planned for Q4 2018

The ASIT+™ platform is protected by several routes of intellectual property

Pharmaceutical formulation for allergen preparation

Expiration date: 28/06/2027

Patent Numbers: PCT/EP2008/068366

The patent family is directed to a special way of purifying and denaturing extracts of natural allergens and a special way of hydrolysing allergens, their formulation and use as pharmaceutical product to treat allergy.

GRANTED
PATENTS

INTELLECTUAL PROPERTY PROTECTING ASIT+™ TECHNOLOGY

A method for the production of hydrolyzed allergens

Expiration date: 15/06/2032

Patent Numbers: PCT/EP2012/061404

The patent family covers an improved method for the production of hydrolysed allergens, especially applicable to peanut allergens

OTHER IP
PROTECTION

5 YEAR

PATENT TERM
EXTENSION FOR
BIOLOGICS

12 YEAR

DOCUMENT
PROTECTION FROM
THE REGISTRATION
DATE OF EACH
PRODUCT IN EU
AND US