

Group production - (in tonnes)
March 2024

| | 2024 | | | | | 2023 | | | | | YoY Variation | |
|--|----------------|-------------|-------------|-------------|----------------|----------------|-------------|-------------|-------------|----------------|----------------|----------------|
| | Q1 | Q2 | Q3 | Q4 | YTD | Q1 | Q2 | Q3 | Q4 | YTD | Q1 | YTD |
| Fresh fruit bunches produced | | | | | | | | | | | | |
| Own | | | | | | | | | | | | |
| Tolan Tiga Group | 56 614 | | | | 56 614 | 55 355 | | | | 55 355 | 2,28% | 2,28% |
| Umbul Mas Wisesa Group | 34 208 | | | | 34 208 | 31 529 | | | | 31 529 | 8,50% | 8,50% |
| Agro Muko Group | 72 903 | | | | 72 903 | 67 421 | | | | 67 421 | 8,13% | 8,13% |
| South Sumatra Group | 52 616 | | | | 52 616 | 39 585 | | | | 39 585 | 32,92% | 32,92% |
| Hargy Oil Palms | 83 312 | | | | 83 312 | 104 459 | | | | 104 459 | -20,24% | -20,24% |
| Total own | 299 653 | 0 | 0 | 0 | 299 653 | 298 349 | 0 | 0 | 0 | 298 349 | 0,44% | 0,44% |
| Outgrowers | | | | | | | | | | | | |
| Tolan Tiga Group | 1 516 | | | | 1 516 | 1 325 | | | | 1 325 | 14,35% | 14,35% |
| Umbul Mas Wisesa Group | 149 | | | | 149 | 137 | | | | 137 | 8,19% | 8,19% |
| Agro Muko Group | 3 287 | | | | 3 287 | 3 369 | | | | 3 369 | -2,44% | -2,44% |
| South Sumatra Group | 7 604 | | | | 7 604 | 6 335 | | | | 6 335 | 20,02% | 20,02% |
| Hargy Oil Palms | 51 580 | | | | 51 580 | 64 667 | | | | 64 667 | -20,24% | -20,24% |
| Total outgrowers | 64 135 | 0 | 0 | 0 | 64 135 | 75 834 | 0 | 0 | 0 | 75 834 | -15,43% | -15,43% |
| Total FFB produced | 363 788 | 0 | 0 | 0 | 363 788 | 374 183 | 0 | 0 | 0 | 374 183 | -2,78% | -2,78% |
| Fresh fruit bunches per country | | | | | | | | | | | | |
| Total Indonesia | 228 896 | 0 | 0 | 0 | 228 896 | 205 057 | 0 | 0 | 0 | 205 057 | 11,63% | 11,63% |
| Total PNG | 134 892 | 0 | 0 | 0 | 134 892 | 169 126 | 0 | 0 | 0 | 169 126 | -20,24% | -20,24% |
| Total FFB produced | 363 788 | 0 | 0 | 0 | 363 788 | 374 183 | 0 | 0 | 0 | 374 183 | -2,78% | -2,78% |
| Fresh fruit bunches sold | | | | | | | | | | | | |
| Tolan Tiga Group | 0 | | | | 0 | 0 | | | | 0 | - | - |
| Umbul Mas Wisesa Group | 7 044 | | | | 7 044 | 5 170 | | | | 5 170 | 36,26% | 36,26% |
| Agro Muko Group | 647 | | | | 647 | 1 587 | | | | 1 587 | -59,20% | -59,20% |
| South Sumatra Group | 0 | | | | 0 | 0 | | | | 0 | - | - |
| Total FFB sold | 7 692 | 0 | 0 | 0 | 7 692 | 6 757 | 0 | 0 | 0 | 6 757 | 13,84% | 13,84% |
| Fresh fruit bunches processed | | | | | | | | | | | | |
| Tolan Tiga Group | 58 129 | | | | 58 129 | 56 680 | | | | 56 680 | 2,56% | 2,56% |
| Umbul Mas Wisesa Group | 27 312 | | | | 27 312 | 26 496 | | | | 26 496 | 3,08% | 3,08% |
| Agro Muko Group | 75 542 | | | | 75 542 | 69 203 | | | | 69 203 | 9,16% | 9,16% |
| South Sumatra Group | 60 220 | | | | 60 220 | 45 920 | | | | 45 920 | 31,14% | 31,14% |
| Hargy Oil Palms | 134 892 | | | | 134 892 | 169 126 | | | | 169 126 | -20,24% | -20,24% |
| Total FFB processed | 356 096 | 0 | 0 | 0 | 356 096 | 367 426 | 0 | 0 | 0 | 367 426 | -3,08% | -3,08% |
| PO extraction rate | | | | | | | | | | | | |
| Tolan Tiga Group | 22,4% | | | | 22,4% | 22,6% | | | | 22,6% | -0,64% | -0,64% |
| Umbul Mas Wisesa Group | 22,2% | | | | 22,2% | 23,0% | | | | 23,0% | -3,80% | -3,80% |
| Agro Muko Group | 22,5% | | | | 22,5% | 22,7% | | | | 22,7% | -1,14% | -1,14% |
| South Sumatra Group | 21,9% | | | | 21,9% | 23,1% | | | | 23,1% | -5,02% | -5,02% |
| Hargy Oil Palms | 22,6% | | | | 22,6% | 25,1% | | | | 25,1% | -9,90% | -9,90% |
| Total PO extraction rate | 22,4% | 0,0% | 0,0% | 0,0% | 22,4% | 23,9% | 0,0% | 0,0% | 0,0% | 23,9% | -6,13% | -6,13% |
| Palm Oil | | | | | | | | | | | | |
| Own | | | | | | | | | | | | |
| Tolan Tiga Group | 12 672 | | | | 12 672 | 12 479 | | | | 12 479 | 1,54% | 1,54% |
| Umbul Mas Wisesa Group | 6 020 | | | | 6 020 | 6 075 | | | | 6 075 | -0,90% | -0,90% |
| Agro Muko Group | 16 297 | | | | 16 297 | 14 996 | | | | 14 996 | 8,68% | 8,68% |
| South Sumatra Group | 11 559 | | | | 11 559 | 9 157 | | | | 9 157 | 26,24% | 26,24% |
| Hargy Oil Palms | 18 910 | | | | 18 910 | 26 290 | | | | 26 290 | -28,07% | -28,07% |
| Total own | 65 458 | 0 | 0 | 0 | 65 458 | 68 996 | 0 | 0 | 0 | 68 996 | -5,13% | -5,13% |
| Outgrowers | | | | | | | | | | | | |
| Tolan Tiga Group | 354 | | | | 354 | 304 | | | | 304 | 16,40% | 16,40% |
| Umbul Mas Wisesa Group | 30 | | | | 30 | 27 | | | | 27 | 12,51% | 12,51% |
| Agro Muko Group | 672 | | | | 672 | 729 | | | | 729 | -7,79% | -7,79% |
| South Sumatra Group | 1 627 | | | | 1 627 | 1 429 | | | | 1 429 | 13,84% | 13,84% |
| Hargy Oil Palms | 11 590 | | | | 11 590 | 16 154 | | | | 16 154 | -28,26% | -28,26% |
| Total outgrowers | 14 273 | 0 | 0 | 0 | 14 273 | 18 643 | 0 | 0 | 0 | 18 643 | -23,44% | -23,44% |
| Total Palm Oil | 79 731 | 0 | 0 | 0 | 79 731 | 87 639 | 0 | 0 | 0 | 87 639 | -9,02% | -9,02% |

| Palm oil per country | Q1 | Q2 | Q3 | Q4 | YTD |
|---------------------------|---------------|----------|----------|----------|---------------|
| Total Indonesia | 49 231 | 0 | 0 | 0 | 49 231 |
| Total PNG | 30 500 | 0 | 0 | 0 | 30 500 |
| Total CPO produced | 79 731 | 0 | 0 | 0 | 79 731 |

| Palm Kernels | Q1 | Q2 | Q3 | Q4 | YTD |
|------------------------|--------------|----------|----------|----------|--------------|
| Own | | | | | |
| Tolan Tiga Group | 3 216 | | | | 3 216 |
| Umbul Mas Wisesa Group | 1 171 | | | | 1 171 |
| Agro Muko Group | 3 147 | | | | 3 147 |
| South Sumatra Group | 2 146 | | | | 2 146 |
| Total own | 9 681 | 0 | 0 | 0 | 9 681 |

| Outgrowers | Q1 | Q2 | Q3 | Q4 | YTD |
|---------------------------|---------------|----------|----------|----------|---------------|
| Tolan Tiga Group | 76 | | | | 76 |
| Umbul Mas Wisesa Group | 6 | | | | 6 |
| Agro Muko Group | 143 | | | | 143 |
| South Sumatra Group | 293 | | | | 293 |
| Total outgrowers | 517 | 0 | 0 | 0 | 517 |
| Total Palm Kernels | 10 198 | 0 | 0 | 0 | 10 198 |

| Palm Kernel Oil | Q1 | Q2 | Q3 | Q4 | YTD |
|------------------------------|--------------|----------|----------|----------|--------------|
| Hargy Oil Palms Own | 1 687 | | | | 1 687 |
| Hargy Oil Palms Outgrowers | 998 | | | | 998 |
| Total Palm Kernel Oil | 2 685 | 0 | 0 | 0 | 2 685 |

| Rubber | Q1 | Q2 | Q3 | Q4 | YTD |
|------------------|-----------|----------|----------|----------|-----------|
| Own | | | | | |
| Tolan Tiga Group | 0 | | | | 0 |
| Agro Muko | 54 | | | | 54 |
| Total own | 54 | 0 | 0 | 0 | 54 |

| Outgrowers | Q1 | Q2 | Q3 | Q4 | YTD |
|---------------------|-----------|----------|----------|----------|-----------|
| Tolan Tiga Group | 0 | | | | 0 |
| Total Rubber | 54 | 0 | 0 | 0 | 54 |

| Bananas | Q1 | Q2 | Q3 | Q4 | YTD |
|----------------------|---------------|----------|----------|----------|---------------|
| Azaguie | 3 068 | | | | 3 068 |
| Agboville | 2 576 | | | | 2 576 |
| Motobé | 1 567 | | | | 1 567 |
| Lumen | 5 316 | | | | 5 316 |
| Akoudje | 1 354 | | | | 1 354 |
| Total Bananas | 13 881 | 0 | 0 | 0 | 13 881 |

| Q1 | Q2 | Q3 | Q4 | YTD |
|---------------|----------|----------|----------|---------------|
| 45 195 | 0 | 0 | 0 | 45 195 |
| 42 444 | 0 | 0 | 0 | 42 444 |
| 87 639 | 0 | 0 | 0 | 87 639 |

| Q1 | Q2 | Q3 | Q4 | YTD |
|--------------|----------|----------|----------|--------------|
| 3 048 | | | | 3 048 |
| 1 016 | | | | 1 016 |
| 2 650 | | | | 2 650 |
| 1 594 | | | | 1 594 |
| 8 308 | 0 | 0 | 0 | 8 308 |

| Q1 | Q2 | Q3 | Q4 | YTD |
|--------------|----------|----------|----------|--------------|
| 65 | | | | 65 |
| 4 | | | | 4 |
| 137 | | | | 137 |
| 240 | | | | 240 |
| 446 | 0 | 0 | 0 | 446 |
| 8 755 | 0 | 0 | 0 | 8 755 |

| Q1 | Q2 | Q3 | Q4 | YTD |
|--------------|----------|----------|----------|--------------|
| 2 279 | | | | 2 279 |
| 1 343 | | | | 1 343 |
| 3 623 | 0 | 0 | 0 | 3 623 |

| Q1 | Q2 | Q3 | Q4 | YTD |
|------------|----------|----------|----------|------------|
| 79 | | | | 79 |
| 218 | | | | 218 |
| 297 | 0 | 0 | 0 | 297 |

| Q1 | Q2 | Q3 | Q4 | YTD |
|------------|----------|----------|----------|------------|
| 125 | | | | 125 |
| 422 | 0 | 0 | 0 | 422 |

| Q1 | Q2 | Q3 | Q4 | YTD |
|---------------|----------|----------|----------|---------------|
| 3 493 | | | | 3 493 |
| 2 082 | | | | 2 082 |
| 2 003 | | | | 2 003 |
| 2 605 | | | | 2 605 |
| 0 | | | | 0 |
| 10 183 | 0 | 0 | 0 | 10 183 |

| Q1 | YTD |
|---------------|---------------|
| 8,93% | 8,93% |
| -28,14% | -28,14% |
| -9,02% | -9,02% |

| Q1 | YTD |
|---------------|---------------|
| 5,53% | 5,53% |
| 15,26% | 15,26% |
| 18,75% | 18,75% |
| 34,63% | 34,63% |
| 16,52% | 16,52% |

| Q1 | YTD |
|---------------|---------------|
| 15,79% | 15,79% |
| 43,25% | 43,25% |
| 4,11% | 4,11% |
| 22,18% | 22,18% |
| 15,89% | 15,89% |
| 16,49% | 16,49% |

| Q1 | YTD |
|----------------|----------------|
| -25,98% | -25,98% |
| -25,74% | -25,74% |
| -25,89% | -25,89% |

| Q1 | YTD |
|----------------|----------------|
| -100,00% | -100,00% |
| -75,23% | -75,23% |
| -81,82% | -81,82% |

| Q1 | YTD |
|----------------|----------------|
| -100,00% | -100,00% |
| -87,20% | -87,20% |

| Q1 | YTD |
|---------------|---------------|
| -12,16% | -12,16% |
| 23,71% | 23,71% |
| -21,75% | -21,75% |
| 104,06% | 104,06% |
| - | - |
| 36,32% | 36,32% |

Commodity Price Data March 2024

Average market prices

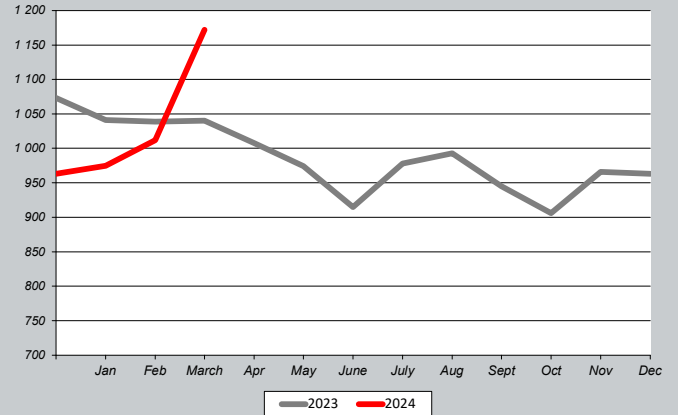
| Product | | YTD Q1/2024 | YTD Q1/2023 | YTD Q4/2023 |
|-------------------------|----------|-------------|-------------|-------------|
| CPO (CIF Rotterdam)* | in \$/mt | 988 | 1 017 | 964 |
| CPKO (CIF Rotterdam)* | in \$/mt | 1 053 | 1 040 | 981 |
| RSS3 (FOB Singapore)** | in \$/mt | 2 073 | 1 609 | 1 577 |
| Bananas (CFR Europe)*** | in €/mt | 824 | 924 | 830 |

* Oil World price data

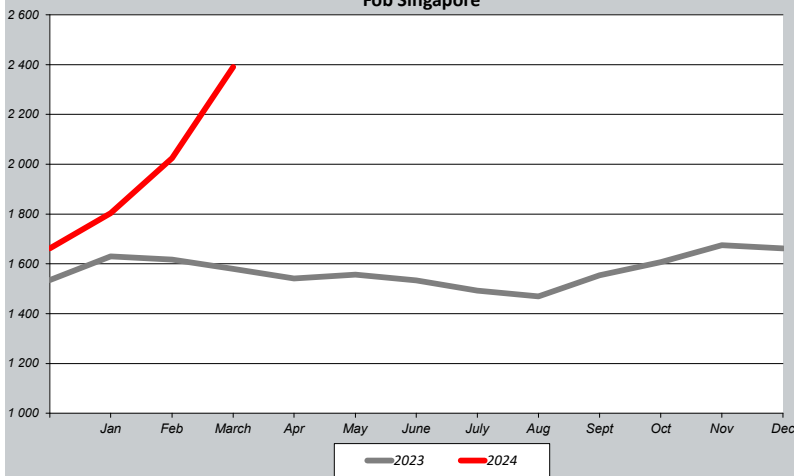
** World bank commodity price data

*** CIRAD price data (in EUR)

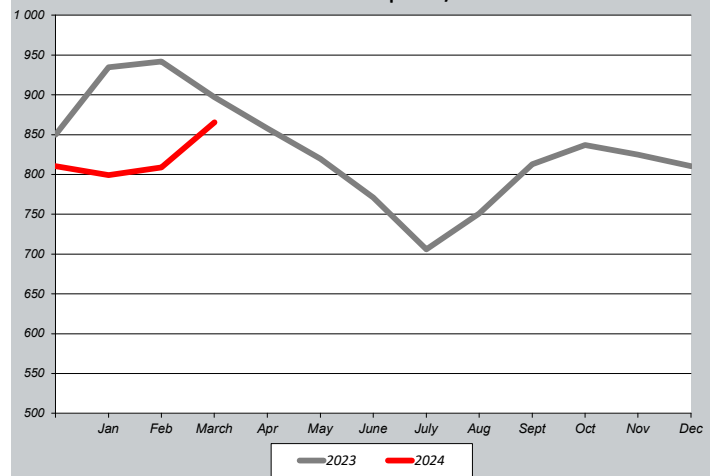
Crude Palm Kernel Oil in \$/mt
CIF Rotterdam



RSS3 in \$/mt
Fob Singapore



Bananas CFR Europe in €/mt



Crude Palm Oil in \$/mt
CIF Rotterdam

